# **Monthly Indicators**



**All Property Types** 

#### **August 2017**

August tends to mark the waning of housing activity ahead of the school year. Not all buyers and sellers have children, but there are enough parents that do not want to uproot their children during the school year to historically create a natural market cooldown before any actual temperature change. Competition is expected to remain fierce for available listings. Savvy sellers and buyers know that deals can be made well into the school months, as household formations take on many shapes and sizes.

New Listings were down 15.8 percent for single family homes and 22.5 percent for Condo/TIC/Coop properties. Pending Sales remained flat for single family homes but decreased 18.6 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 10.4 percent to \$1,380,000 for single family homes and 10.8 percent to \$1,175,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 31.8 percent for single family units and 27.6 percent for Condo/TIC/Coop units.

The prevailing trends lasted through summer. This was expected, since there have not been any major changes in the economy that would affect housing. Factors such as wage growth, unemployment and mortgage rates have all been stable. Every locality has its unique challenges, but the whole of residential real estate is in good shape. Recent manufacturing data is showing demand for housing construction materials and supplies, which may help lift the ongoing low inventory situation in 2018.

#### **Monthly Snapshot**

Single Family

+ 10.4% + 10.8% + 9.3% One-Year Change in One-Year Change in One-Year Change in Median Sales Price **Median Sales Price Median Sales Price** 

Condo/TIC/Coop

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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# **Single Family Activity Overview**





Key Metrics	Historical Sparkbars	8-2016	8-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings	8-2014 8-2015 8-2016 8-2017	202	170	- 15.8%	1,895	1,752	- 7.5%
Pending Sales	8-2014 8-2015 8-2016 8-2017	198	198	0.0%	1,477	1,503	+ 1.8%
Sold Listings	8-2014 8-2015 8-2016 8-2017	191	204	+ 6.8%	1,411	1,456	+ 3.2%
Median Sales Price	8-2014 8-2015 8-2016 8-2017	\$1,250,000	\$1,380,000	+ 10.4%	\$1,325,000	\$1,396,500	+ 5.4%
Avg. Sales Price	8-2014 8-2015 8-2016 8-2017	\$1,537,059	\$1,570,556	+ 2.2%	\$1,683,950	\$1,755,026	+ 4.2%
Days on Market	8-2014 8-2015 8-2016 8-2017	33	27	- 18.2%	30	28	- 6.7%
Active Listings	8-2014 8-2015 8-2016 8-2017	417	284	- 31.9%			
% of Properties Sold Over List Price	8-2014 8-2015 8-2016 8-2017	75.9%	78.9%	+ 4.0%	76.5%	77.4%	+ 1.2%
% of List Price Received	8-2014 8-2015 8-2016 8-2017	111.5%	115.4%	+ 3.5%	112.5%	114.8%	+ 2.0%
Affordability Ratio	8-2014 8-2015 8-2016 8-2017	43	38	- 11.6%	40	37	- 7.5%
Months Supply	8-2014 8-2015 8-2016 8-2017	2.2	1.5	- 31.8%			

# **Condo/TIC/Coop Activity Overview**



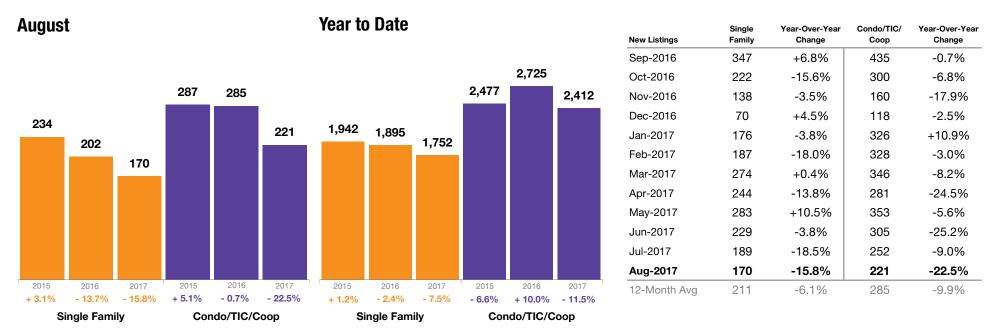
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

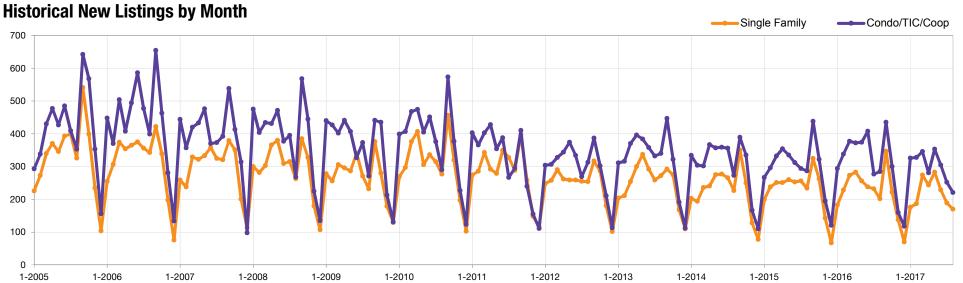
Key Metrics	Historical Sparkbars	8-2016	8-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings	8-2014 8-2015 8-2016 8-2017	285	221	- 22.5%	2,725	2,412	- 11.5%
Pending Sales	8-2014 8-2015 8-2016 8-2017	236	192	- 18.6%	1,881	1,878	- 0.2%
Sold Listings	8-2014 8-2015 8-2016 8-2017	259	201	- 22.4%	1,824	1,857	+ 1.8%
Median Sales Price	8-2014 8-2015 8-2016 8-2017	\$1,060,000	\$1,175,000	+ 10.8%	\$1,099,500	\$1,135,000	+ 3.2%
Avg. Sales Price	8-2014 8-2015 8-2016 8-2017	\$1,228,996	\$1,273,707	+ 3.6%	\$1,243,929	\$1,296,396	+ 4.2%
Days on Market	8-2014 8-2015 8-2016 8-2017	46	39	- 15.2%	37	36	- 2.7%
Active Listings	8-2014 8-2015 8-2016 8-2017	682	492	- 27.9%			
% of Properties Sold Over List Price	8-2014 8-2015 8-2016 8-2017	48.6%	64.7%	+ 33.1%	60.0%	59.6%	- 0.7%
% of List Price Received	8-2014 8-2015 8-2016 8-2017	102.9%	106.2%	+ 3.2%	105.1%	105.1%	0.0%
Affordability Ratio	8-2014 8-2015 8-2016 8-2017	59	52	- 11.9%	57	54	- 5.3%
Months Supply	8-2014 8-2015 8-2016 8-2017	2.9	2.1	- 27.6%			

### **New Listings**

A count of the properties that have been newly listed on the market in a given month.



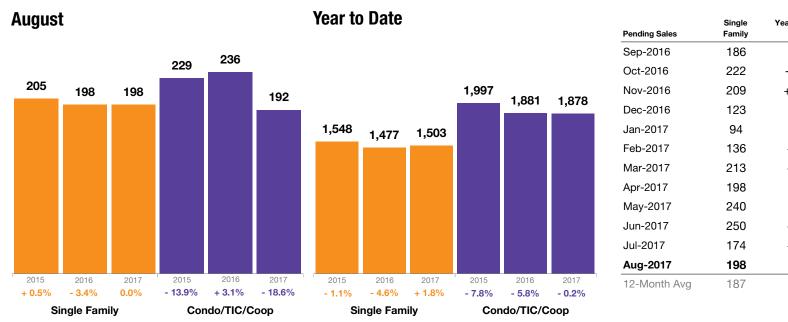




### **Pending Sales**

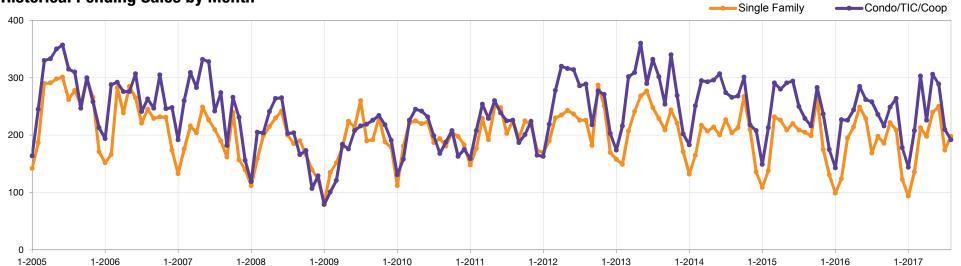
A count of the properties on which offers have been accepted in a given month.





Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Sep-2016	186	-6.5%	216	0.0%
Oct-2016	222	-16.5%	249	-12.0%
Nov-2016	209	+19.4%	264	+11.4%
Dec-2016	123	-6.1%	178	+1.7%
Jan-2017	94	-5.1%	144	+0.7%
Feb-2017	136	+9.7%	208	-8.4%
Mar-2017	213	+9.2%	303	+34.1%
Apr-2017	198	-7.5%	226	-7.4%
May-2017	240	-3.6%	306	+7.4%
Jun-2017	250	+9.2%	289	+10.3%
Jul-2017	174	+3.0%	210	-18.6%
Aug-2017	198	0.0%	192	-18.6%
12-Month Avg	187	-0.2%	232	-0.3%

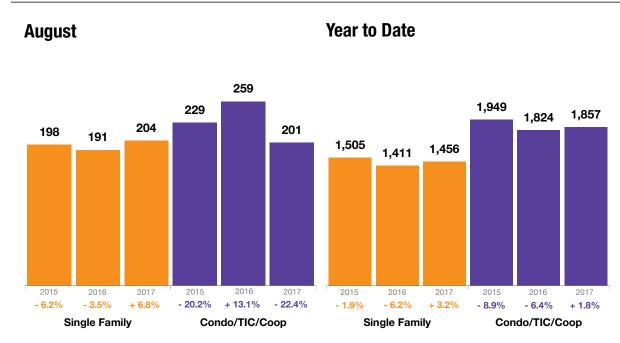
#### **Historical Pending Sales by Month**



### **Sold Listings**

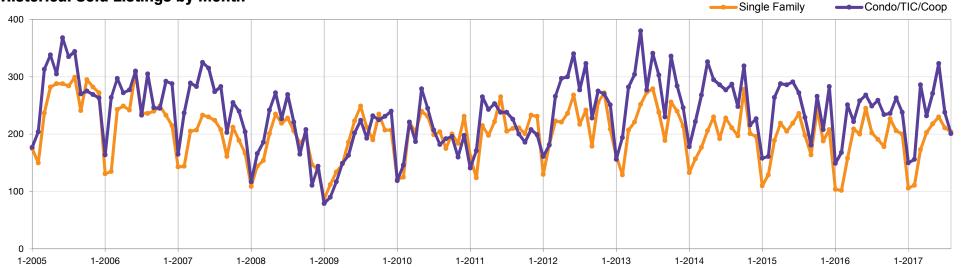
A count of the actual sales that closed in a given month.





Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Sep-2016	178	+8.5%	234	+29.3%
Oct-2016	227	-7.0%	236	-11.3%
Nov-2016	206	+9.6%	263	+26.4%
Dec-2016	200	-3.8%	238	-15.9%
Jan-2017	106	+1.9%	150	+0.7%
Feb-2017	111	+8.8%	156	-7.1%
Mar-2017	173	+9.5%	286	+13.9%
Apr-2017	203	-2.9%	232	+4.5%
May-2017	218	+9.0%	271	+5.0%
Jun-2017	230	-6.1%	323	+20.5%
Jul-2017	211	+4.5%	238	-4.4%
Aug-2017	204	+6.8%	201	-22.4%
12-Month Avg	189	+2.3%	236	+2.4%

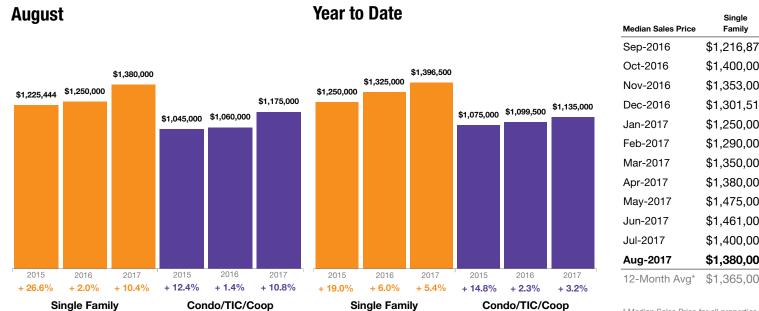
#### **Historical Sold Listings by Month**



### **Median Sales Price**



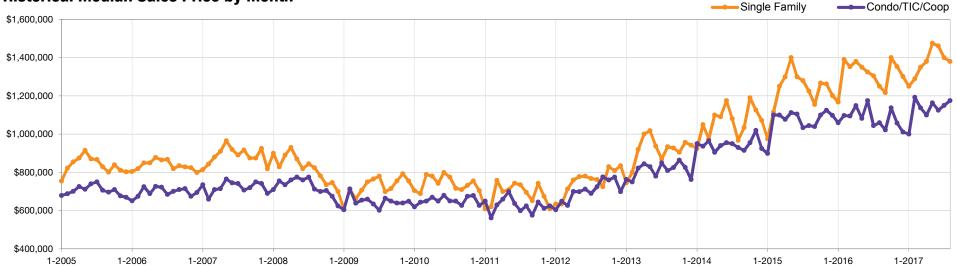




Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Sep-2016	\$1,216,875	+5.4%	\$1,022,500	-1.7%
Oct-2016	\$1,400,000	+10.5%	\$1,137,500	+3.4%
Nov-2016	\$1,353,000	+7.2%	\$1,058,000	-6.0%
Dec-2016	\$1,301,511	+8.3%	\$1,011,000	-7.9%
Jan-2017	\$1,250,000	+7.1%	\$1,000,000	-5.7%
Feb-2017	\$1,290,000	-7.2%	\$1,192,500	+8.7%
Mar-2017	\$1,350,000	-0.2%	\$1,137,500	+3.9%
Apr-2017	\$1,380,000	0.0%	\$1,100,000	-4.3%
May-2017	\$1,475,000	+9.3%	\$1,163,088	+7.4%
Jun-2017	\$1,461,000	+10.3%	\$1,125,000	-4.3%
Jul-2017	\$1,400,000	+7.3%	\$1,150,000	+10.0%
Aug-2017	\$1,380,000	+10.4%	\$1,175,000	+10.8%
12-Month Avg*	\$1,365,000	+5.0%	\$1,100,000	0.0%

<sup>\*</sup> Median Sales Price for all properties from September 2016 through August 2017. This is not the average of the individual figures above.

#### **Historical Median Sales Price by Month**



# **Average Sales Price**

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

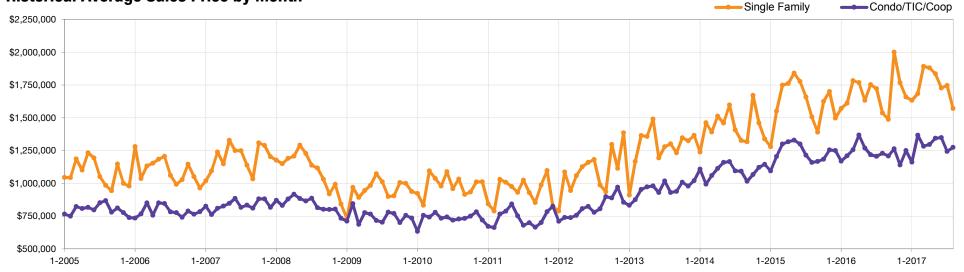


#### **Year to Date August** \$1,505,629 \$1,537,059 \$1,570,556 \$1,755,026 \$1,669,439 \$1,683,950 \$1,228,996 \$1,273,707 \$1,296,396 \$1,159,458 \$1,253,810 \$1,243,929 2015 2016 2017 2017 2016 2015 2016 2017 2015 + 4.2% + 13.5% + 2.1% + 2.2% + 6.2% + 6.0% + 3.6% + 16.7% + 0.9% + 4.2% + 13.8% - 0.8% **Single Family** Condo/TIC/Coop Single Family Condo/TIC/Coop

Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Sep-2016	\$1,487,123	+6.9%	\$1,208,673	+3.6%
Oct-2016	\$2,000,319	+23.1%	\$1,263,882	+6.7%
Nov-2016	\$1,767,029	+3.9%	\$1,140,559	-9.1%
Dec-2016	\$1,658,512	+10.8%	\$1,249,670	-0.0%
Jan-2017	\$1,633,150	+4.0%	\$1,161,831	-0.6%
Feb-2017	\$1,684,181	+4.5%	\$1,367,391	+13.1%
Mar-2017	\$1,891,127	+6.0%	\$1,283,105	+2.2%
Apr-2017	\$1,880,160	+6.3%	\$1,296,502	-5.2%
May-2017	\$1,835,738	+12.4%	\$1,344,317	+5.9%
Jun-2017	\$1,727,201	-1.4%	\$1,348,876	+10.7%
Jul-2017	\$1,746,836	+1.5%	\$1,243,910	+3.1%
Aug-2017	\$1,570,556	+2.2%	\$1,273,707	+3.6%
12-Month Avg*	\$1,751,129	+6.8%	\$1,267,999	+2.7%

<sup>\*</sup> Avg. Sales Price for all properties from September 2016 through August 2017. This is not the average of the individual figures above.

#### **Historical Average Sales Price by Month**



### **Days on Market Until Sale**



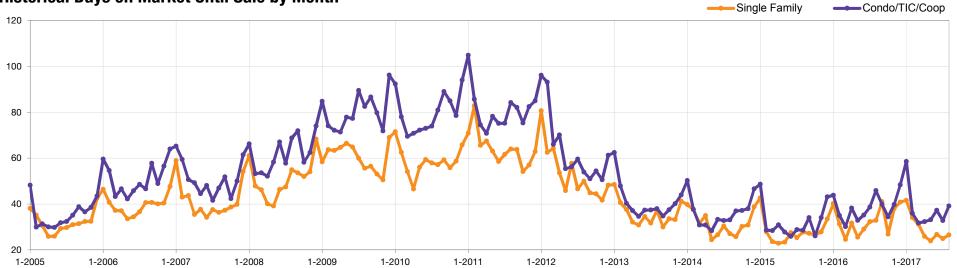


August			Year to Date								
				46						37	36
	33				39	27	30	28	30		
28	33	27	29			21					
2015 + <b>3.7%</b>	2016 + <b>17.9%</b>	2017 - <b>18.2%</b>	2015 - <b>12.1%</b>	2016 + <b>58.6%</b>	2017 <b>- 15.2%</b>	2015 <b>- 12.9%</b>	2016 + <b>11.1%</b>	2017 - <b>6.7%</b>	2015 - <b>11.8%</b>	2016 + <b>23.3%</b>	2017 <b>- 2.7%</b>
Sir	ngle Fami	ily	Con	do/TIC/C	оор	Si	ngle Fami	ly	Con	do/TIC/C	оор

Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Sep-2016	41	+51.9%	40	+17.6%
Oct-2016	27	0.0%	34	+30.8%
Nov-2016	38	+35.7%	40	+17.6%
Dec-2016	41	+24.2%	48	+11.6%
Jan-2017	42	+5.0%	59	+34.1%
Feb-2017	34	+9.7%	36	+2.9%
Mar-2017	31	+24.0%	32	+6.7%
Apr-2017	26	-18.8%	32	-15.8%
May-2017	24	-7.7%	33	0.0%
Jun-2017	27	-6.9%	37	+5.7%
Jul-2017	25	-21.9%	33	-15.4%
Aug-2017	27	-18.2%	39	-15.2%
12-Month Avg*	31	+4.0%	38	+4.3%

<sup>\*</sup> Days on Market for all properties from September 2016 through August 2017. This is not the average of the individual figures above.

#### **Historical Days on Market Until Sale by Month**

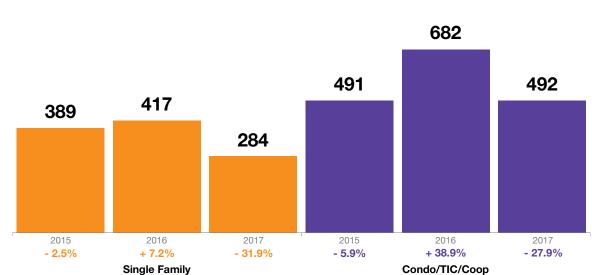


## **Inventory of Active Listings**

The number of properties available for sale in active status at the end of a given month.



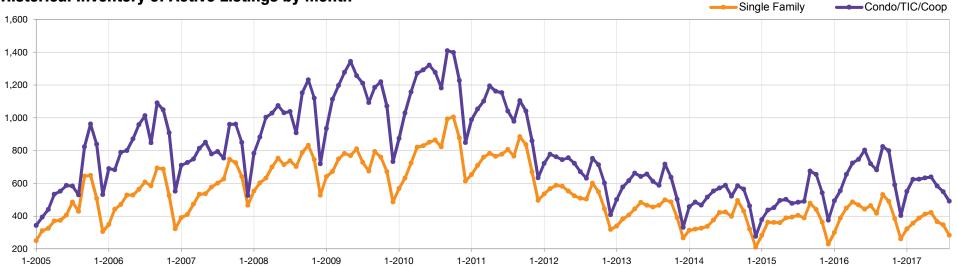
### **August**



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Sep-2016	532	+11.1%	824	+22.1%
Oct-2016	491	+11.3%	799	+22.0%
Nov-2016	384	+5.8%	591	+9.0%
Dec-2016	261	+13.5%	404	+7.7%
Jan-2017	322	+7.3%	551	+11.5%
Feb-2017	357	-8.0%	624	+12.4%
Mar-2017	388	-13.6%	625	-4.6%
Apr-2017	412	-15.4%	633	-12.6%
May-2017	422	-9.8%	639	-14.3%
Jun-2017	367	-17.2%	584	-27.3%
Jul-2017	347	-25.2%	549	-23.8%
Aug-2017	284	-31.9%	492	-27.9%
12-Month Avg*	381	-7.3%	610	-4.1%

<sup>\*</sup> Active Listings for all properties from September 2016 through August 2017. This is not the average of the individual figures above.

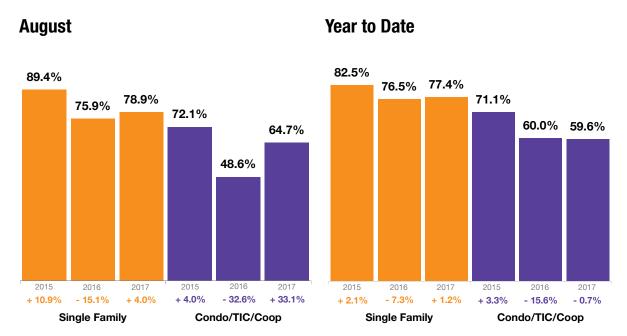
#### **Historical Inventory of Active Listings by Month**



## % of Properties Sold Over List Price



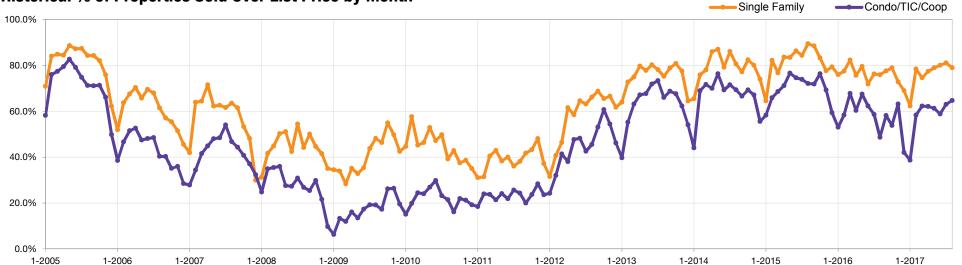
Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Sep-2016	77.5%	-12.3%	58.1%	-19.1%
Oct-2016	78.9%	-5.2%	53.8%	-29.5%
Nov-2016	72.8%	-6.3%	63.1%	-8.8%
Dec-2016	69.0%	-13.0%	42.0%	-29.3%
Jan-2017	62.3%	-18.0%	38.7%	-27.0%
Feb-2017	78.4%	+1.2%	58.3%	0.0%
Mar-2017	74.6%	-9.4%	62.2%	-8.1%
Apr-2017	77.3%	+2.2%	62.1%	+2.8%
May-2017	78.9%	-0.8%	61.3%	-9.1%
Jun-2017	80.0%	+11.4%	58.8%	-5.6%
Jul-2017	81.0%	+6.3%	63.0%	+7.5%
Aug-2017	78.9%	+4.0%	64.7%	+33.1%
12-Month Avg	76.4%	-2.7%	57.9%	-8.1%

<sup>\* %</sup> of Properties Sold Over List Price for all properties from September 2016 through August 2017. This is not the average of the individual figures above.

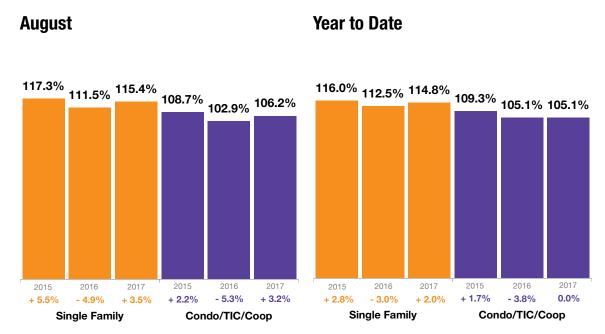
#### **Historical % of Properties Sold Over List Price by Month**



### % of List Price Received



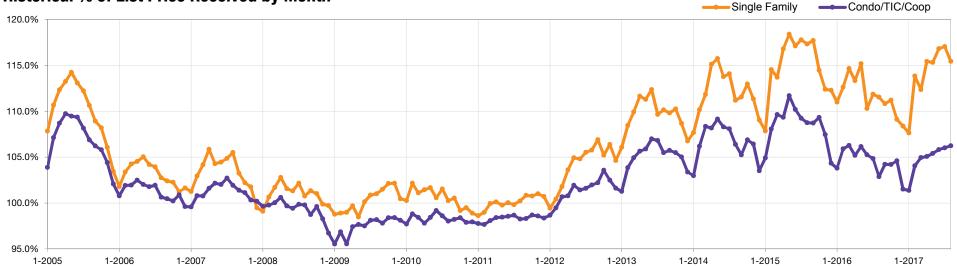
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Sep-2016	110.8%	-5.9%	104.2%	-4.1%
Oct-2016	111.2%	-2.9%	104.2%	-4.7%
Nov-2016	109.1%	-2.9%	104.6%	-2.7%
Dec-2016	108.4%	-3.5%	101.5%	-2.7%
Jan-2017	107.6%	-3.1%	101.4%	-2.3%
Feb-2017	113.8%	+1.1%	104.1%	-1.7%
Mar-2017	112.4%	-2.0%	105.0%	-1.2%
Apr-2017	115.4%	+1.9%	105.1%	-0.1%
May-2017	115.3%	+0.1%	105.4%	-0.7%
Jun-2017	116.8%	+5.9%	105.8%	+0.5%
Jul-2017	117.0%	+4.7%	106.0%	+1.1%
Aug-2017	115.4%	+3.5%	106.2%	+3.2%
12-Month Avg*	113.0%	-0.0%	104.6%	-1.1%

<sup>\* %</sup> of List Price Received for all properties from September 2016 through August 2017. This is not the average of the individual figures above.

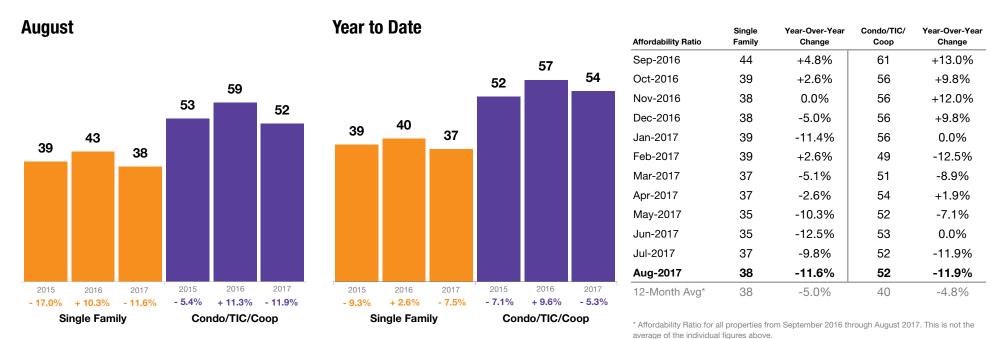
#### **Historical % of List Price Received by Month**



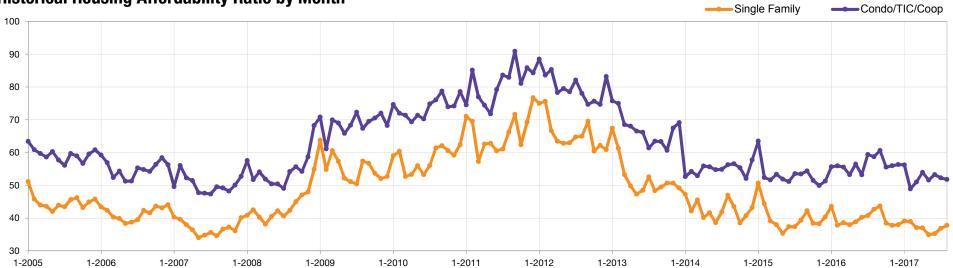
### **Housing Affordability Ratio**



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



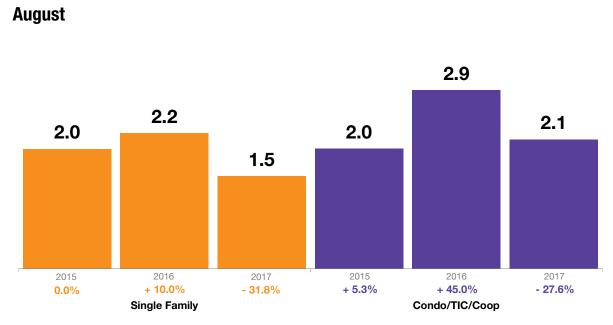
**Historical Housing Affordability Ratio by Month** 



### **Months Supply of Inventory**



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Sep-2016	2.9	+20.8%	3.5	+25.0%
Oct-2016	2.7	+22.7%	3.5	+29.6%
Nov-2016	2.1	+10.5%	2.5	+13.6%
Dec-2016	1.4	+16.7%	1.7	+13.3%
Jan-2017	1.7	+6.3%	2.4	+20.0%
Feb-2017	1.9	-5.0%	2.7	+17.4%
Mar-2017	2.1	-12.5%	2.6	-7.1%
Apr-2017	2.2	-15.4%	2.7	-12.9%
May-2017	2.3	-8.0%	2.7	-15.6%
Jun-2017	2.0	-13.0%	2.4	-31.4%
Jul-2017	1.9	-24.0%	2.3	-25.8%
Aug-2017	1.5	-31.8%	2.1	-27.6%
12-Month Avg*	2.1	-4.5%	2.6	-2.5%

<sup>\*</sup> Months Supply for all properties from September 2016 through August 2017. This is not the average of the individual figures above.

#### **Historical Months Supply of Inventory by Month**



# **All Properties Activity Overview**





Key Metrics	Historical Sparkbars	8-2016	8-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings	8-2014 8-2015 8-2016 8-2017	487	391	- 19.7%	4,620	4,164	- 9.9%
Pending Sales	8-2014 8-2015 8-2016 8-2017	434	390	- 10.1%	3,358	3,381	+ 0.7%
Sold Listings	8-2014 8-2015 8-2016 8-2017	450	405	- 10.0%	3,235	3,313	+ 2.4%
Median Sales Price	8-2014 8-2015 8-2016 8-2017	\$1,152,500	\$1,260,000	+ 9.3%	\$1,200,000	\$1,250,000	+ 4.2%
Avg. Sales Price	8-2014 8-2015 8-2016 8-2017	\$1,359,752	\$1,423,231	+ 4.7%	\$1,435,851	\$1,497,955	+ 4.3%
Days on Market	8-2014 8-2015 8-2016 8-2017	40	33	- 17.5%	34	33	- 2.9%
Active Listings	8-2014 8-2015 8-2016 8-2017	1,099	776	- 29.4%			
% of Properties Sold Over List Price	8-2014 8-2015 8-2016 8-2017	60.2%	71.9%	+ 19.4%	67.2%	67.4%	+ 0.3%
% of List Price Received	8-2014 8-2015 8-2016 8-2017	106.5%	110.9%	+ 4.1%	108.3%	109.4%	+ 1.0%
Affordability Ratio	8-2014 8-2015 8-2016 8-2017	46	43	- 6.5%	44	41	- 6.8%
Months Supply	8-2014 8-2015 8-2016 8-2017	2.6	1.9	- 26.9%			

### **Activity by District**

Key metrics by report month for the districts of San Fransisco.





- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- F District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- F District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	A	<b>Active Listings</b>		<b>Sold Listings</b>		<b>Median Sales Price</b>			Days on Market			<b>Months Supply</b>			
	8-2016	8-2017	+/-	8-2016	8-2017	+/-	8-2016	8-2017	+/-	8-2016	8-2017	+/-	8-2016	8-2017	+/-
Single Family															
1 SF District	1 33	15	-54.5%	14	10	-28.6%	\$1,794,000	\$1,630,000	-9.1%	35	22	-37.1%	2.3	1.1	-52.2%
2 SF District	2 42	42	0.0%	27	38	+40.7%	\$1,250,000	\$1,322,500	+5.8%	21	22	+4.8%	1.2	1.3	+8.3%
3 SF District	3 28	18	-35.7%	16	17	+6.3%	\$840,000	\$1,100,000	+31.0%	32	19	-40.6%	1.7	1.3	-23.5%
4 SF District	4 59	18	-69.5%	28	33	+17.9%	\$1,439,500	\$1,600,000	+11.1%	26	16	-38.5%	2.1	0.7	-66.7%
5 SF District	5 55	40	-27.3%	23	27	+17.4%	\$2,175,000	\$2,152,000	-1.1%	38	42	+10.5%	2.2	1.5	-31.8%
6 SF District	6 6	5	-16.7%	6	3	-50.0%	\$2,425,000	\$1,735,000	-28.5%	51	42	-17.6%	2.1	1.7	-19.0%
7 SF District	7 33	26	-21.2%	7	4	-42.9%	\$3,091,000	\$3,947,500	+27.7%	55	30	-45.5%	4.0	3.3	-17.5%
8 SF District	3 15	10	-33.3%	1	0	-100.0%	\$9,750,000	\$0	-100.0%	21	0	-100.0%	7.0	4.1	-41.4%
9 SF District	9 45	38	-15.6%	25	23	-8.0%	\$1,442,000	\$1,540,000	+6.8%	34	26	-23.5%	2.1	1.8	-14.3%
10 SF District	10 101	72	-28.7%	44	49	+11.4%	\$829,000	\$950,000	+14.6%	35	32	-8.6%	2.7	1.9	-29.6%
Condo/TIC/Coo	р														
1 SF District	1 28	18	-35.7%	15	6	-60.0%	\$1,200,000	\$1,324,000	+10.3%	34	57	+67.6%	2.2	2.0	-9.1%
2 SF District	2 13	6	-53.8%	2	1	-50.0%	\$990,000	\$1,410,000	+42.4%	92	25	-72.8%	3.1	1.7	-45.2%
3 SF District	8	3	-62.5%	7	6	-14.3%	\$1,098,236	\$1,040,000	-5.3%	48	33	-31.3%	2.0	0.9	-55.0%
4 SF District	4 9	8	-11.1%	1	3	+200.0%	\$680,000	\$800,000	+17.6%	39	7	-82.1%	3.7	2.6	-29.7%
5 SF District	5 81	42	-48.1%	42	32	-23.8%	\$1,203,500	\$1,262,500	+4.9%	34	26	-23.5%	2.4	1.2	-50.0%
6 SF District	95	55	-42.1%	26	19	-26.9%	\$972,750	\$1,075,000	+10.5%	31	39	+25.8%	3.8	2.1	-44.7%
7 SF District	7 46	36	-21.7%	33	22	-33.3%	\$1,500,000	\$1,714,000	+14.3%	41	29	-29.3%	2.1	1.3	-38.1%
8 SF District	3 107	93	-13.1%	46	27	-41.3%	\$899,000	\$1,160,000	+29.0%	48	38	-20.8%	2.7	2.4	-11.1%
9 SF District	9 269	209	-22.3%	81	75	-7.4%	\$970,000	\$1,120,000	+15.5%	55	45	-18.2%	3.2	2.6	-18.8%
10 SF District	10 26	22	-15.4%	6	10	+66.7%	\$557,048	\$700,000	+25.7%	87	69	-20.7%	4.2	3.2	-23.8%