

Monthly Indicators



SAN FRANCISCO
ASSOCIATION of REALTORS®

August 2016

Closed sales began to cool for much of the country last month, and conventional wisdom indicates that year-over-year declines are going to be present for the remainder of the year, given the low inventory situation in most markets. Demand is certainly present and has created competitive situations that have kept prices up. Rental prices are also up, which may lure more toward homeownership.

New Listings were down 26.5 percent for single family homes and 21.7 percent for Condo/TIC/Coop properties. Pending Sales decreased 6.3 percent for single family homes and 1.7 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 2.6 percent to \$1,257,500 for single family homes and 1.4 percent to \$1,060,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 10.0 percent for single family units but was up 21.1 percent for Condo/TIC/Coop units.

As inventory continues to drop, the contradictions of today's market are evident. Sellers should feel confident enough to list homes at fair prices and receive meaningful offers in a healthy residential real estate and overall economic environment. However, there may be lingering worry over the availability of move-in ready homes to replace what was sold. On a brighter note, building permits are trending upward. That news should be weighed against the fact that the highest level of activity is in multifamily rentals.

Monthly Snapshot

+ 2.6%

+ 1.4%

- 0.4%

One-Year Change in
Median Sales Price
Single Family

One-Year Change in
Median Sales Price
Condo/TIC/Coop

One-Year Change in
Median Sales Price
All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2015	8-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings		234	172	- 26.5%	1,942	1,834	- 5.6%
Pending Sales		205	192	- 6.3%	1,548	1,474	- 4.8%
Sold Listings		198	186	- 6.1%	1,505	1,401	- 6.9%
Median Sales Price		\$1,225,444	\$1,257,500	+ 2.6%	\$1,250,000	\$1,325,000	+ 6.0%
Avg. Sales Price		\$1,505,629	\$1,546,587	+ 2.7%	\$1,669,439	\$1,689,420	+ 1.2%
Days on Market		28	33	+ 17.9%	27	30	+ 11.1%
Active Listings		387	345	- 10.9%	--	--	--
% of Properties Sold Over List Price		89.4%	76.3%	- 14.7%	82.5%	76.7%	- 7.0%
% of List Price Received		117.3%	111.8%	- 4.7%	116.0%	112.6%	- 2.9%
Affordability Ratio		39	42	+ 7.7%	39	40	+ 2.6%
Months Supply		2.0	1.8	- 10.0%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2015	8-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings		286	224	- 21.7%	2,476	2,615	+ 5.6%
Pending Sales		231	227	- 1.7%	2,004	1,882	- 6.1%
Sold Listings		229	250	+ 9.2%	1,949	1,812	- 7.0%
Median Sales Price		\$1,045,000	\$1,060,000	+ 1.4%	\$1,075,000	\$1,099,500	+ 2.3%
Avg. Sales Price		\$1,159,211	\$1,203,455	+ 3.8%	\$1,253,781	\$1,240,877	- 1.0%
Days on Market		29	46	+ 58.6%	30	37	+ 23.3%
Active Listings		484	537	+ 11.0%	--	--	--
% of Properties Sold Over List Price		72.1%	50.0%	- 30.7%	71.1%	60.3%	- 15.2%
% of List Price Received		108.7%	103.0%	- 5.2%	109.3%	105.1%	- 3.8%
Affordability Ratio		53	59	+ 11.3%	52	57	+ 9.6%
Months Supply		1.9	2.3	+ 21.1%	--	--	--

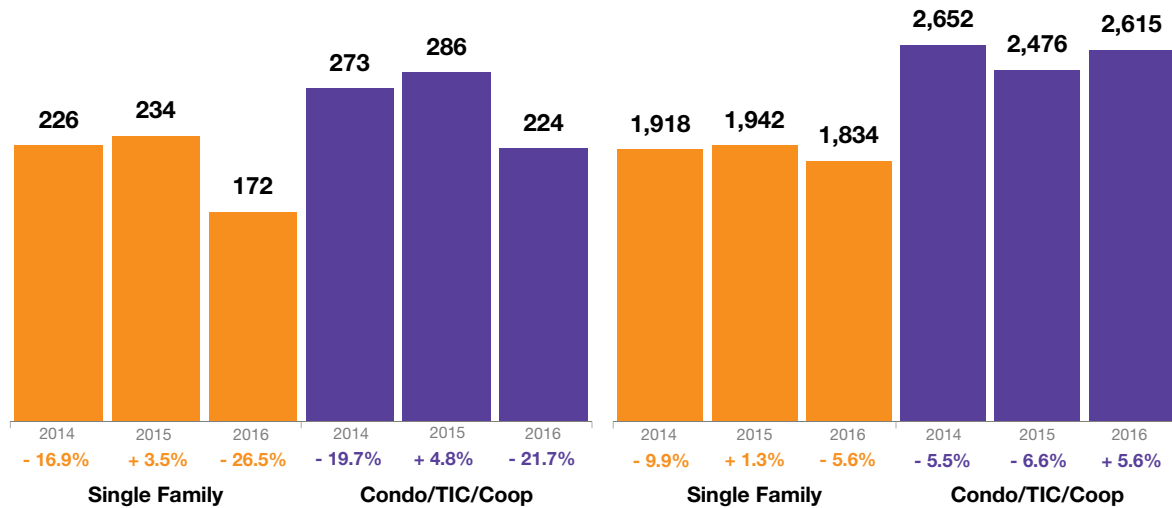
New Listings

A count of the properties that have been newly listed on the market in a given month.



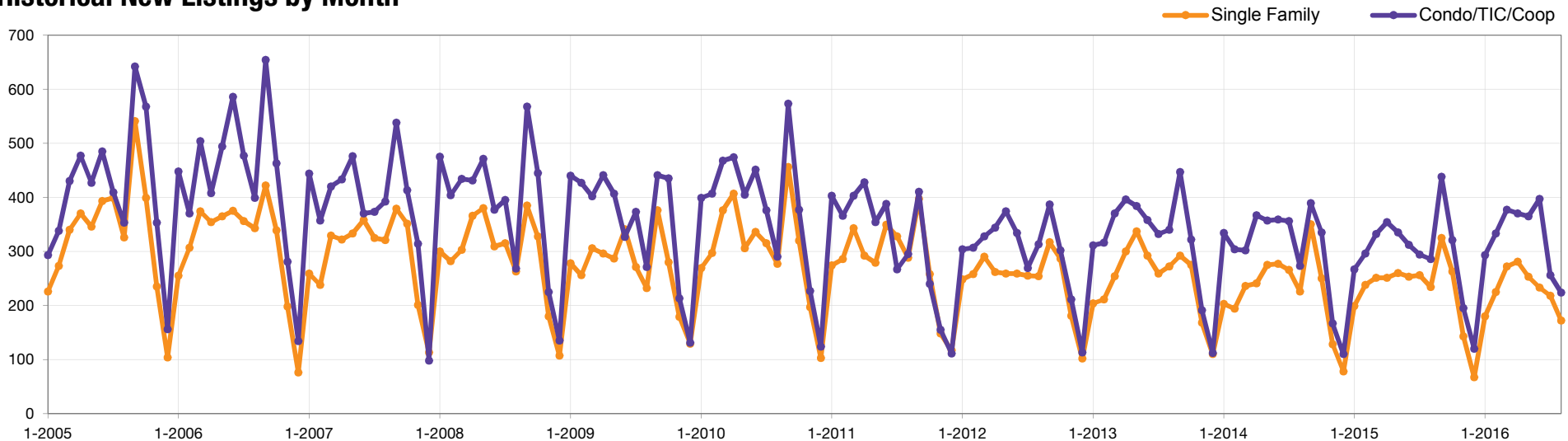
August

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	325	-7.1%	438	+12.6%
Oct-2015	263	+5.2%	321	-4.2%
Nov-2015	143	+11.7%	195	+16.8%
Dec-2015	67	-14.1%	120	+9.1%
Jan-2016	180	-9.5%	293	+9.7%
Feb-2016	225	-5.5%	333	+12.5%
Mar-2016	272	+8.4%	377	+13.6%
Apr-2016	281	+12.0%	370	+4.5%
May-2016	253	-2.7%	365	+9.0%
Jun-2016	233	-7.9%	397	+27.2%
Jul-2016	218	-14.8%	256	-12.9%
Aug-2016	172	-26.5%	224	-21.7%
12-Month Avg	219	-4.2%	307	+6.1%

Historical New Listings by Month



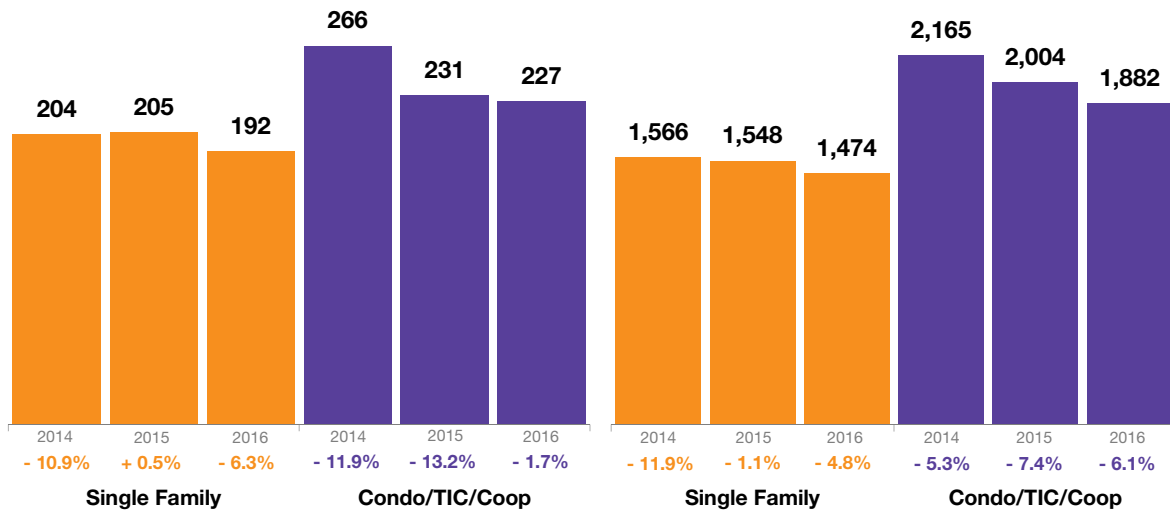
Pending Sales

A count of the properties on which offers have been accepted in a given month.



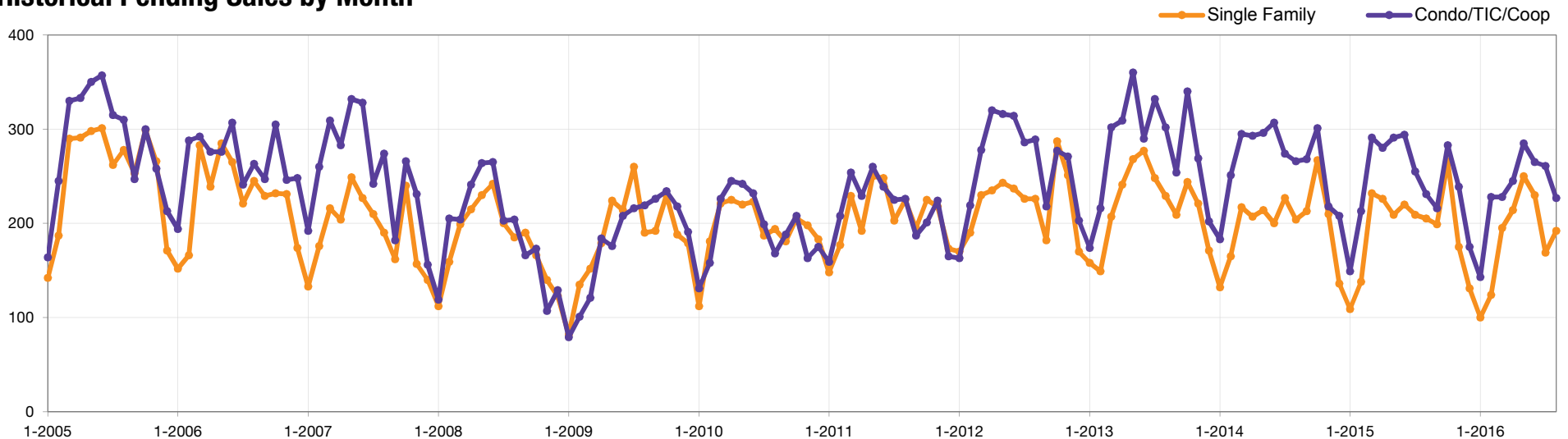
August

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	199	-6.6%	216	-19.4%
Oct-2015	266	-0.4%	283	-6.0%
Nov-2015	175	-16.7%	239	+9.6%
Dec-2015	131	-3.7%	175	-15.9%
Jan-2016	100	-8.3%	143	-4.0%
Feb-2016	124	-10.1%	228	+7.0%
Mar-2016	195	-15.9%	228	-21.6%
Apr-2016	214	-5.3%	245	-12.5%
May-2016	250	+19.6%	285	-2.1%
Jun-2016	230	+4.5%	265	-9.9%
Jul-2016	169	-19.1%	261	+2.4%
Aug-2016	192	-6.3%	227	-1.7%
12-Month Avg	187	-5.4%	233	-6.8%

Historical Pending Sales by Month



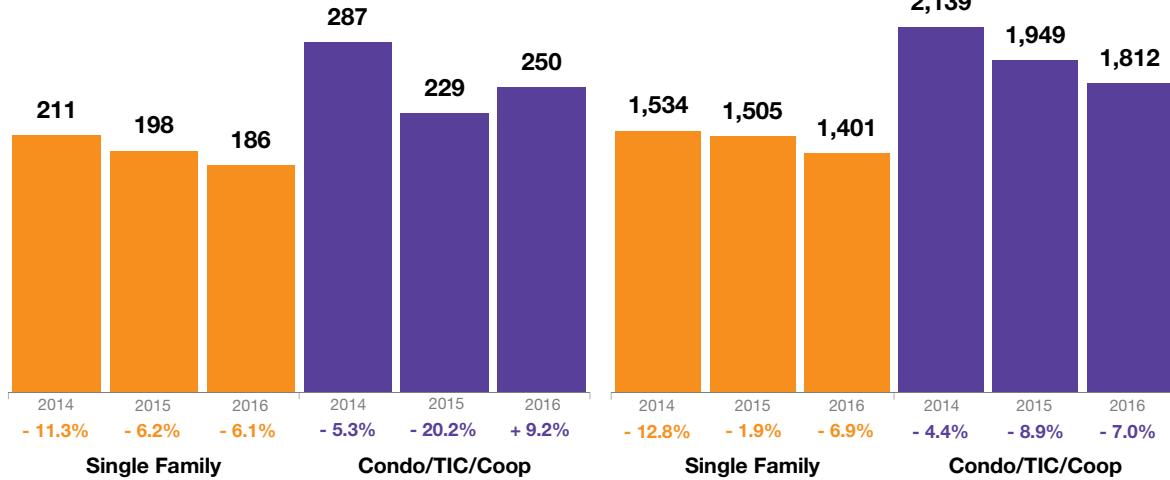
Sold Listings

A count of the actual sales that closed in a given month.



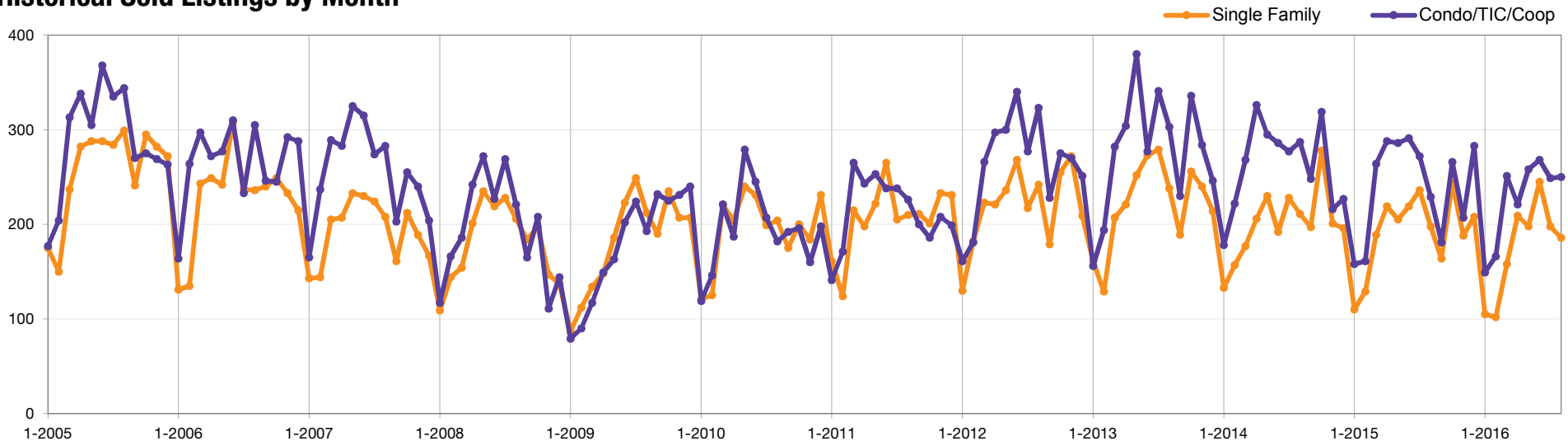
August

Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	164	-16.8%	181	-27.0%
Oct-2015	244	-12.2%	266	-16.6%
Nov-2015	188	-6.5%	207	-4.2%
Dec-2015	208	+6.1%	283	+24.7%
Jan-2016	105	-4.5%	149	-5.7%
Feb-2016	102	-20.9%	166	+3.1%
Mar-2016	158	-16.4%	251	-4.9%
Apr-2016	209	-4.6%	221	-23.3%
May-2016	198	-3.4%	258	-9.8%
Jun-2016	245	+11.9%	268	-7.9%
Jul-2016	198	-16.1%	249	-8.5%
Aug-2016	186	-6.1%	250	+9.2%
12-Month Avg	184	-7.2%	229	-7.1%

Historical Sold Listings by Month



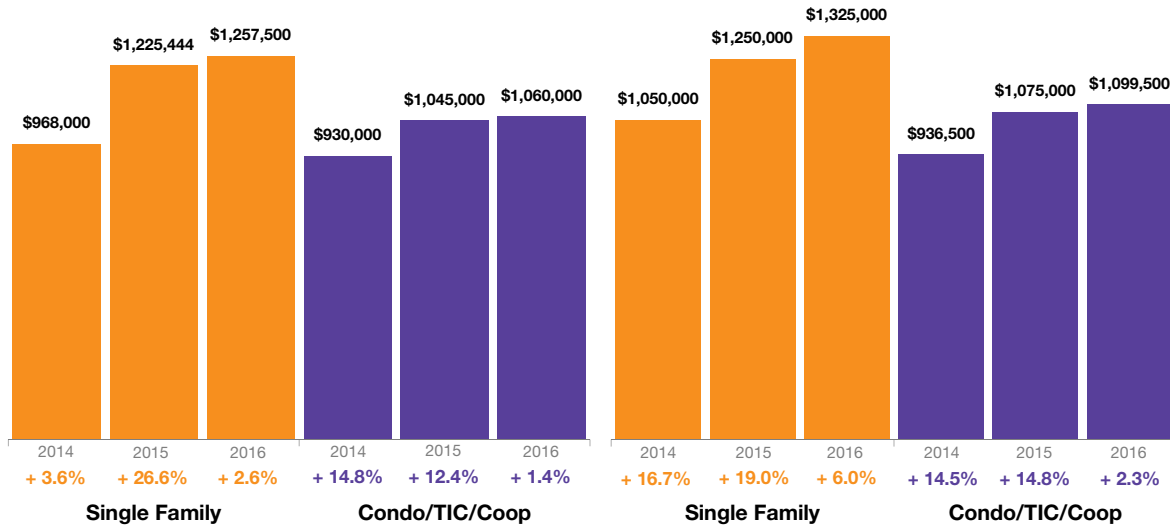
Median Sales Price



Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

August

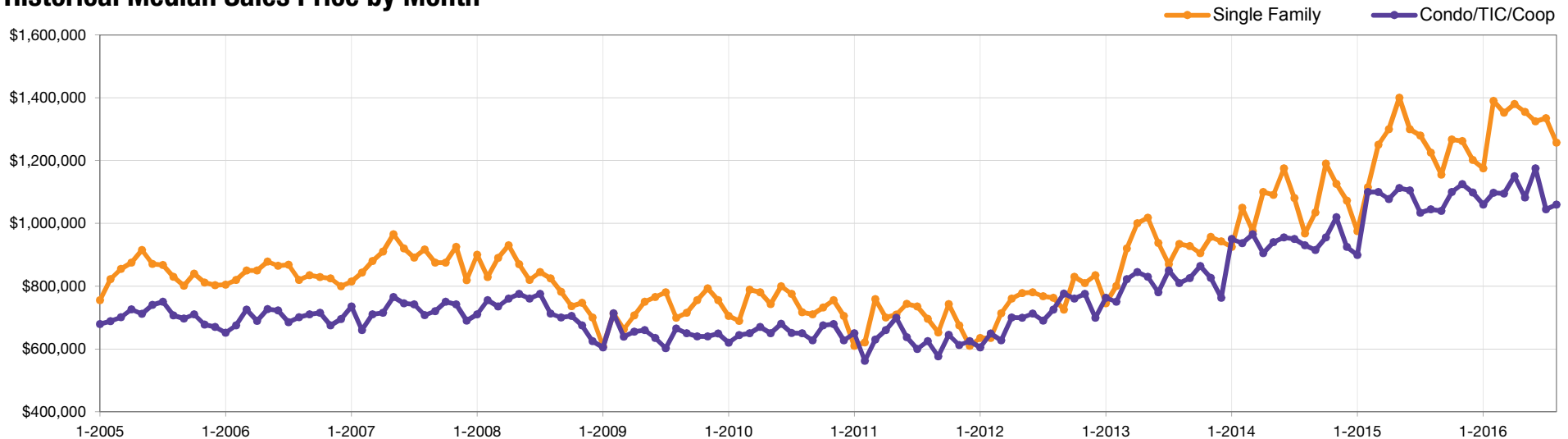
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	\$1,155,000	+11.6%	\$1,040,000	+13.7%
Oct-2015	\$1,267,500	+6.5%	\$1,100,000	+15.2%
Nov-2015	\$1,262,500	+12.1%	\$1,125,000	+10.3%
Dec-2015	\$1,201,500	+12.1%	\$1,098,000	+18.7%
Jan-2016	\$1,175,000	+20.5%	\$1,060,000	+17.8%
Feb-2016	\$1,390,000	+24.7%	\$1,097,500	-0.2%
Mar-2016	\$1,352,500	+8.2%	\$1,095,000	-0.5%
Apr-2016	\$1,380,000	+6.2%	\$1,150,000	+6.7%
May-2016	\$1,355,000	-3.2%	\$1,082,500	-2.7%
Jun-2016	\$1,325,000	+1.9%	\$1,175,000	+6.3%
Jul-2016	\$1,335,000	+4.3%	\$1,045,000	+1.1%
Aug-2016	\$1,257,500	+2.6%	\$1,060,000	+1.4%
12-Month Avg*	\$1,300,000	+8.3%	\$1,100,000	+7.7%

* Median Sales Price for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical Median Sales Price by Month

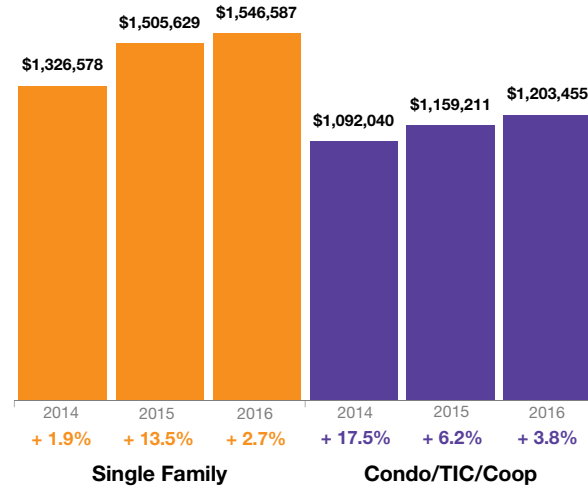


Average Sales Price

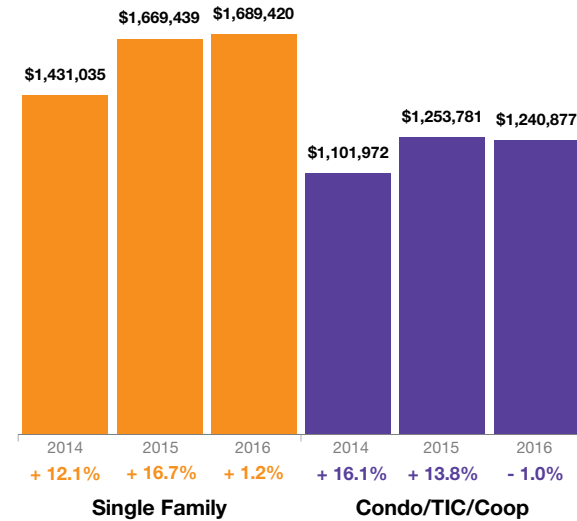
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



August



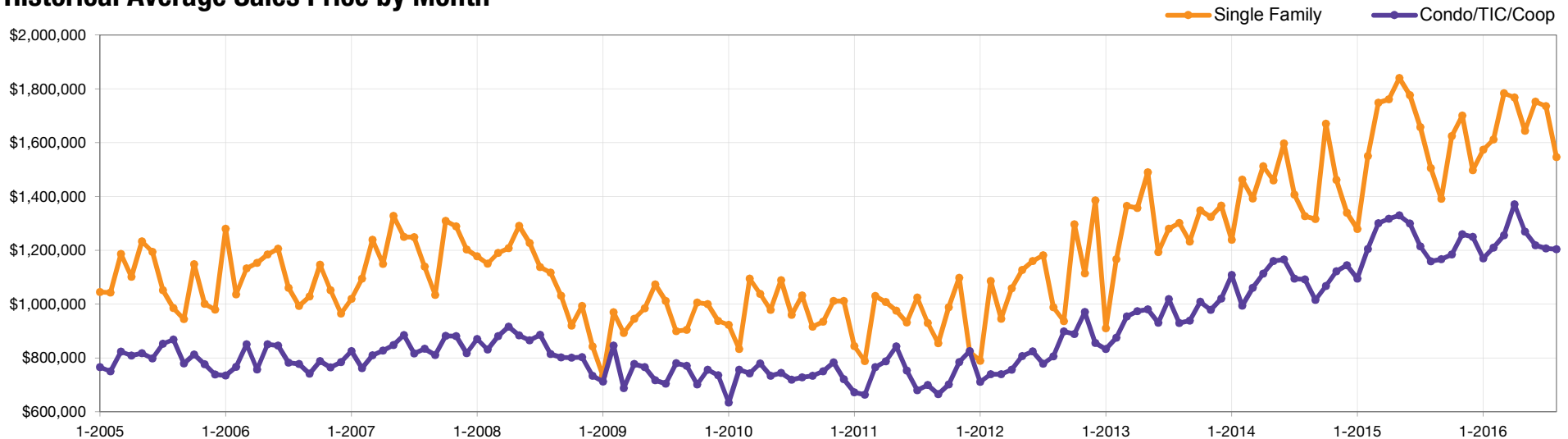
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	\$1,390,736	+5.6%	\$1,166,494	+14.9%
Oct-2015	\$1,624,546	-2.7%	\$1,184,400	+11.0%
Nov-2015	\$1,700,437	+16.4%	\$1,259,473	+12.3%
Dec-2015	\$1,497,221	+11.8%	\$1,249,856	+9.2%
Jan-2016	\$1,573,224	+23.0%	\$1,169,189	+6.8%
Feb-2016	\$1,611,354	+3.9%	\$1,209,909	+0.5%
Mar-2016	\$1,783,317	+2.0%	\$1,255,510	-3.4%
Apr-2016	\$1,767,919	+0.4%	\$1,371,042	+4.1%
May-2016	\$1,643,626	-10.7%	\$1,269,432	-4.5%
Jun-2016	\$1,752,261	-1.4%	\$1,218,386	-6.3%
Jul-2016	\$1,735,682	+4.7%	\$1,206,330	-0.7%
Aug-2016	\$1,546,587	+2.7%	\$1,203,455	+3.8%
12-Month Avg*	\$1,642,835	+3.0%	\$1,232,839	+3.1%

* Avg. Sales Price for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical Average Sales Price by Month



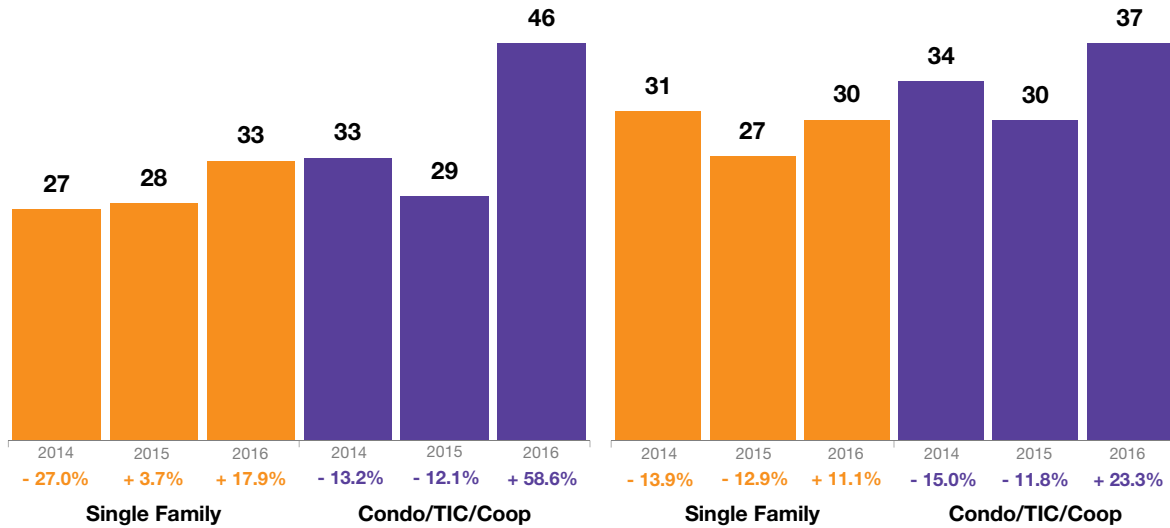
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



August

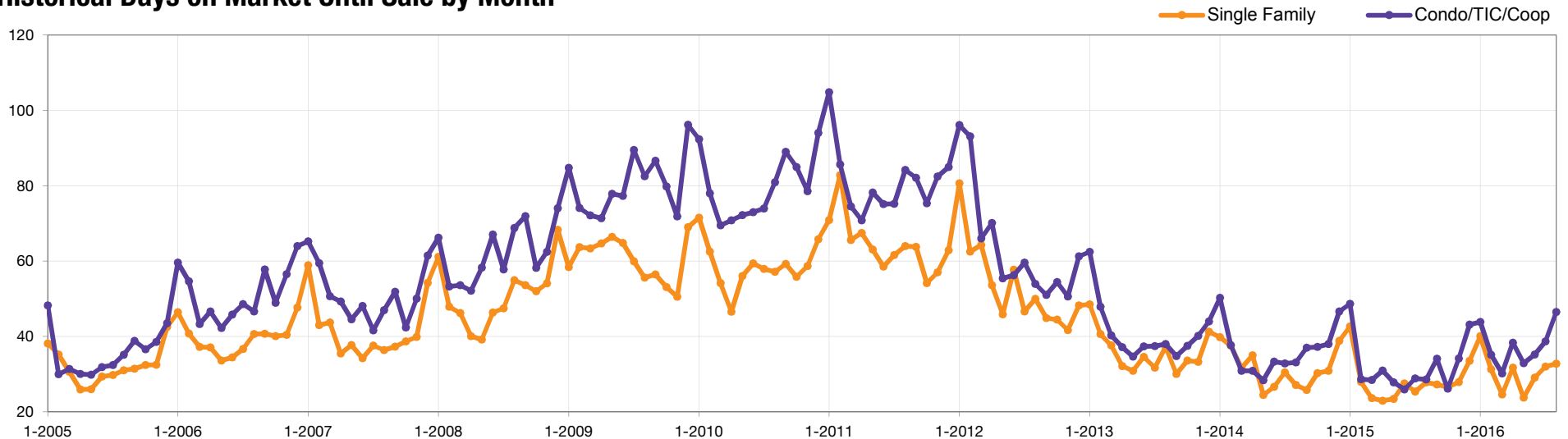
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	27	+3.8%	34	-8.1%
Oct-2015	27	-10.0%	26	-29.7%
Nov-2015	28	-9.7%	34	-10.5%
Dec-2015	33	-15.4%	43	-8.5%
Jan-2016	40	-7.0%	44	-10.2%
Feb-2016	31	+10.7%	35	+20.7%
Mar-2016	25	+4.2%	30	+7.1%
Apr-2016	32	+39.1%	38	+22.6%
May-2016	24	+4.3%	33	+17.9%
Jun-2016	29	+3.6%	35	+34.6%
Jul-2016	32	+28.0%	39	+34.5%
Aug-2016	33	+17.9%	46	+58.6%
12-Month Avg*	30	+4.5%	36	+9.3%

* Days on Market for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

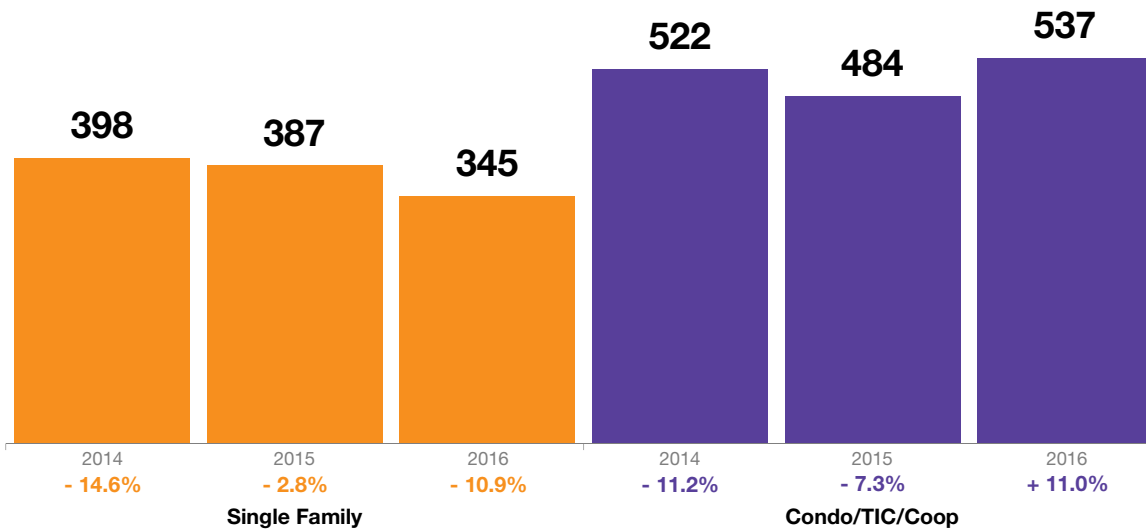


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



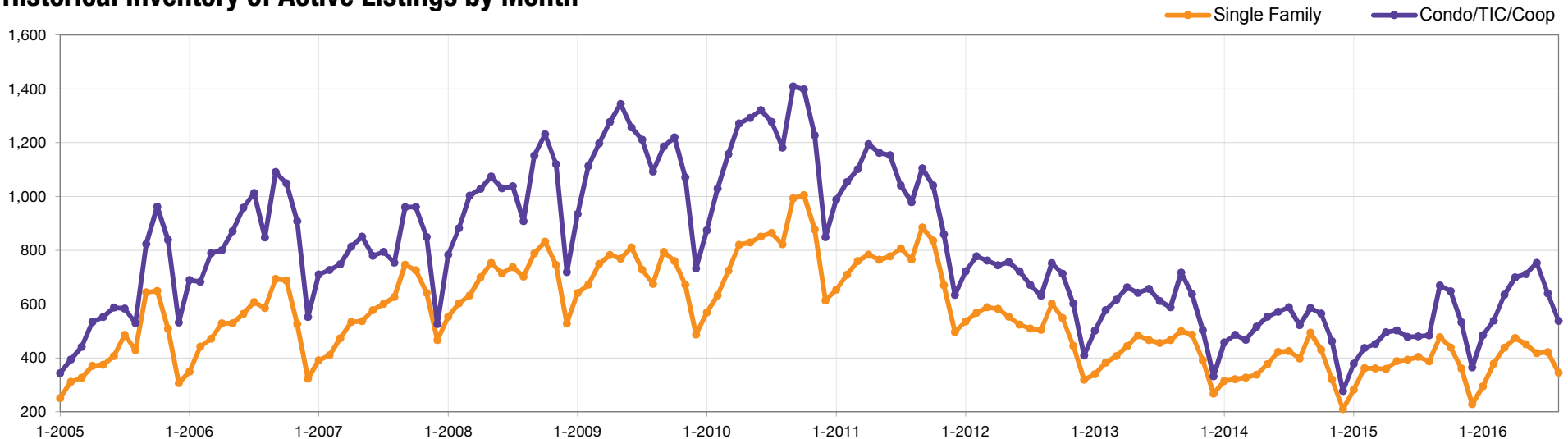
August



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	477	-3.4%	669	+14.4%
Oct-2015	439	+2.1%	648	+14.7%
Nov-2015	361	+12.8%	533	+15.4%
Dec-2015	228	+8.6%	365	+31.8%
Jan-2016	294	+4.3%	485	+28.3%
Feb-2016	378	+4.4%	538	+23.1%
Mar-2016	438	+21.3%	635	+40.5%
Apr-2016	474	+32.0%	699	+41.2%
May-2016	451	+16.2%	711	+41.6%
Jun-2016	417	+6.1%	753	+57.5%
Jul-2016	421	+4.2%	640	+33.3%
Aug-2016	345	-10.9%	537	+11.0%
12-Month Avg*	394	+7.6%	601	+28.9%

* Active Listings for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

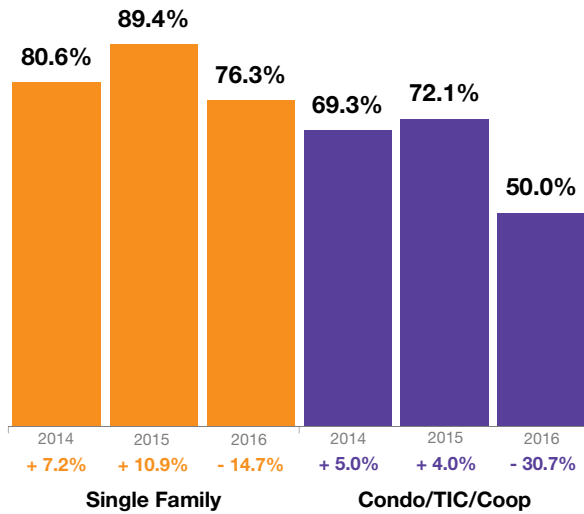


% of Properties Sold Over List Price

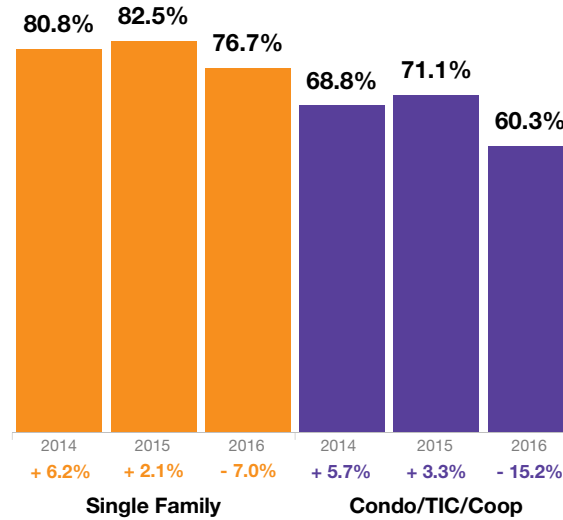


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

August



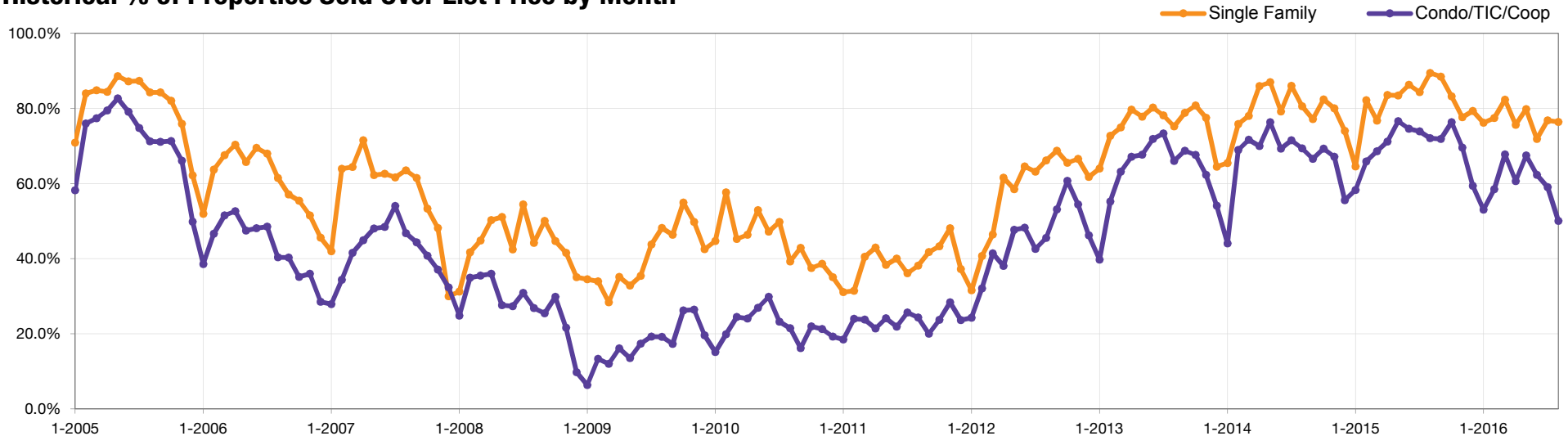
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	88.4%	+14.5%	71.8%	+8.0%
Oct-2015	83.2%	+1.0%	76.3%	+10.1%
Nov-2015	77.7%	-2.9%	69.6%	+3.7%
Dec-2015	79.3%	+7.2%	59.4%	+7.0%
Jan-2016	76.2%	+18.1%	53.0%	-8.9%
Feb-2016	77.5%	-5.7%	58.4%	-11.2%
Mar-2016	82.3%	+7.3%	67.7%	-1.3%
Apr-2016	75.6%	-9.6%	60.6%	-14.9%
May-2016	79.8%	-4.3%	67.4%	-12.0%
Jun-2016	71.8%	-16.8%	62.3%	-16.5%
Jul-2016	76.8%	-8.9%	59.0%	-20.2%
Aug-2016	76.3%	-14.7%	50.0%	-30.7%
12-Month Avg	78.6%	-3.0%	63.2%	-8.4%

* % of Properties Sold Over List Price for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

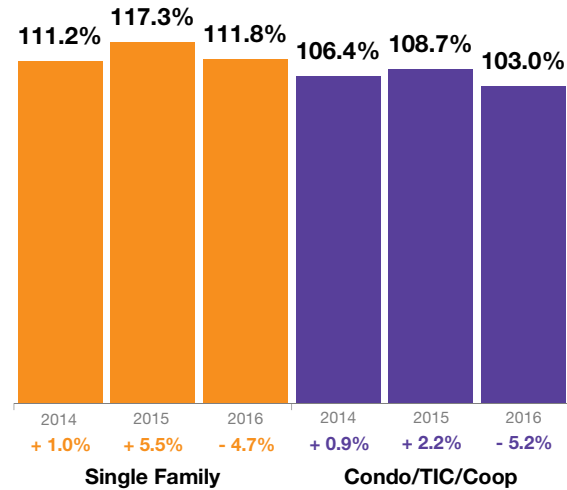


% of List Price Received

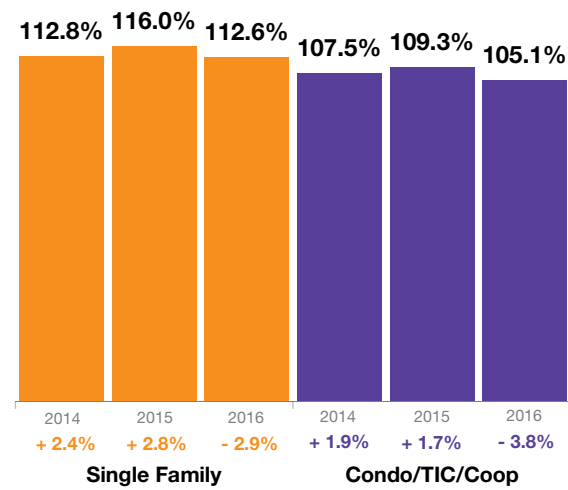


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

August



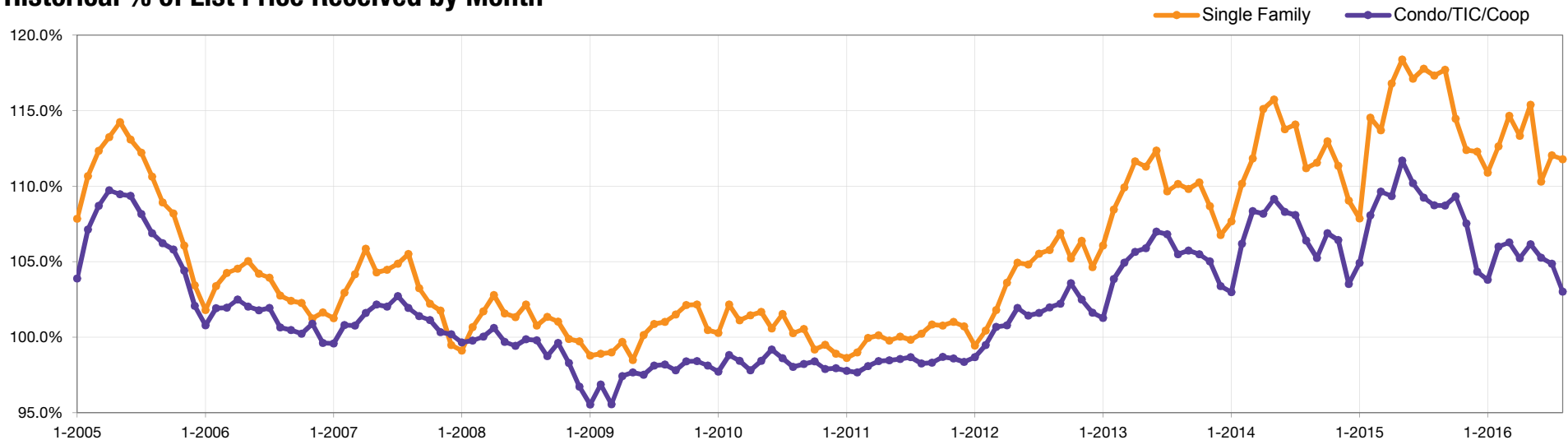
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	117.7%	+5.5%	108.7%	+3.3%
Oct-2015	114.5%	+1.3%	109.3%	+2.2%
Nov-2015	112.4%	+1.0%	107.5%	+1.0%
Dec-2015	112.3%	+3.0%	104.3%	+0.8%
Jan-2016	110.9%	+2.8%	103.8%	-1.0%
Feb-2016	112.6%	-1.7%	106.0%	-1.9%
Mar-2016	114.7%	+0.9%	106.3%	-3.0%
Apr-2016	113.3%	-3.0%	105.2%	-3.8%
May-2016	115.4%	-2.5%	106.1%	-5.0%
Jun-2016	110.3%	-5.8%	105.3%	-4.4%
Jul-2016	112.0%	-4.9%	104.9%	-3.9%
Aug-2016	111.8%	-4.7%	103.0%	-5.2%
12-Month Avg*	113.1%	-1.0%	105.9%	-2.0%

* % of List Price Received for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical % of List Price Received by Month

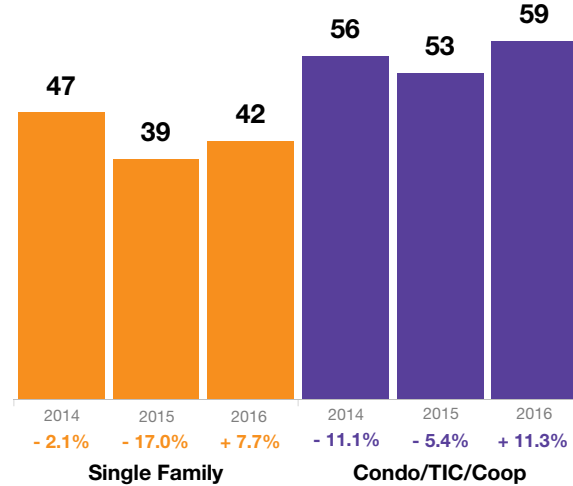


Housing Affordability Ratio

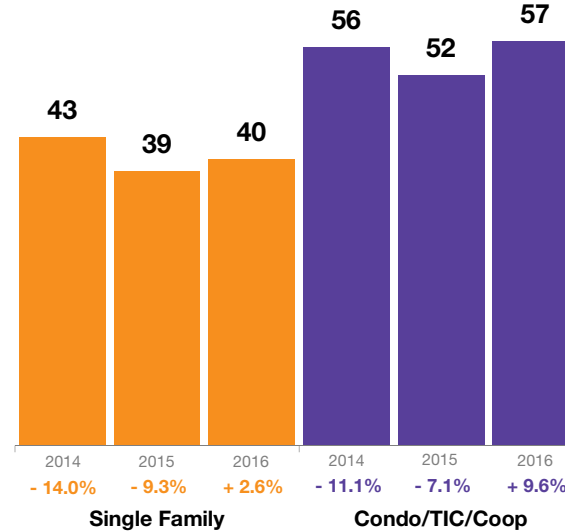


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

August



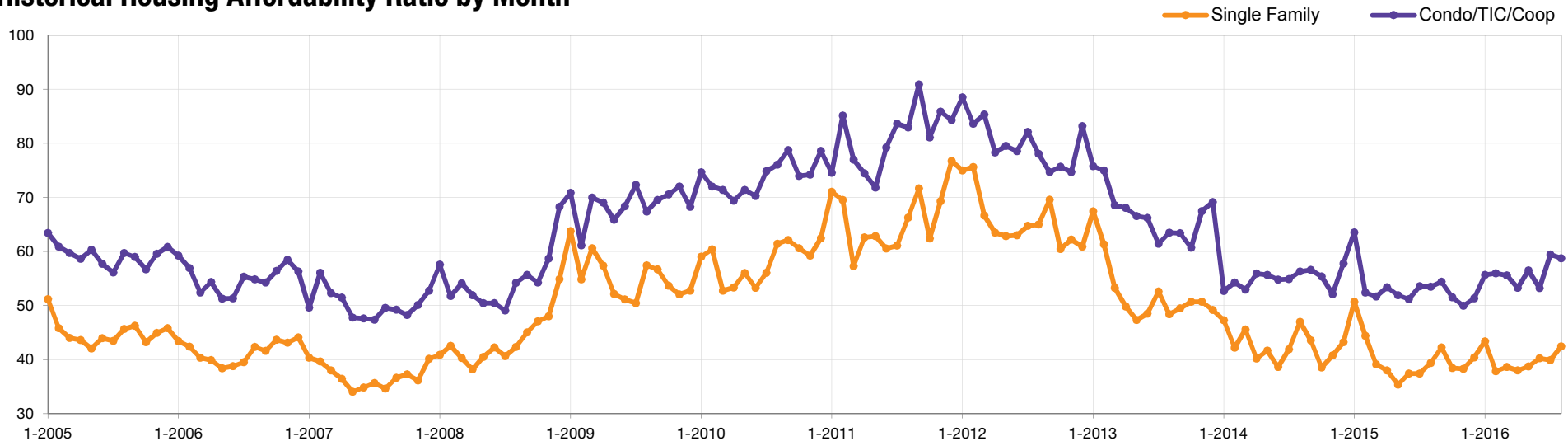
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	42	-4.5%	54	-5.3%
Oct-2015	38	-2.6%	51	-7.3%
Nov-2015	38	-7.3%	50	-3.8%
Dec-2015	40	-7.0%	51	-12.1%
Jan-2016	43	-15.7%	56	-11.1%
Feb-2016	38	-13.6%	56	+7.7%
Mar-2016	39	0.0%	56	+7.7%
Apr-2016	38	0.0%	53	0.0%
May-2016	39	+11.4%	56	+7.7%
Jun-2016	40	+8.1%	53	+3.9%
Jul-2016	40	+8.1%	59	+9.3%
Aug-2016	42	+7.7%	59	+11.3%
12-Month Avg*	40	+3.4%	41	+8.5%

* Affordability Ratio for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

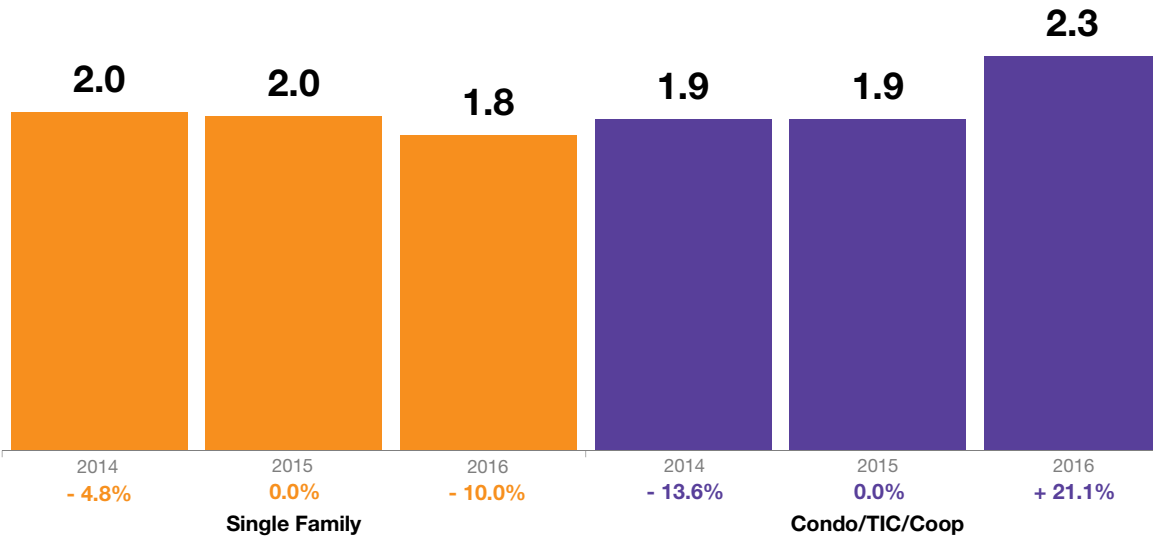


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

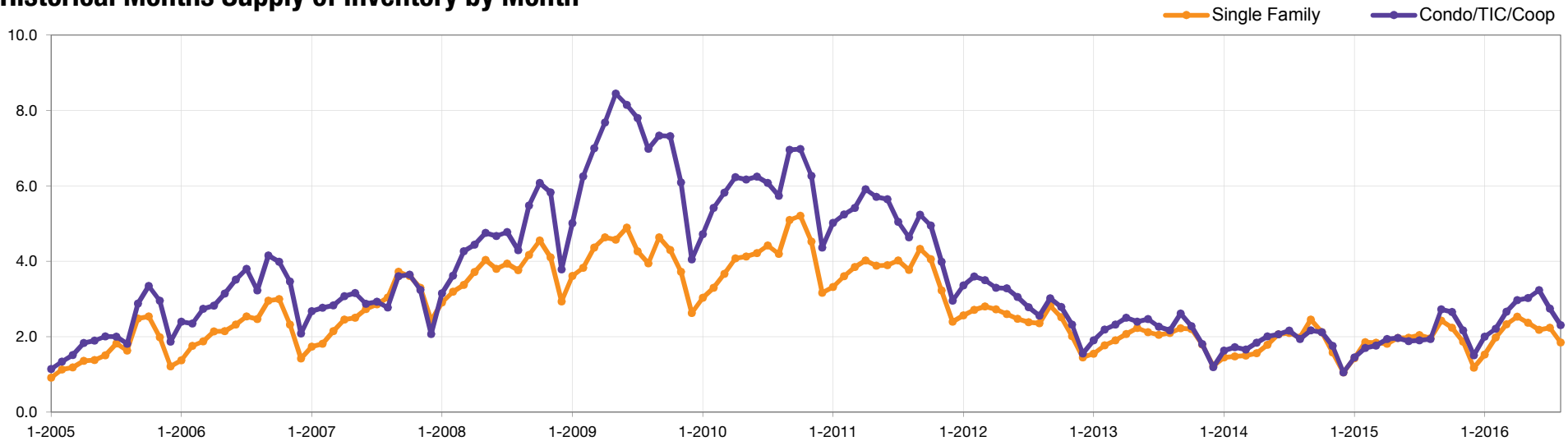
August



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2015	2.4	-4.0%	2.7	+22.7%
Oct-2015	2.2	+4.8%	2.7	+28.6%
Nov-2015	1.9	+18.8%	2.2	+22.2%
Dec-2015	1.2	+9.1%	1.5	+36.4%
Jan-2016	1.5	+7.1%	2.0	+33.3%
Feb-2016	2.0	+5.3%	2.2	+29.4%
Mar-2016	2.3	+27.8%	2.7	+50.0%
Apr-2016	2.5	+38.9%	3.0	+57.9%
May-2016	2.4	+20.0%	3.0	+50.0%
Jun-2016	2.2	+10.0%	3.2	+68.4%
Jul-2016	2.2	+10.0%	2.7	+42.1%
Aug-2016	1.8	-10.0%	2.3	+21.1%
12-Month Avg*	2.1	+11.8%	2.5	+39.7%

* Months Supply for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

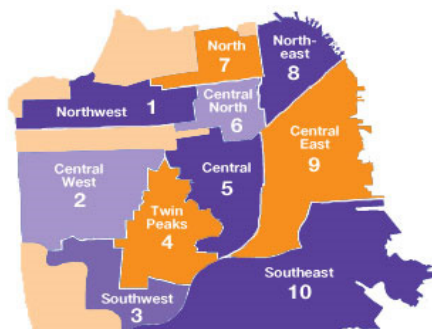


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2015	8-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings		520	396	- 23.8%	4,418	4,449	+ 0.7%
Pending Sales		436	419	- 3.9%	3,552	3,356	- 5.5%
Sold Listings		427	436	+ 2.1%	3,454	3,213	- 7.0%
Median Sales Price		\$1,155,000	\$1,150,000	- 0.4%	\$1,150,000	\$1,200,000	+ 4.3%
Avg. Sales Price		\$1,319,845	\$1,349,837	+ 2.3%	\$1,434,895	\$1,436,460	+ 0.1%
Days on Market		28	41	+ 46.4%	29	34	+ 17.2%
Active Listings		871	882	+ 1.3%	--	--	--
% of Properties Sold Over List Price		80.1%	61.2%	- 23.6%	76.1%	67.5%	- 11.3%
% of List Price Received		112.7%	106.8%	- 5.2%	112.2%	108.4%	- 3.4%
Affordability Ratio		43	47	+ 9.3%	39	44	+ 12.8%
Months Supply		1.9	2.1	+ 10.5%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -
Single Family															
1 SF District 1	26	29	+11.5%	14	14	0.0%	\$1,637,800	\$1,794,000	+9.5%	24	35	+45.8%	1.4	2.0	+42.9%
2 SF District 2	61	34	-44.3%	36	27	-25.0%	\$1,200,000	\$1,250,000	+4.2%	19	21	+10.5%	1.7	1.0	-41.2%
3 SF District 3	30	22	-26.7%	13	16	+23.1%	\$755,000	\$840,000	+11.3%	42	32	-23.8%	2.5	1.3	-48.0%
4 SF District 4	43	47	+9.3%	29	28	-3.4%	\$1,441,000	\$1,439,500	-0.1%	23	26	+13.0%	1.6	1.7	+6.3%
5 SF District 5	37	39	+5.4%	20	23	+15.0%	\$2,077,500	\$2,175,000	+4.7%	25	38	+52.0%	1.4	1.6	+14.3%
6 SF District 6	7	5	-28.6%	6	6	0.0%	\$3,125,000	\$2,425,000	-22.4%	13	51	+292.3%	1.9	1.7	-10.5%
7 SF District 7	22	27	+22.7%	2	7	+250.0%	\$3,275,000	\$3,091,000	-5.6%	6	55	+816.7%	2.6	3.3	+26.9%
8 SF District 8	5	17	+240.0%	4	1	-75.0%	\$6,425,000	\$9,750,000	+51.8%	142	21	-85.2%	2.4	7.9	+229.2%
9 SF District 9	38	32	-15.8%	25	23	-8.0%	\$1,300,000	\$1,430,000	+10.0%	20	33	+65.0%	1.8	1.5	-16.7%
10 SF District 10	118	93	-21.2%	49	41	-16.3%	\$800,000	\$833,000	+4.1%	33	35	+6.1%	2.8	2.5	-10.7%
Condo/TIC/Coop															
1 SF District 1	30	19	-36.7%	16	14	-12.5%	\$879,000	\$1,147,500	+30.5%	20	37	+85.0%	2.3	1.5	-34.8%
2 SF District 2	10	12	+20.0%	2	2	0.0%	\$477,000	\$990,000	+107.5%	23	92	+300.0%	2.6	2.9	+11.5%
3 SF District 3	8	6	-25.0%	8	7	-12.5%	\$666,500	\$1,098,236	+64.8%	20	48	+140.0%	1.5	1.5	0.0%
4 SF District 4	2	7	+250.0%	13	1	-92.3%	\$730,000	\$680,000	-6.8%	29	39	+34.5%	0.4	2.9	+625.0%
5 SF District 5	62	62	0.0%	27	42	+55.6%	\$1,250,000	\$1,203,500	-3.7%	34	34	0.0%	1.6	1.8	+12.5%
6 SF District 6	39	61	+56.4%	22	23	+4.5%	\$1,196,000	\$950,500	-20.5%	30	35	+16.7%	1.4	2.4	+71.4%
7 SF District 7	32	32	0.0%	16	31	+93.8%	\$1,575,000	\$1,475,000	-6.3%	31	43	+38.7%	1.3	1.4	+7.7%
8 SF District 8	83	83	0.0%	40	44	+10.0%	\$1,225,000	\$899,000	-26.6%	25	48	+92.0%	2.1	2.1	0.0%
9 SF District 9	192	231	+20.3%	78	81	+3.8%	\$1,099,500	\$975,000	-11.3%	30	54	+80.0%	2.1	2.8	+33.3%
10 SF District 10	26	24	-7.7%	7	5	-28.6%	\$730,000	\$620,000	-15.1%	28	98	+250.0%	4.7	4.0	-14.9%