# **Monthly Indicators**



#### February 2018

The three most prominent national market trends for residential real estate are the ongoing lack of abundant inventory, the steadily upward movement of home prices and year-over-year declines in home sales. Sales declines are a natural result of there being fewer homes for sale, but higher prices often indicate higher demand leading to competitive bidding. Markets are poised for increased supply, so there is hope that more sellers will take advantage of what appears to be a ready and willing buyer base.

New Listings were down 9.6 percent for single family homes and 18.2 percent for Condo/TIC/Coop properties. Pending Sales increased 15.6 percent for single family homes and 8.6 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 32.9 percent to \$1,715,000 for single family homes but decreased 6.8 percent to \$1,104,500 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 26.3 percent for single family units and 32.1 percent for Condo/TIC/Coop units.

In February, prevailing mortgage rates continued to rise. This has a notable impact on housing affordability and can leave consumers choosing between higher payments or lower-priced homes. According to the Mortgage Bankers Association, the average rate for 30-year fixed-rate mortgages with a 20 percent down payment that qualify for backing by Fannie Mae and Freddie Mac rose to its highest level since January 2014. A 4.5 or 4.6 percent rate might not seem high to those with extensive real estate experience, but it is newly high for many potential first-time home buyers. Upward rate pressure is likely to continue as long as the economy fares well.

### **Monthly Snapshot**

+ 32.9%	- 6.8%	+ 8.2%
One-Year Change in	One-Year Change in	One-Year Change in
Median Sales Price	Median Sales Price	Median Sales Price
Single Family	Condo/TIC/Coop	All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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# **Single Family Activity Overview**





Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	2-2015 2-2016 2-2017 2-2018	187	169	- 9.6%	364	337	- 7.4%
Pending Sales	2-2015 2-2016 2-2017 2-2018	135	156	+ 15.6%	228	243	+ 6.6%
Sold Listings	2-2015 2-2016 2-2017 2-2018	111	102	- 8.1%	217	196	- 9.7%
Median Sales Price	2-2015 2-2016 2-2017 2-2018	\$1,290,000	\$1,715,000	+ 32.9%	\$1,275,000	\$1,500,000	+ 17.6%
Avg. Sales Price	2-2015 2-2016 2-2017 2-2018	\$1,684,181	\$2,147,432	+ 27.5%	\$1,659,253	\$1,948,890	+ 17.5%
Days on Market	2-2015 2-2016 2-2017 2-2018	34	22	- 35.3%	38	28	- 26.3%
Active Listings	2-2015 2-2016 2-2017 2-2018	359	267	- 25.6%			
% of Properties Sold Over List Price	2-2015 2-2016 2-2017 2-2018	78.4%	80.4%	+ 2.6%	70.5%	76.0%	+ 7.8%
% of List Price Received	2-2015 2-2016 2-2017 2-2018	113.8%	115.9%	+ 1.8%	110.8%	114.2%	+ 3.1%
Affordability Ratio	2-2015 2-2016 2-2017 2-2018	39	29	- 25.6%	39	33	- 15.4%
Months Supply	2-2015 2-2016 2-2017 2-2018	1.9	1.4	- 26.3%			

# **Condo/TIC/Coop Activity Overview**



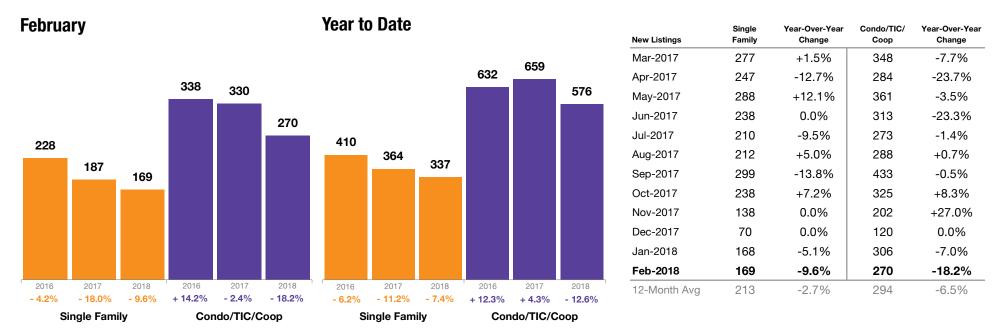
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	2-2015 2-2016 2-2017 2-2018	330	270	- 18.2%	659	576	- 12.6%
Pending Sales	2-2015 2-2016 2-2017 2-2018	209	227	+ 8.6%	353	403	+ 14.2%
Sold Listings	2-2015 2-2016 2-2017 2-2018	157	196	+ 24.8%	307	342	+ 11.4%
Median Sales Price	2-2015 2-2016 2-2017 2-2018	\$1,185,000	\$1,104,500	- 6.8%	\$1,100,000	\$1,095,000	- 0.5%
Avg. Sales Price	2-2015 2-2016 2-2017 2-2018	\$1,358,682	\$1,270,194	- 6.5%	\$1,262,501	\$1,289,936	+ 2.2%
Days on Market	2-2015 2-2016 2-2017 2-2018	36	37	+ 2.8%	47	45	- 4.3%
Active Listings	2-2015 2-2016 2-2017 2-2018	638	474	- 25.7%			
% of Properties Sold Over List Price	2-2015 2-2016 2-2017 2-2018	57.3%	59.2%	+ 3.3%	48.2%	48.5%	+ 0.6%
% of List Price Received	2-2015 2-2016 2-2017 2-2018	103.9%	105.2%	+ 1.3%	102.6%	103.7%	+ 1.1%
Affordability Ratio	2-2015 2-2016 2-2017 2-2018	49	52	+ 6.1%	53	52	- 1.9%
Months Supply	2-2015 2-2016 2-2017 2-2018	2.8	1.9	- 32.1%			

### **New Listings**

A count of the properties that have been newly listed on the market in a given month.



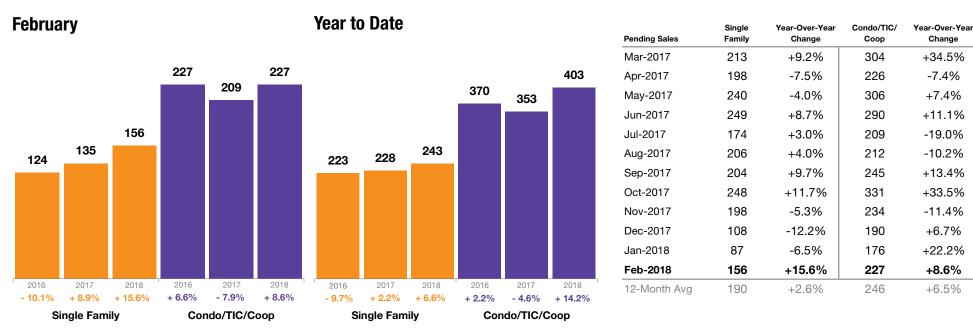


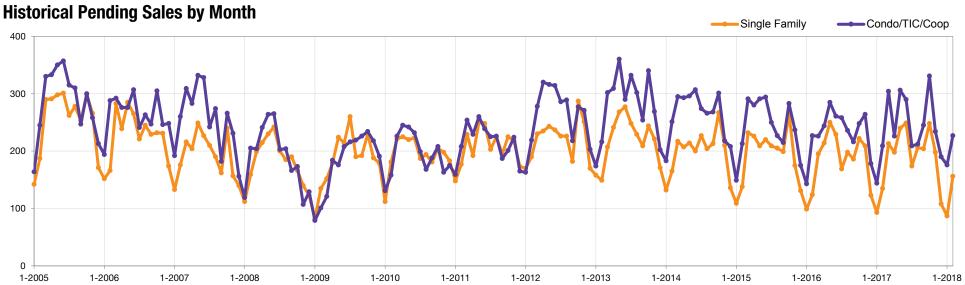
#### **Historical New Listings by Month** Single Family Condo/TIC/Coop 700 600 500 400 300 200 100 0 1-2005 1-2006 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018

### **Pending Sales**

A count of the properties on which offers have been accepted in a given month.



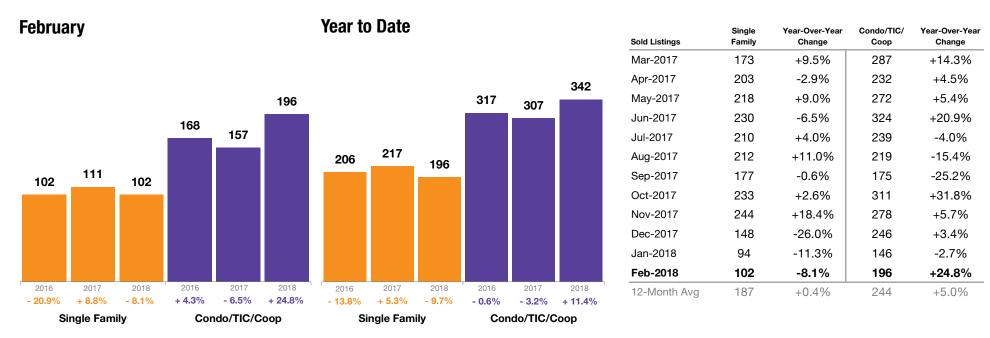


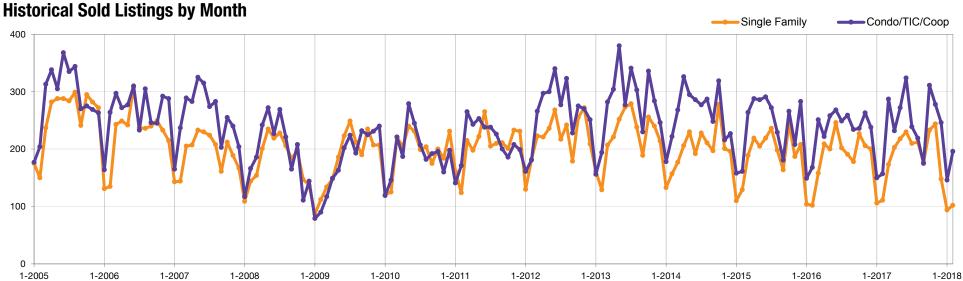


### **Sold Listings**

A count of the actual sales that closed in a given month.



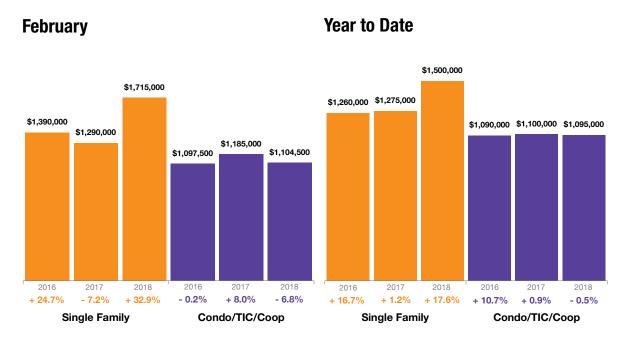




### **Median Sales Price**



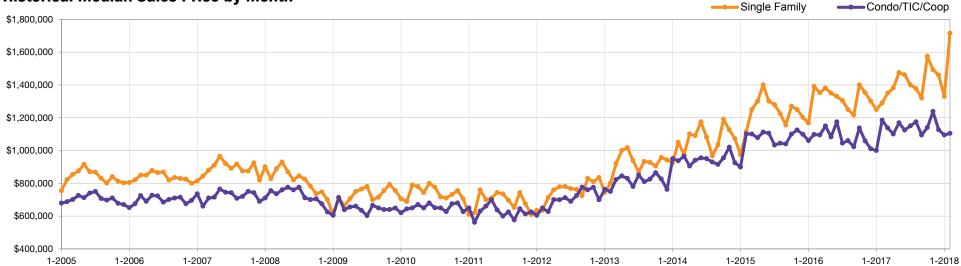




Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Mar-2017	\$1,350,000	-0.2%	\$1,137,500	+3.9%
Apr-2017	\$1,380,000	0.0%	\$1,100,000	-4.3%
May-2017	\$1,475,000	+9.3%	\$1,169,044	+8.0%
Jun-2017	\$1,461,000	+9.8%	\$1,125,000	-4.3%
Jul-2017	\$1,400,000	+7.3%	\$1,150,000	+10.0%
Aug-2017	\$1,377,500	+10.2%	\$1,175,000	+10.8%
Sep-2017	\$1,320,000	+8.5%	\$1,095,000	+7.1%
Oct-2017	\$1,575,000	+12.5%	\$1,140,000	+0.2%
Nov-2017	\$1,492,500	+10.3%	\$1,237,500	+17.0%
Dec-2017	\$1,460,000	+12.2%	\$1,127,000	+11.5%
Jan-2018	\$1,330,000	+6.4%	\$1,095,000	+9.5%
Feb-2018	\$1,715,000	+32.9%	\$1,104,500	-6.8%
12-Month Avg*	\$1,430,000	+7.9%	\$1,145,000	+5.5%

<sup>\*</sup> Median Sales Price for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

#### **Historical Median Sales Price by Month**



# **Average Sales Price**

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

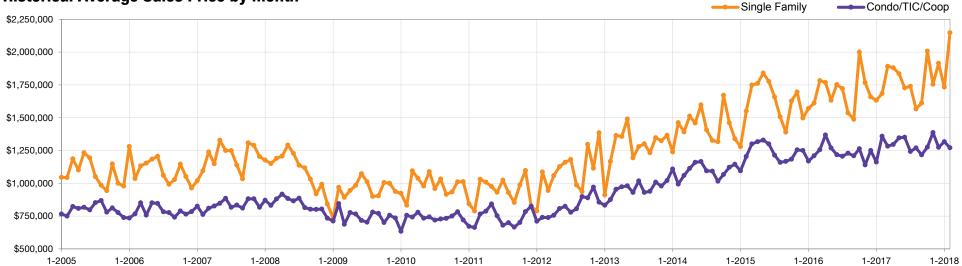


February		Year to Date	
\$2,147,43	\$1,358,682	\$1,948,890	\$1,190,565 \$1,262,501 \$1,289,936
\$1,611,354	\$1,209,523	\$1,590,518	
\$1,684,181	\$1,270,194	\$1,659,253	
2016 2017 2018	2016 2017 2018	2016 2017 2018	2016 2017 2018
+ 3.9% + 4.5% + 27.5%	+ 0.4% + 12.3% - 6.5%	+ 11.6% + 4.3% + 17.5%	+ 3.5% + 6.0% + 2.2%
Single Family	Condo/TIC/Coop	Single Family	Condo/TIC/Coop

Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Mar-2017	\$1,891,127	+6.0%	\$1,282,583	+2.2%
Apr-2017	\$1,880,160	+6.3%	\$1,296,502	-5.2%
May-2017	\$1,835,738	+12.4%	\$1,346,544	+6.1%
Jun-2017	\$1,727,201	-1.4%	\$1,351,503	+10.9%
Jul-2017	\$1,738,803	+1.0%	\$1,242,939	+3.1%
Aug-2017	\$1,567,141	+2.0%	\$1,269,212	+3.3%
Sep-2017	\$1,611,232	+8.3%	\$1,217,415	+0.7%
Oct-2017	\$2,007,445	+0.4%	\$1,275,773	+0.9%
Nov-2017	\$1,754,366	-0.7%	\$1,386,511	+21.6%
Dec-2017	\$1,914,314	+15.4%	\$1,274,356	+1.9%
Jan-2018	\$1,733,452	+6.1%	\$1,316,439	+13.3%
Feb-2018	\$2,147,432	+27.5%	\$1,270,194	-6.5%
12-Month Avg*	\$1,804,793	+5.4%	\$1,298,451	+4.6%

<sup>\*</sup> Avg. Sales Price for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

#### **Historical Average Sales Price by Month**



### **Days on Market Until Sale**



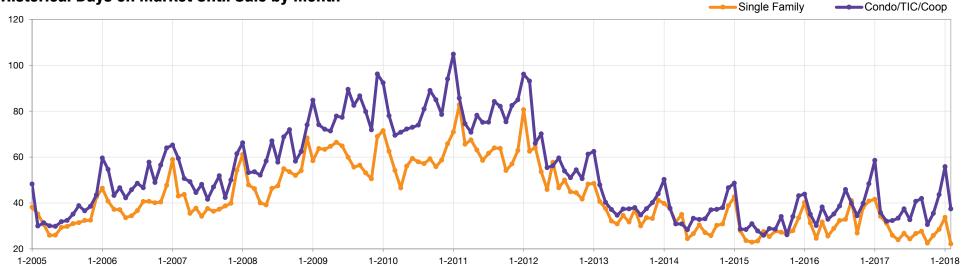


Februa	ıry		Year to Date								
	34		35	36	37					47	45
31	<b>34</b>					36	38		39		
		22						28			
2016 + <b>10.7%</b>	2017 + <b>9.7</b> %	2018 - <b>35.3%</b>	2016 + <b>20.7%</b>	2017 <b>+ 2.9%</b>	2018 <b>+ 2.8%</b>	2016 + <b>2.9%</b>	2017 + <b>5.6%</b>	2018 <b>- 26.3%</b>	2016 <b>0.0%</b>	2017 <b>+ 20.5%</b>	2018 <b>- 4.3%</b>
Si	ngle Fam	ily	Con	do/TIC/C	оор		ngle Fam	ily		ndo/TIC/C	

Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Mar-2017	31	+24.0%	32	+6.7%
Apr-2017	26	-18.8%	32	-15.8%
May-2017	24	-7.7%	33	0.0%
Jun-2017	27	-6.9%	37	+5.7%
Jul-2017	24	-25.0%	33	-15.4%
Aug-2017	27	-18.2%	41	-10.9%
Sep-2017	28	-31.7%	42	+5.0%
Oct-2017	23	-14.8%	31	-8.8%
Nov-2017	26	-31.6%	35	-12.5%
Dec-2017	28	-31.7%	44	-8.3%
Jan-2018	34	-19.0%	56	-5.1%
Feb-2018	22	-35.3%	37	+2.8%
12-Month Avg*	26	-19.9%	37	-6.3%

<sup>\*</sup> Days on Market for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

#### **Historical Days on Market Until Sale by Month**



### **Inventory of Active Listings**

The number of properties available for sale in active status at the end of a given month.



#### **February** 638 559 474 387 359 267 2016 2017 2018 2016 2017 2018 + 6.6% **- 7.2**% - 25.6% + 27.9% + 14.1% - 25.7%

Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Mar-2017	393	-12.3%	640	-2.9%
Apr-2017	421	-13.4%	653	-10.3%
May-2017	436	-6.6%	669	-10.8%
Jun-2017	395	-10.6%	624	-22.8%
Jul-2017	400	-13.6%	612	-15.6%
Aug-2017	376	-9.6%	613	-10.9%
Sep-2017	439	-17.3%	754	-9.2%
Oct-2017	402	-18.0%	684	-15.1%
Nov-2017	317	-17.2%	581	-2.7%
Dec-2017	201	-22.7%	385	-6.8%
Jan-2018	273	-15.5%	485	-14.0%
Feb-2018	267	-25.6%	474	-25.7%
12-Month Avg*	360	-14.8%	598	-12.6%

<sup>\*</sup> Active Listings for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

#### **Historical Inventory of Active Listings by Month**

Single Family

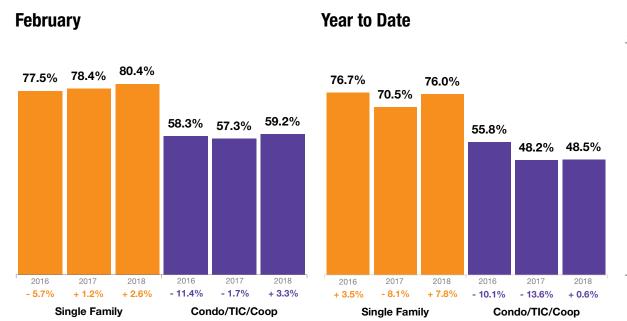


Condo/TIC/Coop

## % of Properties Sold Over List Price



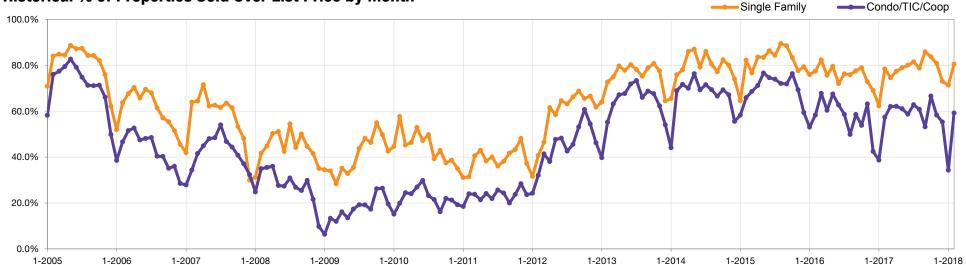
Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Mar-2017	74.6%	-9.4%	62.0%	-8.4%
Apr-2017	77.3%	+2.2%	62.1%	+2.8%
May-2017	78.9%	-0.8%	61.0%	-9.5%
Jun-2017	80.0%	+11.1%	58.6%	-6.5%
Jul-2017	81.4%	+6.8%	62.8%	+7.2%
Aug-2017	78.8%	+3.8%	60.7%	+21.9%
Sep-2017	85.9%	+10.8%	53.1%	-9.2%
Oct-2017	83.7%	+6.1%	66.6%	+23.8%
Nov-2017	80.7%	+10.9%	58.3%	-7.6%
Dec-2017	73.0%	+5.8%	55.3%	+30.4%
Jan-2018	71.3%	+14.4%	34.2%	-11.6%
Feb-2018	80.4%	+2.6%	59.2%	+3.3%
12-Month Avg	79.4%	+5.5%	59.0%	+2.7%

<sup>\* %</sup> of Properties Sold Over List Price for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

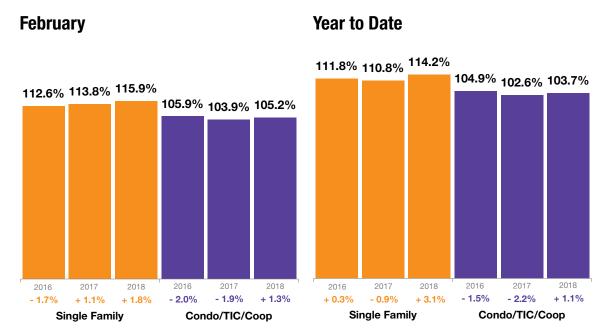
#### **Historical % of Properties Sold Over List Price by Month**



### % of List Price Received



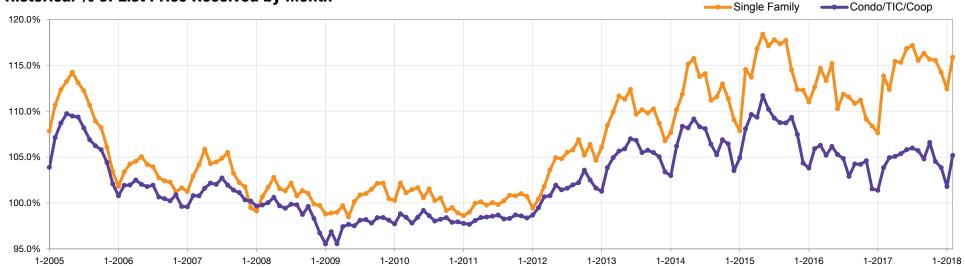
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Mar-2017	112.4%	-2.0%	104.9%	-1.3%
Apr-2017	115.4%	+1.9%	105.1%	-0.1%
May-2017	115.3%	+0.1%	105.4%	-0.7%
Jun-2017	116.8%	+5.9%	105.8%	+0.5%
Jul-2017	117.1%	+4.7%	106.0%	+1.1%
Aug-2017	115.5%	+3.6%	105.7%	+2.7%
Sep-2017	116.3%	+5.0%	104.8%	+0.5%
Oct-2017	115.6%	+4.0%	106.6%	+2.3%
Nov-2017	115.5%	+5.9%	104.5%	-0.1%
Dec-2017	114.2%	+5.4%	103.8%	+2.3%
Jan-2018	112.4%	+4.5%	101.8%	+0.4%
Feb-2018	115.9%	+1.8%	105.2%	+1.3%
12-Month Avg*	115.4%	+3.5%	105.1%	+0.8%

<sup>\* %</sup> of List Price Received for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

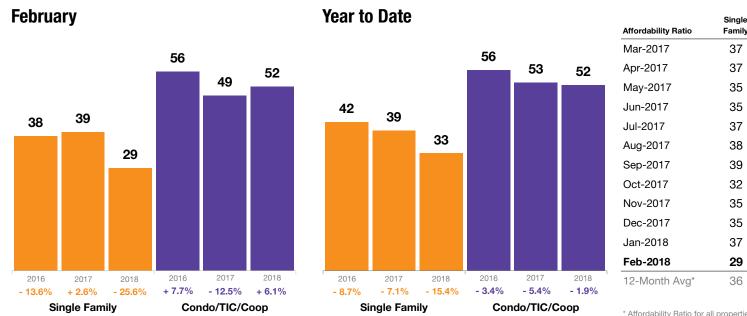
#### **Historical % of List Price Received by Month**



## **Housing Affordability Ratio**



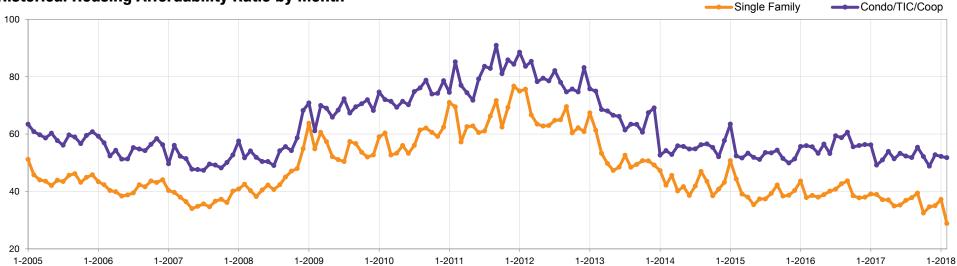
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Mar-2017	37	-5.1%	51	-8.9%
Apr-2017	37	-2.6%	54	+1.9%
May-2017	35	-10.3%	51	-8.9%
Jun-2017	35	-12.5%	53	0.0%
Jul-2017	37	-9.8%	52	-11.9%
Aug-2017	38	-11.6%	52	-11.9%
Sep-2017	39	-11.4%	55	-9.8%
Oct-2017	32	-17.9%	52	-7.1%
Nov-2017	35	-7.9%	49	-12.5%
Dec-2017	35	-7.9%	53	-5.4%
Jan-2018	37	-5.1%	52	-7.1%
Feb-2018	29	-25.6%	52	+6.1%
12-Month Avg*	36	-26.8%	40	-7.0%

<sup>\*</sup> Affordability Ratio for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

#### **Historical Housing Affordability Ratio by Month**



## **Months Supply of Inventory**



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

Fe	ebruary					
					2.8	
	0.0			2.3		
	2.0	1.9				1.9
			1.4			
	2016 <b>+ 5.3%</b>	2017 <b>- 5.0%</b>	2018 <b>- 26.3%</b>	2016 <b>+ 35.3%</b>	2017 <b>+ 21.7%</b>	2018 <b>- 32.1%</b>
		Single Family			Condo/TIC/Coop	

Months Supply	Single Family	Year-Over-Year Change	ar Condo/TIC/ Coop Year-Over-Ye Change   2.7 -3.6%   2.8 -9.7%   2.8 -12.5%   2.6 -25.7%	
Mar-2017	2.1	-12.5%	2.7	-3.6%
Apr-2017	2.3	-11.5%	2.8	-9.7%
May-2017	2.4	-4.0%	2.8	-12.5%
Jun-2017	2.1	-8.7%	2.6	-25.7%
Jul-2017	2.1	-16.0%	2.6	-16.1%
Aug-2017	2.0	-9.1%	2.6	-13.3%
Sep-2017	2.3	-17.9%	3.2	-11.1%
Oct-2017	2.1	-22.2%	2.8	-20.0%
Nov-2017	1.7	-19.0%	2.4	-7.7%
Dec-2017	1.1	-21.4%	1.6	-11.1%
Jan-2018	1.4	-22.2%	2.0	-16.7%
Feb-2018	1.4	-26.3%	1.9	-32.1%
12-Month Avg*	1.9	-15.1%	2.5	-14.9%

<sup>\*</sup> Months Supply for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

#### **Historical Months Supply of Inventory by Month**



# **All Properties Activity Overview**





Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	2-2015 2-2016 2-2017 2-2018	517	439	- 15.1%	1,023	913	- 10.8%
Pending Sales	2-2015 2-2016 2-2017 2-2018	344	383	+ 11.3%	581	646	+ 11.2%
Sold Listings	2-2015 2-2016 2-2017 2-2018	268	298	+ 11.2%	524	538	+ 2.7%
Median Sales Price	2-2015 2-2016 2-2017 2-2018	\$1,215,764	\$1,315,500	+ 8.2%	\$1,175,000	\$1,267,500	+ 7.9%
Avg. Sales Price	2-2015 2-2016 2-2017 2-2018	\$1,493,497	\$1,570,457	+ 5.2%	\$1,426,805	\$1,530,001	+ 7.2%
Days on Market	2-2015 2-2016 2-2017 2-2018	35	32	- 8.6%	43	39	- 9.3%
Active Listings	2-2015 2-2016 2-2017 2-2018	997	741	- 25.7%			
% of Properties Sold Over List Price	2-2015 2-2016 2-2017 2-2018	66.0%	66.4%	+ 0.6%	57.4%	58.6%	+ 2.1%
% of List Price Received	2-2015 2-2016 2-2017 2-2018	108.0%	108.8%	+ 0.7%	106.0%	107.5%	+ 1.4%
Affordability Ratio	2-2015 2-2016 2-2017 2-2018	39	37	- 5.1%	41	38	- 7.3%
Months Supply	2-2015 2-2016 2-2017 2-2018	2.4	1.7	- 29.2%			

### **Activity by District**

Key metrics by report month for the districts of San Fransisco.





- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights) SF District 2:
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr) SF District 4:
- Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	<b>Active Listings</b>		<b>Sold Listings</b>			<b>Median Sales Price</b>			Days on Market			<b>Months Supply</b>			
	2-2017	2-2018	+/-	2-2017	2-2018	+/-	2-2017	2-2018	+/-	2-2017	2-2018	+/-	2-2017	2-2018	+/-
Single Family															
1 SF District 1	21	21	0.0%	5	9	+80.0%	\$2,025,000	\$1,925,000	-4.9%	48	31	-35.4%	1.4	1.6	+14.3%
2 SF District 2	40	24	-40.0%	14	9	-35.7%	\$1,255,500	\$1,410,000	+12.3%	25	6	-76.0%	1.2	0.7	-41.7%
3 SF District 3	15	14	-6.7%	7	6	-14.3%	\$920,000	\$1,025,500	+11.5%	78	46	-41.0%	1.0	1.1	+10.0%
4 SF District 4	40	21	-47.5%	12	15	+25.0%	\$1,591,000	\$1,850,000	+16.3%	22	14	-36.4%	1.5	0.8	-46.7%
5 SF District 5	64	48	-25.0%	22	20	-9.1%	\$2,305,000	\$2,925,500	+26.9%	24	24	0.0%	2.4	1.8	-25.0%
6 SF District 6	7	6	-14.3%	3	3	0.0%	\$3,250,000	\$2,215,000	-31.8%	9	33	+266.7%	2.3	1.8	-21.7%
7 SF District 7	29	30	+3.4%	2	5	+150.0%	\$6,755,000	\$4,900,000	-27.5%	60	11	-81.7%	3.4	3.4	0.0%
8 SF District 8	12	11	-8.3%	1	1	0.0%	\$6,100,000	\$4,995,000	-18.1%	170	72	-57.6%	6.0	4.3	-28.3%
9 SF District 9	52	37	-28.8%	18	13	-27.8%	\$1,287,500	\$1,740,000	+35.1%	26	9	-65.4%	2.5	1.7	-32.0%
10 SF District 10	79	55	-30.4%	27	21	-22.2%	\$863,000	\$1,080,000	+25.1%	40	29	-27.5%	2.3	1.3	-43.5%
Condo/TIC/Coop															
1 SF District 1	20	13	-35.0%	5	8	+60.0%	\$1,360,000	\$1,268,500	-6.7%	8	17	+112.5%	1.8	1.2	-33.3%
2 SF District 2	7	6	-14.3%	0	5		\$0	\$1,370,000		0	22		1.8	1.9	+5.6%
3 SF District 3	11	7	-36.4%	4	1	-75.0%	\$900,000	\$810,000	-10.0%	9	187	+1977.8%	2.8	2.7	-3.6%
4 SF District 4	7	8	+14.3%	2	4	+100.0%	\$645,000	\$510,846	-20.8%	33	89	+169.7%	3.0	2.2	-26.7%
5 SF District 5	81	53	-34.6%	23	25	+8.7%	\$1,526,000	\$1,500,000	-1.7%	22	27	+22.7%	2.4	1.5	-37.5%
6 SF District 6	67	51	-23.9%	15	22	+46.7%	\$1,350,000	\$1,190,000	-11.9%	21	44	+109.5%	2.5	1.9	-24.0%
7 SF District 7	47	43	-8.5%	29	15	-48.3%	\$1,725,000	\$1,650,000	-4.3%	41	20	-51.2%	1.7	1.7	0.0%
8 SF District 8	123	94	-23.6%	21	20	-4.8%	\$865,000	\$1,241,500	+43.5%	49	48	-2.0%	3.2	2.3	-28.1%
9 SF District 9	252	181	-28.2%	53	85	+60.4%	\$988,000	\$979,000	-0.9%	42	37	-11.9%	3.2	2.0	-37.5%
10 SF District 10	23	18	-21.7%	5	11	+120.0%	\$675,000	\$638,500	-5.4%	34	48	+41.2%	3.4	2.0	-41.2%