# **Monthly Indicators**



### **January 2017**

January brings out a rejuvenated crop of buyers with a renewed enthusiasm in a new calendar year. Sales totals may still inevitably start slow in the first half of the year due to ongoing inventory concerns. Continued declines in the number of homes available for sale may push out potential buyers who simply cannot compete for homes selling at higher price points in a low number of days, especially if mortgage rates continue to increase.

New Listings were down 24.6 percent for single family homes and 7.5 percent for Condo/TIC/Coop properties. Pending Sales decreased 9.1 percent for single family homes but increased 0.7 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 7.1 percent to \$1,250,000 for single family homes but decreased 5.7 percent to \$1,000,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 18.8 percent for single family units and 5.0 percent for Condo/TIC/Coop units.

In case you missed it, we have a new U.S. president. In his first hour in office, the .25 percentage point rate cut on mortgage insurance premiums for loans backed by the Federal Housing Administration (FHA) was removed, setting the table for what should be an interesting presidential term for real estate policy. FHA loans tend to be a favorable option for those with limited financial resources. On a brighter note, wages are on the uptick for many Americans, while unemployment rates have remained stable and relatively unchanged for several months. The system is ripe for more home purchasing if there are more homes available to sell.

### **Monthly Snapshot**

+ 7.1% - 5.7% + 0.7% One-Year Change in One-Year Change in One-Year Change in Median Sales Price **Median Sales Price Median Sales Price** Single Family Condo/TIC/Coop **All Property Types** 

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo/TIC/Coop Activity Overview	3
New Listings	4
Pending Sales	5
Sold Listings	6
Median Sales Price	7
Average Sales Price	8
Days on Market Until Sale	9
Inventory of Active Listings	10
% of Properties Sold Over List Price	11
% of List Price Received	12
Housing Affordability Ratio	13
Months Supply of Inventory	14
All Properties Activity Overview	15
Activity by District	16





# **Single Family Activity Overview**





Key Metrics	Historical Sparkbars	1-2016	1-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings	1-2014 1-2015 1-2016 1-2017	183	138	- 24.6%	183	138	- 24.6%
Pending Sales	1-2014 1-2015 1-2016 1-2017	99	90	- 9.1%	99	90	- 9.1%
Sold Listings	1-2014 1-2015 1-2016 1-2017	104	103	- 1.0%	104	103	- 1.0%
Median Sales Price	1-2014 1-2015 1-2016 1-2017	\$1,167,500	\$1,250,000	+ 7.1%	\$1,167,500	\$1,250,000	+ 7.1%
Avg. Sales Price	1-2014 1-2015 1-2016 1-2017	\$1,570,082	\$1,611,175	+ 2.6%	\$1,570,082	\$1,611,175	+ 2.6%
Days on Market	1-2014 1-2015 1-2016 1-2017	40	42	+ 5.0%	40	42	+ 5.0%
Active Listings	1-2014 1-2015 1-2016 1-2017	299	245	- 18.1%			
% of Properties Sold Over List Price	1-2014 1-2015 1-2016 1-2017	76.0%	63.1%	- 17.0%	76.0%	63.1%	- 17.0%
% of List Price Received	1-2014 1-2015 1-2016 1-2017	111.0%	107.8%	- 2.9%	111.0%	107.8%	- 2.9%
Affordability Ratio	1-2014 1-2015 1-2016 1-2017	44	39	- 11.4%	44	39	- 11.4%
Months Supply	1-2014 1-2015 1-2016 1-2017	1.6	1.3	- 18.8%			

# **Condo/TIC/Coop Activity Overview**



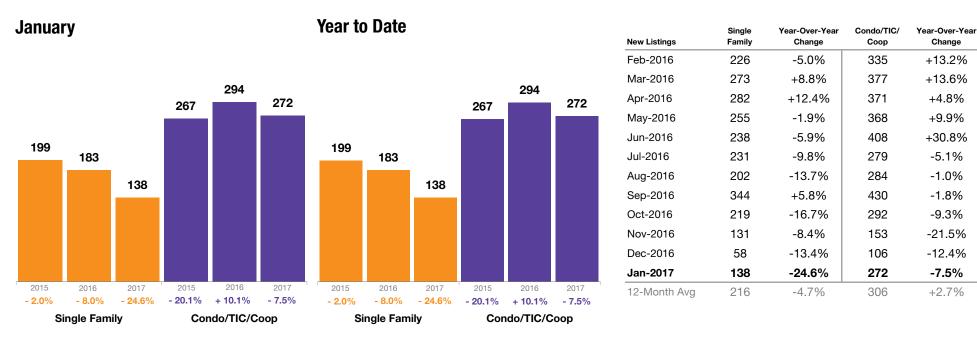
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2016	1-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings	1-2014 1-2015 1-2016 1-2017	294	272	- 7.5%	294	272	- 7.5%
Pending Sales	1-2014 1-2015 1-2016 1-2017	143	144	+ 0.7%	143	144	+ 0.7%
Sold Listings	1-2014 1-2015 1-2016 1-2017	149	145	- 2.7%	149	145	- 2.7%
Median Sales Price	1-2014 1-2015 1-2016 1-2017	\$1,060,000	\$1,000,000	- 5.7%	\$1,060,000	\$1,000,000	- 5.7%
Avg. Sales Price	1-2014 1-2015 1-2016 1-2017	\$1,169,189	\$1,175,163	+ 0.5%	\$1,169,189	\$1,175,163	+ 0.5%
Days on Market	1-2014 1-2015 1-2016 1-2017	44	59	+ 34.1%	44	59	+ 34.1%
Active Listings	1-2014 1-2015 1-2016 1-2017	490	435	- 11.2%			
% of Properties Sold Over List Price	1-2014 1-2015 1-2016 1-2017	53.0%	39.3%	- 25.8%	53.0%	39.3%	- 25.8%
% of List Price Received	1-2014 1-2015 1-2016 1-2017	103.8%	101.4%	- 2.3%	103.8%	101.4%	- 2.3%
Affordability Ratio	1-2014 1-2015 1-2016 1-2017	56	56	0.0%	56	56	0.0%
Months Supply	1-2014 1-2015 1-2016 1-2017	2.0	1.9	- 5.0%			

### **New Listings**

A count of the properties that have been newly listed on the market in a given month.



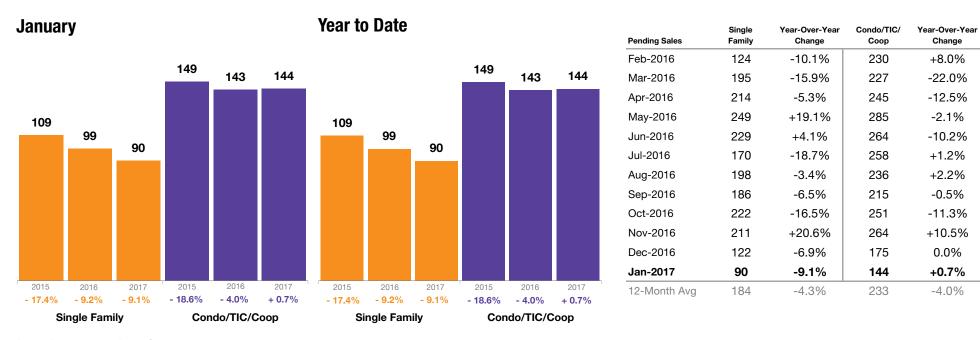


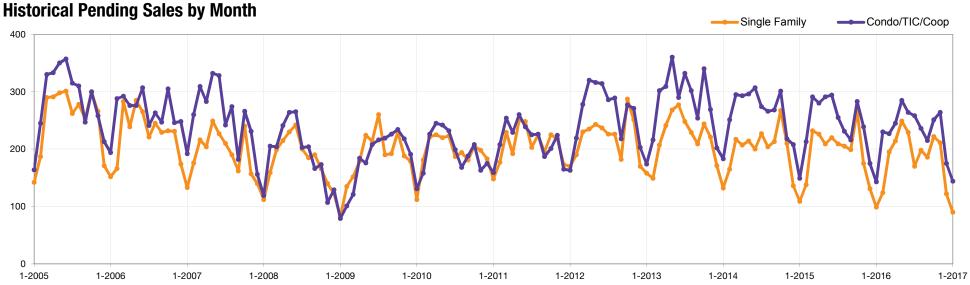
#### **Historical New Listings by Month** Single Family Condo/TIC/Coop 700 600 500 400 300 200 100 0 1-2005 1-2006 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017

## **Pending Sales**

A count of the properties on which offers have been accepted in a given month.



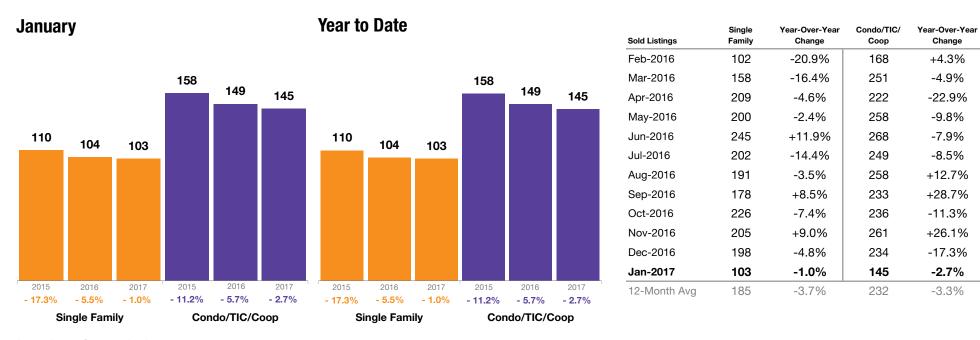


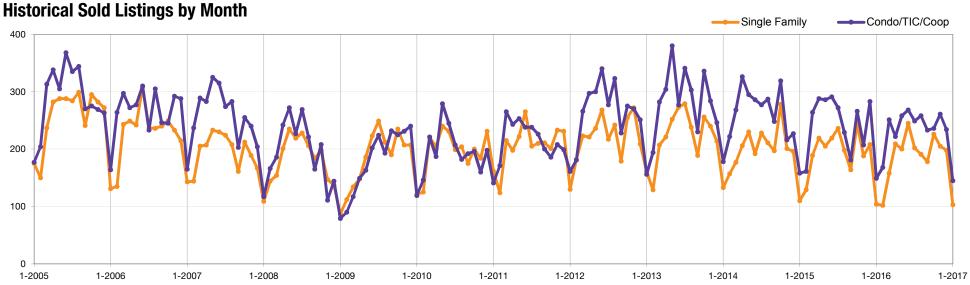


### **Sold Listings**

A count of the actual sales that closed in a given month.







### **Median Sales Price**



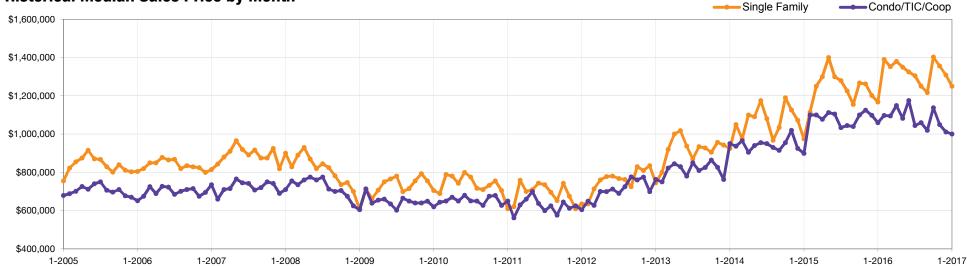


#### **Year to Date January** \$1,250,000 \$1,250,000 \$1,167,500 \$1,167,500 \$1,060,000 \$1,060,000 \$1,000,000 \$1,000,000 \$975,000 \$975,000 \$899,500 \$899,500 2015 2015 2016 2017 2017 2017 2015 2016 2017 2015 2016 + 5.4% + 19.7% + 7.1% - 5.3% + 17.8% - 5.7% + 5.4% + 19.7% + 7.1% - 5.3% + 17.8% - 5.7% **Single Family** Condo/TIC/Coop Single Family Condo/TIC/Coop

Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Feb-2016	\$1,390,000	+24.7%	\$1,097,500	-0.2%
Mar-2016	\$1,352,500	+8.2%	\$1,095,000	-0.5%
Apr-2016	\$1,380,000	+6.2%	\$1,149,500	+6.7%
May-2016	\$1,350,000	-3.6%	\$1,082,500	-2.7%
Jun-2016	\$1,325,000	+1.9%	\$1,175,000	+6.3%
Jul-2016	\$1,305,000	+2.0%	\$1,045,000	+1.1%
Aug-2016	\$1,250,000	+2.0%	\$1,060,000	+1.4%
Sep-2016	\$1,216,875	+5.4%	\$1,020,000	-1.9%
Oct-2016	\$1,402,500	+10.7%	\$1,137,500	+3.4%
Nov-2016	\$1,356,000	+7.4%	\$1,050,000	-6.7%
Dec-2016	\$1,309,011	+8.9%	\$1,011,000	-7.9%
Jan-2017	\$1,250,000	+7.1%	\$1,000,000	-5.7%
12-Month Avg*	\$1,330,000	+6.4%	\$1,080,000	-1.8%

<sup>\*</sup> Median Sales Price for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

#### **Historical Median Sales Price by Month**



# **Average Sales Price**

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

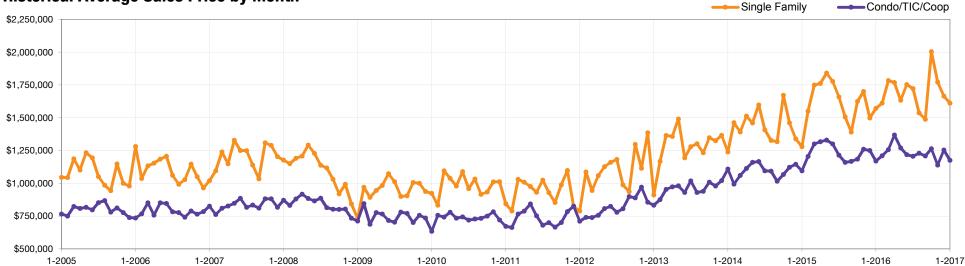


Januai	ТУ	Year to Date									
\$1,279,424	\$1,570,082	\$1,611,175	\$1,094,504	\$1,169,189	\$1,175,163	\$1,279,424	\$1,570,082	\$1,611,175	\$1,094,504	\$1,169,189	\$1,175,163
2015 + <b>3.3</b> %	2016 + 22.7% ingle Fam	2017 + 2.6%	2015 - <b>1.3%</b> Cor	2016 + <b>6.8</b> %	2017 + <b>0.5%</b>	2015 + 3.3%	2016 + 22.7% ingle Fam	2017 + <b>2.6%</b>	2015 - <b>1.3%</b> Cor	2016 + <b>6.8</b> % ndo/TIC/C	2017 + <b>0.5</b> %

Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Feb-2016	\$1,611,354	+3.9%	\$1,209,523	+0.4%
Mar-2016	\$1,783,317	+2.0%	\$1,255,510	-3.4%
Apr-2016	\$1,767,919	+0.4%	\$1,368,109	+3.9%
May-2016	\$1,632,775	-11.3%	\$1,269,432	-4.5%
Jun-2016	\$1,752,261	-1.4%	\$1,218,386	-6.3%
Jul-2016	\$1,721,337	+3.8%	\$1,206,077	-0.7%
Aug-2016	\$1,537,059	+2.1%	\$1,228,829	+6.0%
Sep-2016	\$1,487,123	+6.9%	\$1,208,067	+3.6%
Oct-2016	\$2,003,417	+23.3%	\$1,263,882	+6.7%
Nov-2016	\$1,772,478	+4.2%	\$1,138,948	-9.6%
Dec-2016	\$1,664,988	+11.2%	\$1,253,788	+0.3%
Jan-2017	\$1,611,175	+2.6%	\$1,175,163	+0.5%
12-Month Avg*	\$1,709,166	+3.8%	\$1,234,011	-1.0%

<sup>\*</sup> Avg. Sales Price for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

#### **Historical Average Sales Price by Month**



### **Days on Market Until Sale**



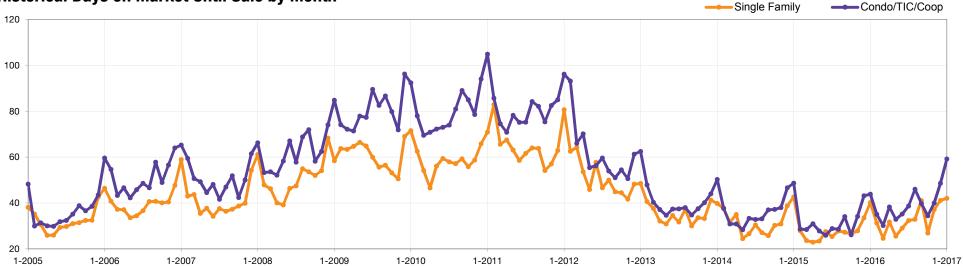


Januai	ry		Year to Date								
			49		59				49		59
43	40	42		44		43	40	42		44	
2015 + <b>7.5%</b>	2016 <b>- 7.0%</b>	2017 + <b>5.0%</b>	2015 <b>- 2.0%</b>	2016 - <b>10.2%</b>	2017 + <b>34.1%</b>	2015 <b>+ 7.5</b> °		2017 + <b>5.0%</b>	2015 - <b>2.0%</b>	2016 - <b>10.2%</b>	2017 + <b>34.1%</b>
S	ingle Fam	ily	Con	do/TIC/C	оор		Single Fam	ily	Con	do/TIC/C	оор

Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Feb-2016	31	+10.7%	35	+20.7%
Mar-2016	25	+4.2%	30	+7.1%
Apr-2016	32	+39.1%	38	+22.6%
May-2016	26	+13.0%	33	+17.9%
Jun-2016	29	+3.6%	35	+34.6%
Jul-2016	32	+28.0%	39	+34.5%
Aug-2016	33	+17.9%	46	+58.6%
Sep-2016	41	+51.9%	40	+17.6%
Oct-2016	27	0.0%	34	+30.8%
Nov-2016	37	+32.1%	40	+17.6%
Dec-2016	41	+24.2%	49	+14.0%
Jan-2017	42	+5.0%	59	+34.1%
12-Month Avg*	33	+19.6%	39	+25.6%

<sup>\*</sup> Days on Market for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

#### **Historical Days on Market Until Sale by Month**

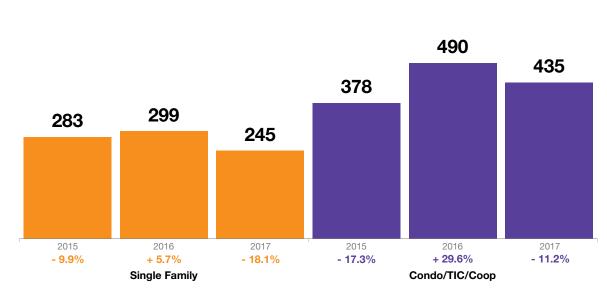


### **Inventory of Active Listings**

The number of properties available for sale in active status at the end of a given month.



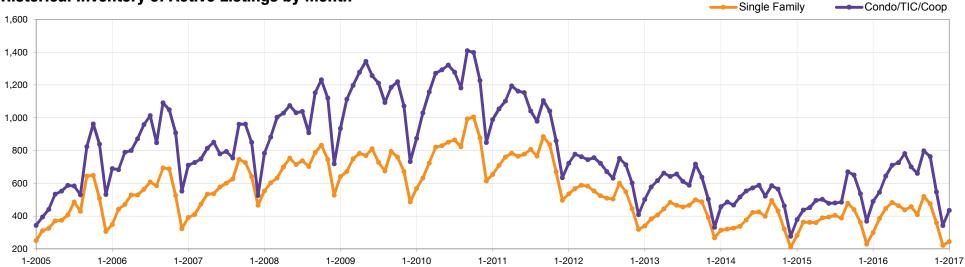




Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Feb-2016	385	+6.1%	545	+24.7%
Mar-2016	446	+23.2%	644	+42.5%
Apr-2016	483	+34.2%	710	+43.4%
May-2016	463	+19.0%	726	+44.6%
Jun-2016	438	+11.2%	781	+63.4%
Jul-2016	457	+12.8%	700	+45.8%
Aug-2016	409	+5.4%	660	+36.1%
Sep-2016	520	+8.8%	798	+19.1%
Oct-2016	475	+8.0%	763	+17.2%
Nov-2016	359	-0.8%	547	+2.1%
Dec-2016	221	-3.5%	342	-7.3%
Jan-2017	245	-18.1%	435	-11.2%
12-Month Avg*	408	+9.7%	638	+26.6%

<sup>\*</sup> Active Listings for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

#### **Historical Inventory of Active Listings by Month**



# % of Properties Sold Over List Price



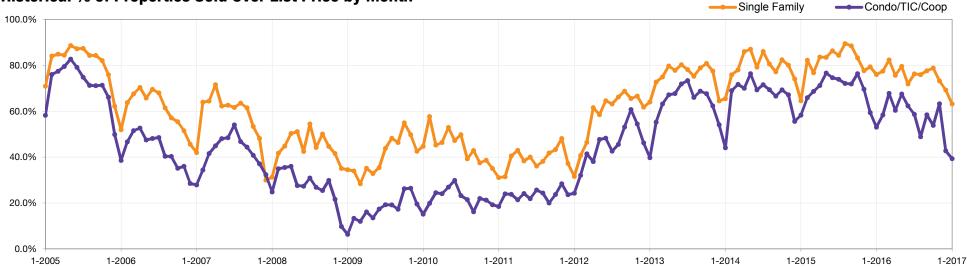
Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

Januar	'n	Year to Date									
	76.0%						76.0%				
64.5%		63.1%	58.2%	53.0%		64.5%		63.1%	58.2%	53.0%	
					39.3%						39.3%
2015	2016	0017	2015	2016	2017	2015	2016	0017	0015	2016	0017
2015 - <b>1.4%</b>	2016 + <b>17.8%</b>	2017 - <b>17.0%</b>	2015 + <b>32.0%</b>	- <b>8.9%</b>	- <b>25.8%</b>	2015 - <b>1.4%</b>	2016 + <b>17.8%</b>	2017 - <b>17.0%</b>	2015 + <b>32.0%</b>	2016 <b>- 8.9%</b>	2017 <b>- 25.8%</b>
	ngle Fam			do/TIC/C			ngle Fam			do/TIC/C	

% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Feb-2016	77.5%	-5.7%	58.3%	-11.4%
Mar-2016	82.3%	+7.3%	67.7%	-1.3%
Apr-2016	75.6%	-9.6%	60.4%	-15.2%
May-2016	79.5%	-4.7%	67.4%	-12.0%
Jun-2016	71.8%	-16.8%	62.3%	-16.5%
Jul-2016	76.2%	-9.6%	58.6%	-20.7%
Aug-2016	75.9%	-15.1%	48.8%	-32.3%
Sep-2016	77.5%	-12.3%	58.4%	-18.7%
Oct-2016	78.8%	-5.3%	53.8%	-29.5%
Nov-2016	73.2%	-5.8%	63.2%	-9.2%
Dec-2016	69.2%	-12.7%	42.7%	-28.1%
Jan-2017	63.1%	-17.0%	39.3%	-25.8%
12-Month Avg	75.3%	-9.1%	57.5%	-18.0%

<sup>\* %</sup> of Properties Sold Over List Price for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

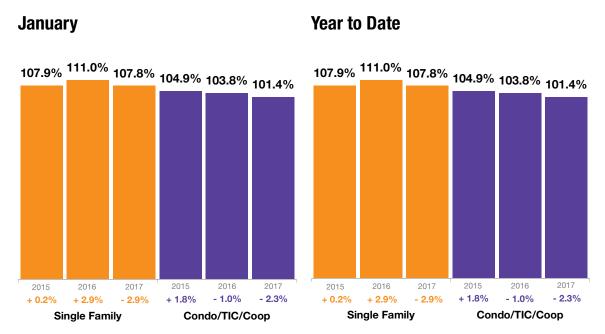
#### **Historical % of Properties Sold Over List Price by Month**



### % of List Price Received



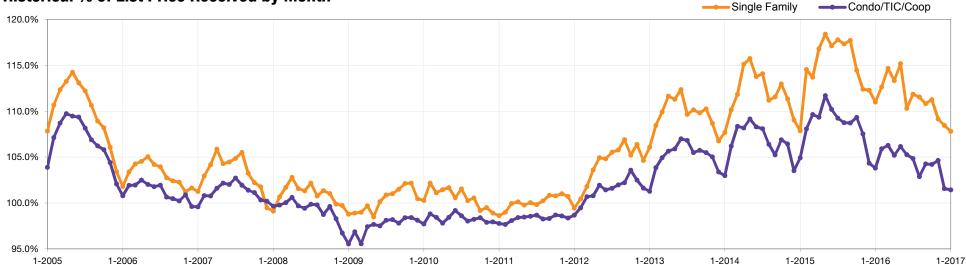
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Feb-2016	112.6%	-1.7%	105.9%	-2.0%
Mar-2016	114.7%	+0.9%	106.3%	-3.0%
Apr-2016	113.3%	-3.0%	105.2%	-3.8%
May-2016	115.2%	-2.7%	106.1%	-5.0%
Jun-2016	110.3%	-5.8%	105.3%	-4.4%
Jul-2016	111.8%	-5.1%	104.8%	-4.0%
Aug-2016	111.5%	-4.9%	102.9%	-5.3%
Sep-2016	110.8%	-5.9%	104.3%	-4.0%
Oct-2016	111.2%	-2.9%	104.2%	-4.7%
Nov-2016	109.2%	-2.8%	104.6%	-2.7%
Dec-2016	108.5%	-3.4%	101.6%	-2.6%
Jan-2017	107.8%	-2.9%	101.4%	-2.3%
12-Month Avg*	111.4%	-3.5%	104.5%	-3.8%

<sup>\* %</sup> of List Price Received for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

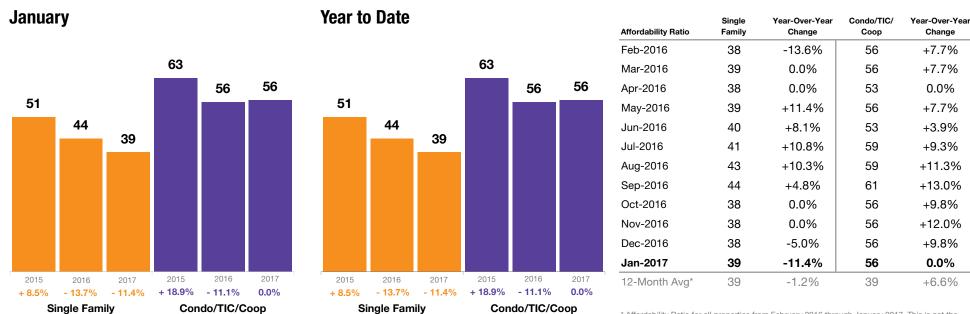
#### **Historical % of List Price Received by Month**



## **Housing Affordability Ratio**

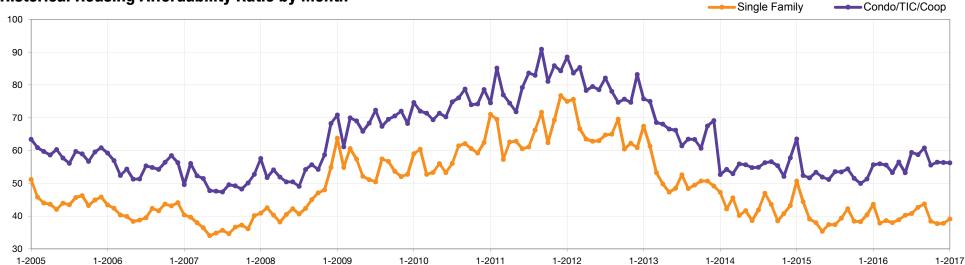


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



<sup>\*</sup> Affordability Ratio for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

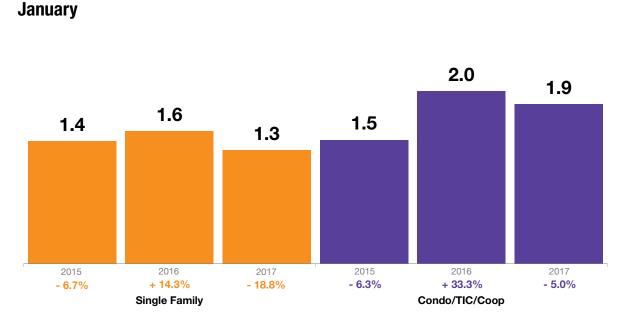
#### **Historical Housing Affordability Ratio by Month**



# **Months Supply of Inventory**



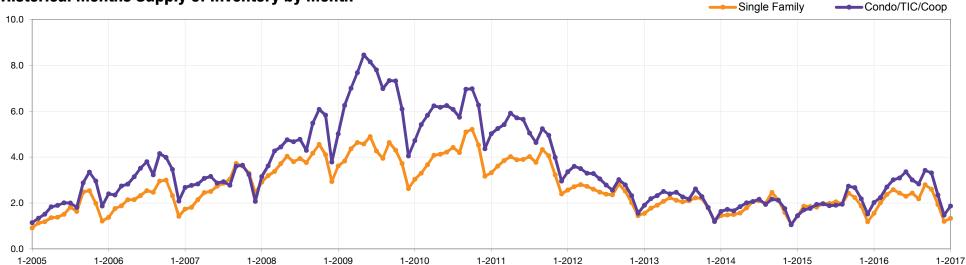
The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Feb-2016	2.0	+5.3%	2.2	+29.4%
Mar-2016	2.4	+33.3%	2.7	+50.0%
Apr-2016	2.6	+44.4%	3.0	+57.9%
May-2016	2.4	+20.0%	3.1	+55.0%
Jun-2016	2.3	+15.0%	3.4	+78.9%
Jul-2016	2.4	+20.0%	3.0	+57.9%
Aug-2016	2.2	+10.0%	2.8	+47.4%
Sep-2016	2.8	+16.7%	3.4	+25.9%
Oct-2016	2.6	+18.2%	3.3	+22.2%
Nov-2016	1.9	0.0%	2.4	+9.1%
Dec-2016	1.2	0.0%	1.5	0.0%
Jan-2017	1.3	-18.8%	1.9	-5.0%
12-Month Avg*	2.2	+14.9%	2.7	+34.9%

<sup>\*</sup> Months Supply for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

#### **Historical Months Supply of Inventory by Month**



# **All Properties Activity Overview**





Key Metrics	Historical Sparkbars	1-2016	1-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings	1-2014 1-2015 1-2016 1-2017	477	410	- 14.0%	477	410	- 14.0%
Pending Sales	1-2014 1-2015 1-2016 1-2017	242	234	- 3.3%	242	234	- 3.3%
Sold Listings	1-2014 1-2015 1-2016 1-2017	253	248	- 2.0%	253	248	- 2.0%
Median Sales Price	1-2014 1-2015 1-2016 1-2017	\$1,115,000	\$1,123,050	+ 0.7%	\$1,115,000	\$1,123,050	+ 0.7%
Avg. Sales Price	1-2014 1-2015 1-2016 1-2017	\$1,333,983	\$1,356,249	+ 1.7%	\$1,333,983	\$1,356,249	+ 1.7%
Days on Market	1-2014 1-2015 1-2016 1-2017	42	52	+ 23.8%	42	52	+ 23.8%
Active Listings	1-2014 1-2015 1-2016 1-2017	789	680	- 13.8%			
% of Properties Sold Over List Price	1-2014 1-2015 1-2016 1-2017	62.5%	49.2%	- 21.3%	62.5%	49.2%	- 21.3%
% of List Price Received	1-2014 1-2015 1-2016 1-2017	106.8%	104.1%	- 2.5%	106.8%	104.1%	- 2.5%
Affordability Ratio	1-2014 1-2015 1-2016 1-2017	45	42	- 6.7%	45	42	- 6.7%
Months Supply	1-2014 1-2015 1-2016 1-2017	1.8	1.6	- 11.1%			

### **Activity by District**

Key metrics by report month for the districts of San Fransisco.





- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
  - F District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- F District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	<b>Active Listings</b>		<b>Sold Listings</b>		<b>Median Sales Price</b>			Days on Market			<b>Months Supply</b>				
	1-2016	1-2017	+/-	1-2016	1-2017	+/-	1-2016	1-2017	+/-	1-2016	1-2017	+/-	1-2016	1-2017	+/-
Single Family															
1 SF District 1	20	18	-10.0%	7	11	+57.1%	\$961,000	\$2,210,000	+130.0%	40	46	+15.0%	1.2	1.2	0.0%
2 SF District 2	45	23	-48.9%	19	16	-15.8%	\$1,225,000	\$1,150,550	-6.1%	48	38	-20.8%	1.3	0.7	-46.2%
3 SF District 3	30	10	-66.7%	12	15	+25.0%	\$875,000	\$943,000	+7.8%	37	43	+16.2%	2.2	0.6	-72.7%
4 SF District 4	30	19	-36.7%	13	14	+7.7%	\$1,608,800	\$1,311,250	-18.5%	35	48	+37.1%	1.1	0.7	-36.4%
5 SF District 5	43	44	+2.3%	9	11	+22.2%	\$2,277,700	\$2,710,000	+19.0%	39	20	-48.7%	1.7	1.6	-5.9%
6 SF District 6	5	4	-20.0%	2	2	0.0%	\$3,487,500	\$2,687,500	-22.9%	28	87	+210.7%	1.5	1.3	-13.3%
7 SF District 7	26	22	-15.4%	7	4	-42.9%	\$3,075,000	\$4,650,000	+51.2%	54	39	-27.8%	3.4	2.7	-20.6%
8 SF District 8	5	10	+100.0%	0	1		\$0	\$1,700,000		0	102		2.3	5.0	+117.4%
9 SF District 9	29	36	+24.1%	9	9	0.0%	\$1,250,000	\$1,450,000	+16.0%	21	53	+152.4%	1.3	1.8	+38.5%
10 SF District 10	66	59	-10.6%	26	20	-23.1%	\$715,000	\$824,668	+15.3%	43	39	-9.3%	1.6	1.7	+6.3%
Condo/TIC/Coop															
1 SF District 1	21	9	-57.1%	7	4	-42.9%	\$995,000	\$925,000	-7.0%	37	58	+56.8%	1.6	0.8	-50.0%
2 SF District 2	14	2	-85.7%	2	1	-50.0%	\$650,000	\$800,000	+23.1%	39	88	+125.6%	3.3	0.5	-84.8%
3 SF District 3	11	6	-45.5%	3	4	+33.3%	\$1,150,505	\$1,007,500	-12.4%	21	52	+147.6%	2.2	1.5	-31.8%
4 SF District 4	3	8	+166.7%	3	2	-33.3%	\$780,000	\$704,000	-9.7%	68	33	-51.5%	0.8	3.5	+337.5%
5 SF District 5	48	34	-29.2%	16	19	+18.8%	\$1,362,500	\$1,225,000	-10.1%	44	48	+9.1%	1.2	1.0	-16.7%
6 SF District 6	51	42	-17.6%	12	17	+41.7%	\$1,059,375	\$1,215,000	+14.7%	47	65	+38.3%	2.1	1.5	-28.6%
7 SF District 7	41	35	-14.6%	16	15	-6.3%	\$1,387,500	\$1,439,000	+3.7%	37	63	+70.3%	2.0	1.4	-30.0%
8 SF District 8	76	79	+3.9%	28	32	+14.3%	\$893,050	\$1,074,000	+20.3%	39	59	+51.3%	1.9	2.0	+5.3%
9 SF District 9	199	206	+3.5%	58	48	-17.2%	\$1,001,000	\$890,500	-11.0%	49	63	+28.6%	2.3	2.6	+13.0%
10 SF District 10	26	14	-46.2%	4	3	-25.0%	\$685,000	\$568,000	-17.1%	36	43	+19.4%	4.5	2.2	-51.1%