# **Monthly Indicators**



#### **November 2016**

The story has remained consistent as concerns residential real estate. In year-over-year comparisons, the number of homes for sale has been fewer in most communities. Meanwhile, homes are selling in fewer days and for higher prices. This hasn't always been the case, but it has occurred with enough regularity and for enough time to make it a trend for the entirety of 2016.

New Listings were down 21.7 percent for single family homes and 31.3 percent for Condo/TIC/Coop properties. Pending Sales increased 17.7 percent for single family homes and 10.9 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 8.1 percent to \$1,365,000 for single family homes but decreased 7.2 percent to \$1,044,500 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 10.5 percent for single family units and 4.5 percent for Condo/TIC/Coop units.

Financial markets were volatile in the days surrounding the presidential election, but they self-corrected and reached new heights soon after. Long-term indicators of what it will be like to have a real estate developer for a president remain fuzzy, but the outcome is not likely to be dull. Prior to the election, trend shift was hard to come by, and unemployment rates have not budged since August 2015. Post-election, mortgage rates are up and so are opinions that a trend shift is likely in the near future.

### **Monthly Snapshot**

+ 8.1% - 7.2% - 1.3%

One-Year Change in Median Sales Price Single Family

One-Year Change in Median Sales Price Condo/TIC/Coop

One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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# **Single Family Activity Overview**





Key Metrics	Historical Sparkbars	11-2015	11-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings	11-2013 11-2014 11-2015 11-2016	143	112	- 21.7%	2,673	2,549	- 4.6%
Pending Sales	11-2013 11-2014 11-2015 11-2016	175	206	+ 17.7%	2,188	2,093	- 4.3%
Sold Listings	11-2013 11-2014 11-2015 11-2016	188	201	+ 6.9%	2,101	2,013	- 4.2%
Median Sales Price	11-2013 11-2014 11-2015 11-2016	\$1,262,500	\$1,365,000	+ 8.1%	\$1,250,000	\$1,330,000	+ 6.4%
Avg. Sales Price	11-2013 11-2014 11-2015 11-2016	\$1,700,437	\$1,791,841	+ 5.4%	\$1,645,244	\$1,713,456	+ 4.1%
Days on Market	11-2013 11-2014 11-2015 11-2016	28	37	+ 32.1%	27	32	+ 18.5%
Active Listings	11-2013 11-2014 11-2015 11-2016	362	313	- 13.5%			
% of Properties Sold Over List Price	11-2013 11-2014 11-2015 11-2016	77.7%	72.6%	- 6.6%	82.6%	76.6%	- 7.3%
% of List Price Received	11-2013 11-2014 11-2015 11-2016	112.4%	109.2%	- 2.8%	115.7%	111.9%	- 3.3%
Affordability Ratio	11-2013 11-2014 11-2015 11-2016	38	37	- 2.6%	39	38	- 2.6%
Months Supply	11-2013 11-2014 11-2015 11-2016	1.9	1.7	- 10.5%			

# **Condo/TIC/Coop Activity Overview**



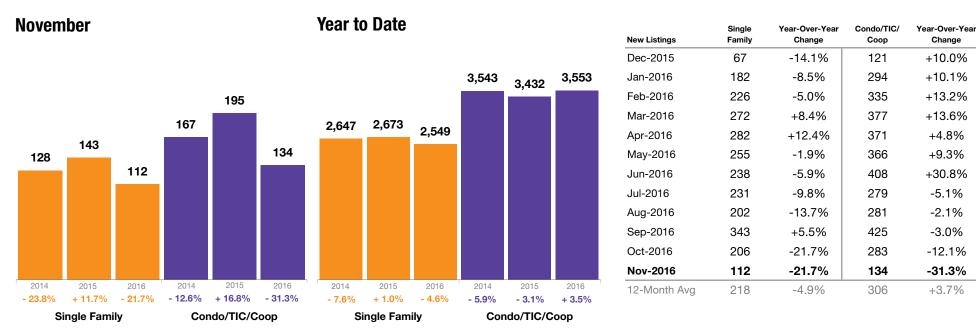
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

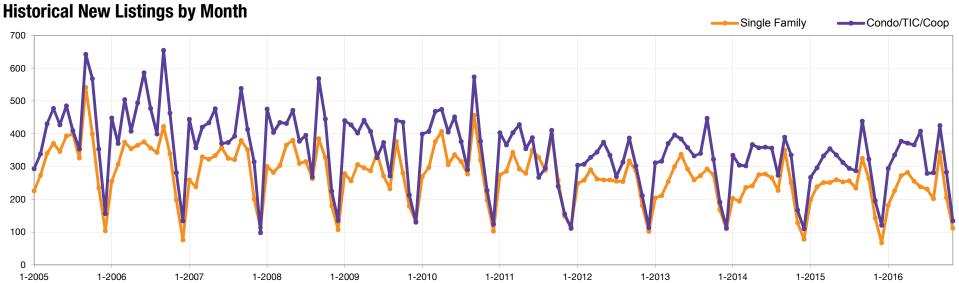
Key Metrics	Historical Sparkbars	11-2015	11-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings	11-2013 11-2014 11-2015 11-2016	195	134	- 31.3%	3,432	3,553	+ 3.5%
Pending Sales	11-2013 11-2014 11-2015 11-2016	239	265	+ 10.9%	2,742	2,617	- 4.6%
Sold Listings	11-2013 11-2014 11-2015 11-2016	207	256	+ 23.7%	2,603	2,541	- 2.4%
Median Sales Price	11-2013 11-2014 11-2015 11-2016	\$1,125,000	\$1,044,500	- 7.2%	\$1,090,000	\$1,092,000	+ 0.2%
Avg. Sales Price	11-2013 11-2014 11-2015 11-2016	\$1,259,473	\$1,140,536	- 9.4%	\$1,241,096	\$1,229,960	- 0.9%
Days on Market	11-2013 11-2014 11-2015 11-2016	34	39	+ 14.7%	30	37	+ 23.3%
Active Listings	11-2013 11-2014 11-2015 11-2016	536	494	- 7.8%			
% of Properties Sold Over List Price	11-2013 11-2014 11-2015 11-2016	69.6%	64.1%	- 7.9%	71.6%	59.9%	- 16.3%
% of List Price Received	11-2013 11-2014 11-2015 11-2016	107.5%	104.7%	- 2.6%	109.1%	104.9%	- 3.8%
Affordability Ratio	11-2013 11-2014 11-2015 11-2016	50	57	+ 14.0%	51	54	+ 5.9%
Months Supply	11-2013 11-2014 11-2015 11-2016	2.2	2.1	- 4.5%			

### **New Listings**

A count of the properties that have been newly listed on the market in a given month.



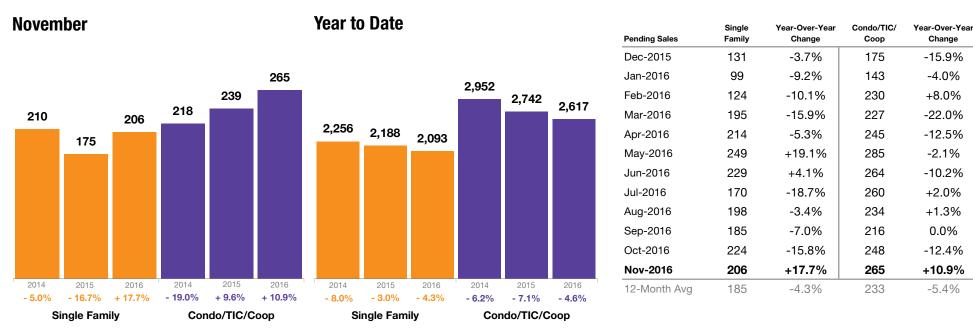


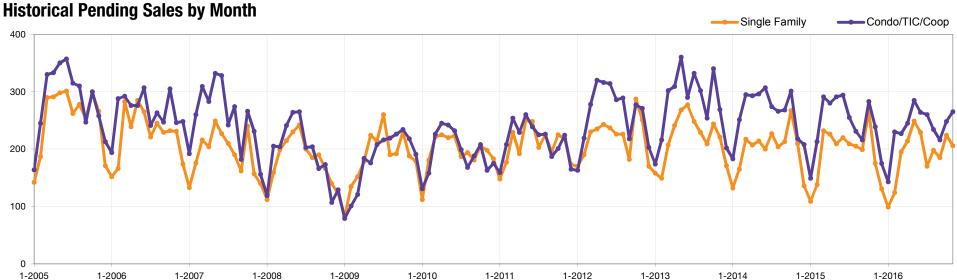


### **Pending Sales**

A count of the properties on which offers have been accepted in a given month.



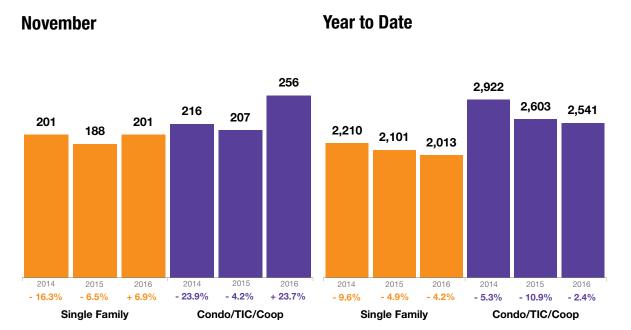




## **Sold Listings**

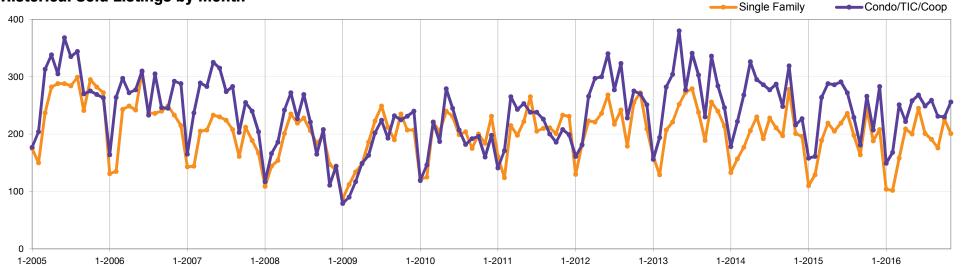
A count of the actual sales that closed in a given month.





Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2015	208	+6.1%	283	+24.7%
Jan-2016	104	-5.5%	149	-5.7%
Feb-2016	102	-20.9%	168	+4.3%
Mar-2016	158	-16.4%	251	-4.9%
Apr-2016	209	-4.6%	222	-22.9%
May-2016	200	-2.4%	258	-9.8%
Jun-2016	245	+11.9%	268	-7.9%
Jul-2016	201	-14.8%	249	-8.5%
Aug-2016	191	-3.5%	259	+13.1%
Sep-2016	176	+7.3%	231	+27.6%
Oct-2016	226	-7.4%	230	-13.5%
Nov-2016	201	+6.9%	256	+23.7%
12-Month Avg	185	-3.3%	235	-0.2%

#### **Historical Sold Listings by Month**



### **Median Sales Price**



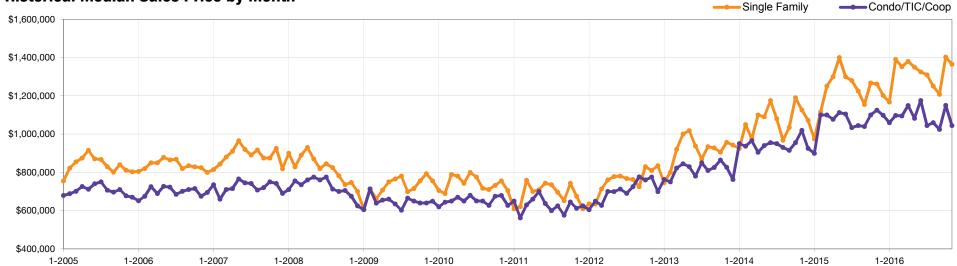


#### **Year to Date November** \$1,330,000 \$1,250,000 \$1,365,000 \$1,262,500 \$1,090,000 \$1,092,000 \$1,070,000 \$1,126,000 \$1,125,000 \$944,000 \$1,044,500 \$1,020,000 2014 2015 2016 2014 2015 2016 2014 + 17.7% + 12.1% + 8.1% + 23.5% + 10.3% - 7.2% + 17.6% + 16.8% + 6.4% + 14.4% + 15.5% + 0.2% **Single Family** Condo/TIC/Coop Single Family Condo/TIC/Coop

Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2015	\$1,201,500	+12.1%	\$1,098,000	+18.7%
Jan-2016	\$1,167,500	+19.7%	\$1,060,000	+17.8%
Feb-2016	\$1,390,000	+24.7%	\$1,097,500	-0.2%
Mar-2016	\$1,352,500	+8.2%	\$1,095,000	-0.5%
Apr-2016	\$1,380,000	+6.2%	\$1,149,500	+6.7%
May-2016	\$1,350,000	-3.6%	\$1,082,500	-2.7%
Jun-2016	\$1,325,000	+1.9%	\$1,175,000	+6.3%
Jul-2016	\$1,310,000	+2.3%	\$1,045,000	+1.1%
Aug-2016	\$1,250,000	+2.0%	\$1,060,000	+1.4%
Sep-2016	\$1,207,500	+4.5%	\$1,025,000	-1.4%
Oct-2016	\$1,402,500	+10.7%	\$1,150,000	+4.5%
Nov-2016	\$1,365,000	+8.1%	\$1,044,500	-7.2%
12-Month Avg*	\$1,317,500	+7.4%	\$1,095,000	+2.1%

<sup>\*</sup> Median Sales Price for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

#### **Historical Median Sales Price by Month**



### **Average Sales Price**

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

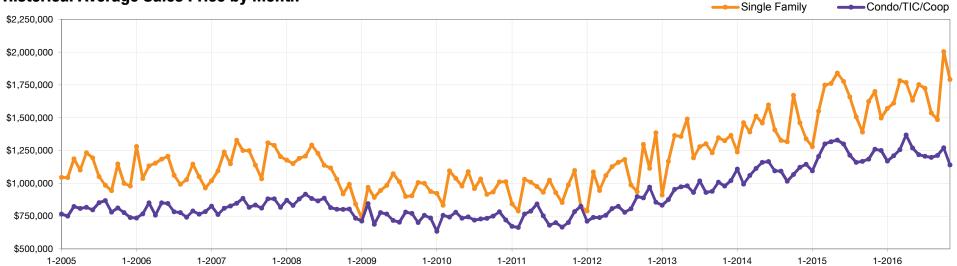


#### **Year to Date November** \$1,713,456 \$1,645,244 \$1,791,841 \$1,700,437 \$1,453,611 \$1,460,978 \$1,241,096 \$1,229,960 \$1,259,473 \$1,092,309 \$1,140,536 \$1,121,938 2015 2016 2014 2015 2014 + 13.1% + 13.2% + 10.3% + 16.4% + 5.4% + 14.6% + 12.3% - 9.4% + 4.1% + 14.1% + 13.6% - 0.9% **Single Family** Condo/TIC/Coop Single Family Condo/TIC/Coop

Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2015	\$1,497,221	+11.8%	\$1,249,856	+9.2%
Jan-2016	\$1,570,082	+22.7%	\$1,169,189	+6.8%
Feb-2016	\$1,611,354	+3.9%	\$1,209,523	+0.4%
Mar-2016	\$1,783,317	+2.0%	\$1,255,510	-3.4%
Apr-2016	\$1,767,919	+0.4%	\$1,368,109	+3.9%
May-2016	\$1,632,775	-11.3%	\$1,269,432	-4.5%
Jun-2016	\$1,752,261	-1.4%	\$1,218,386	-6.3%
Jul-2016	\$1,724,180	+4.0%	\$1,206,077	-0.7%
Aug-2016	\$1,537,059	+2.1%	\$1,197,856	+3.3%
Sep-2016	\$1,484,965	+6.8%	\$1,212,609	+4.0%
Oct-2016	\$2,003,405	+23.3%	\$1,271,205	+7.3%
Nov-2016	\$1,791,841	+5.4%	\$1,140,536	-9.4%
12-Month Avg*	\$1,693,205	+4.6%	\$1,231,954	-0.1%

<sup>\*</sup> Avg. Sales Price for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

#### **Historical Average Sales Price by Month**



### **Days on Market Until Sale**



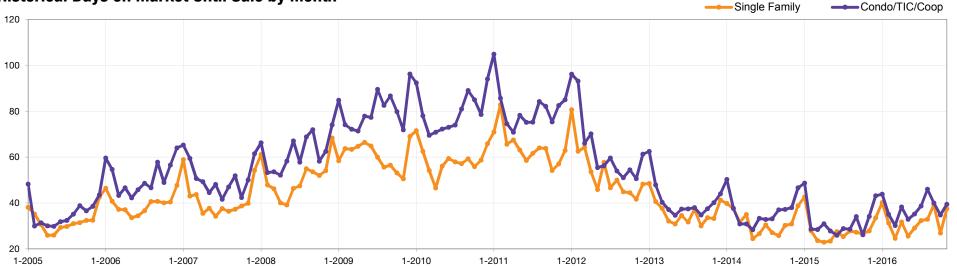


Novem	ber	Year to Date									
		37	38		39				35		37
31				34		30	27	32		30	
	28										
0011			2014	0045	0010						
2014 - <b>6.1%</b>	2015 - <b>9.7</b> %	2016 + <b>32.1</b> %	2014 - <b>5.0%</b>	2015 - <b>10.5%</b>	2016 + <b>14.7%</b>	2014 - <b>14.3</b> %	2015 - <b>10.0%</b>	2016 + <b>18.5%</b>	2014 - <b>10.3%</b>	2015 - <b>14.3%</b>	2016 + <b>23.3%</b>
Si	ngle Fam	ily	Con	do/TIC/C	оор	Si	ngle Fam	ily	Con	do/TIC/C	оор

Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2015	33	-15.4%	43	-8.5%
Jan-2016	40	-7.0%	44	-10.2%
Feb-2016	31	+10.7%	35	+20.7%
Mar-2016	25	+4.2%	30	+7.1%
Apr-2016	32	+39.1%	38	+22.6%
May-2016	26	+13.0%	33	+17.9%
Jun-2016	29	+3.6%	35	+34.6%
Jul-2016	32	+28.0%	39	+34.5%
Aug-2016	33	+17.9%	46	+58.6%
Sep-2016	39	+44.4%	40	+17.6%
Oct-2016	27	0.0%	35	+34.6%
Nov-2016	37	+32.1%	39	+14.7%
12-Month Avg*	32	+14.0%	38	+20.5%

<sup>\*</sup> Days on Market for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

#### **Historical Days on Market Until Sale by Month**

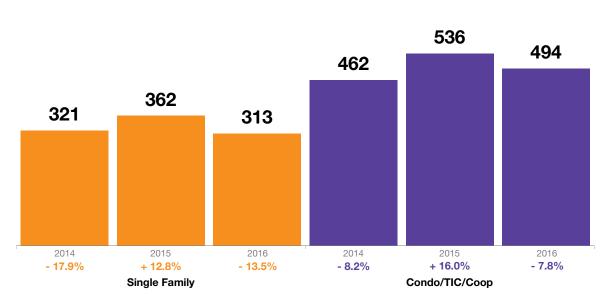


### **Inventory of Active Listings**

The number of properties available for sale in active status at the end of a given month.



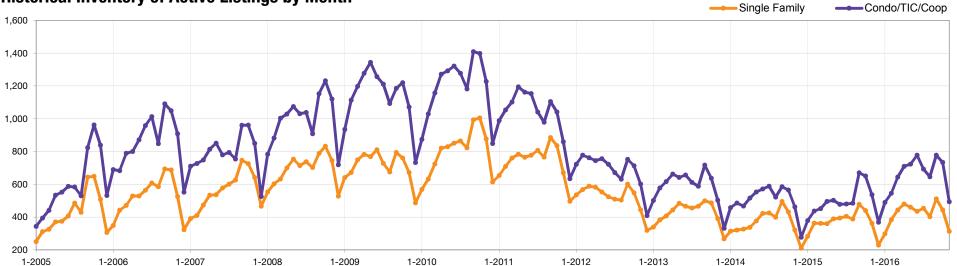
### November



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2015	229	+8.5%	369	+33.2%
Jan-2016	298	+5.3%	490	+29.6%
Feb-2016	383	+5.5%	545	+24.7%
Mar-2016	443	+22.4%	644	+42.5%
Apr-2016	480	+33.3%	709	+43.2%
May-2016	460	+18.3%	723	+44.0%
Jun-2016	435	+10.4%	777	+62.6%
Jul-2016	454	+12.1%	693	+44.4%
Aug-2016	403	+3.9%	646	+33.2%
Sep-2016	511	+6.9%	777	+16.0%
Oct-2016	444	+0.9%	734	+12.7%
Nov-2016	313	-13.5%	494	-7.8%
12-Month Avg*	404	+9.4%	633	+30.1%

<sup>\*</sup> Active Listings for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

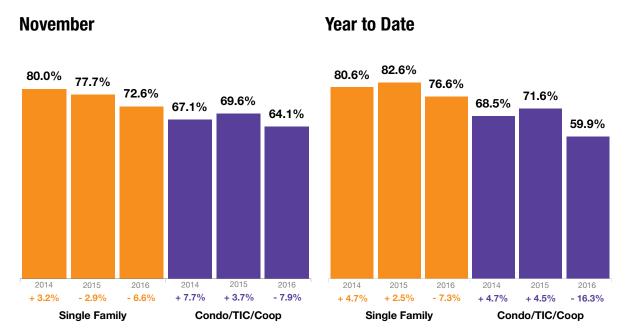
#### **Historical Inventory of Active Listings by Month**



## % of Properties Sold Over List Price



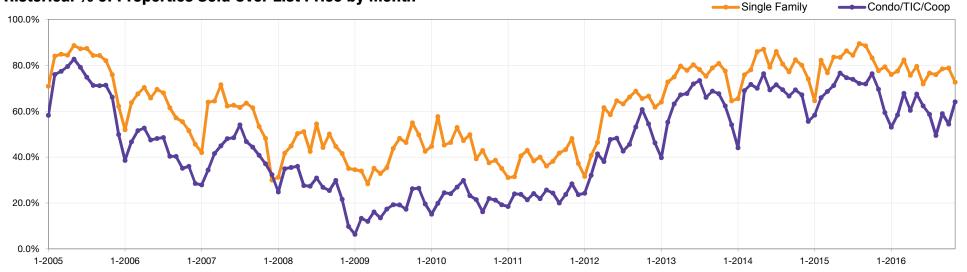
Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2015	79.3%	+7.2%	59.4%	+7.0%
Jan-2016	76.0%	+17.8%	53.0%	-8.9%
Feb-2016	77.5%	-5.7%	58.3%	-11.4%
Mar-2016	82.3%	+7.3%	67.7%	-1.3%
Apr-2016	75.6%	-9.6%	60.4%	-15.2%
May-2016	79.5%	-4.7%	67.4%	-12.0%
Jun-2016	71.8%	-16.8%	62.3%	-16.5%
Jul-2016	76.6%	-9.1%	58.6%	-20.7%
Aug-2016	75.9%	-15.1%	49.4%	-31.5%
Sep-2016	78.4%	-11.3%	58.9%	-18.0%
Oct-2016	78.8%	-5.3%	54.3%	-28.8%
Nov-2016	72.6%	-6.6%	64.1%	-7.9%
12-Month Avg	76.9%	-6.1%	59.8%	-14.9%

<sup>\* %</sup> of Properties Sold Over List Price for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

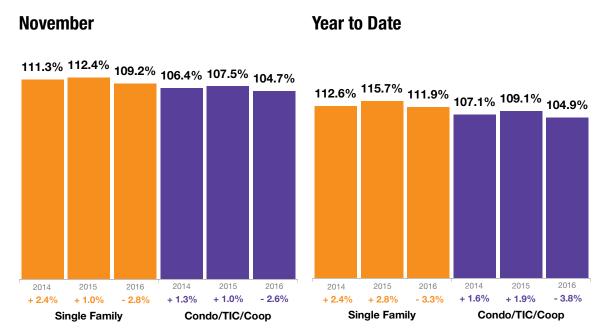
#### **Historical % of Properties Sold Over List Price by Month**



### % of List Price Received



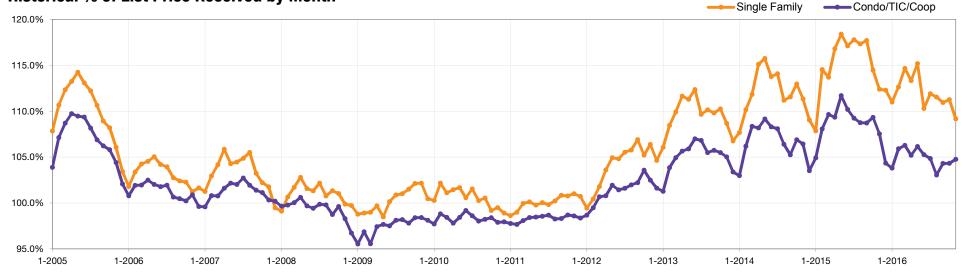
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2015	112.3%	+3.0%	104.3%	+0.8%
Jan-2016	111.0%	+2.9%	103.8%	-1.0%
Feb-2016	112.6%	-1.7%	105.9%	-2.0%
Mar-2016	114.7%	+0.9%	106.3%	-3.0%
Apr-2016	113.3%	-3.0%	105.2%	-3.8%
May-2016	115.2%	-2.7%	106.1%	-5.0%
Jun-2016	110.3%	-5.8%	105.3%	-4.4%
Jul-2016	111.9%	-5.0%	104.8%	-4.0%
Aug-2016	111.5%	-4.9%	103.0%	-5.2%
Sep-2016	110.9%	-5.8%	104.3%	-4.0%
Oct-2016	111.2%	-2.9%	104.3%	-4.6%
Nov-2016	109.2%	-2.8%	104.7%	-2.6%
12-Month Avg*	112.0%	-2.7%	104.9%	-3.5%

<sup>\* %</sup> of List Price Received for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

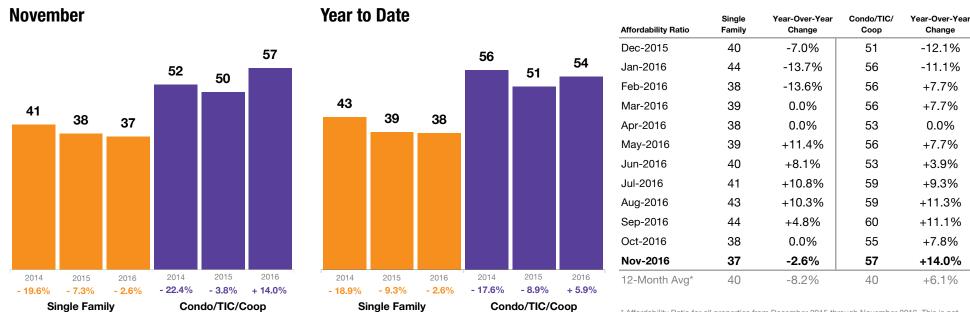
#### **Historical % of List Price Received by Month**



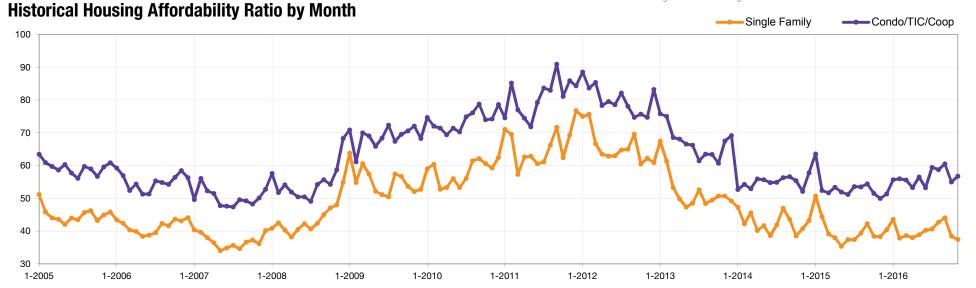
### **Housing Affordability Ratio**



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



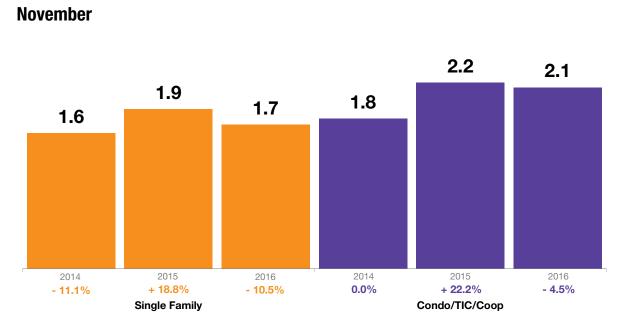
<sup>\*</sup> Affordability Ratio for all properties from December 2015 through November 2016. This is not the average of the individual figures above.



# **Months Supply of Inventory**



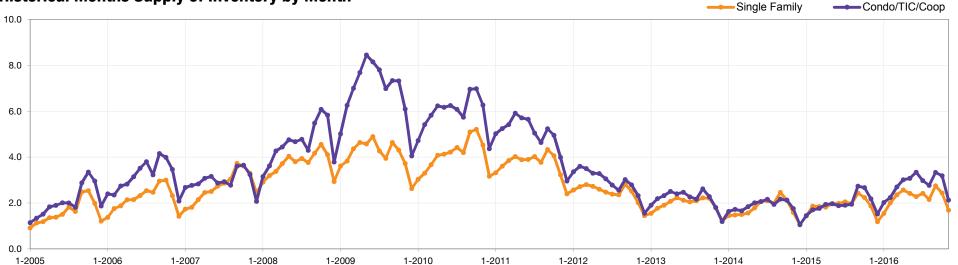
The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2015	1.2	+9.1%	1.5	+36.4%
Jan-2016	1.5	+7.1%	2.0	+33.3%
Feb-2016	2.0	+5.3%	2.2	+29.4%
Mar-2016	2.4	+33.3%	2.7	+50.0%
Apr-2016	2.6	+44.4%	3.0	+57.9%
May-2016	2.4	+20.0%	3.1	+55.0%
Jun-2016	2.3	+15.0%	3.3	+73.7%
Jul-2016	2.4	+20.0%	3.0	+57.9%
Aug-2016	2.2	+10.0%	2.8	+47.4%
Sep-2016	2.7	+12.5%	3.3	+22.2%
Oct-2016	2.4	+9.1%	3.2	+18.5%
Nov-2016	1.7	-10.5%	2.1	-4.5%
12-Month Avg*	2.1	+14.5%	2.7	+39.4%

<sup>\*</sup> Months Supply for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

#### **Historical Months Supply of Inventory by Month**



# **All Properties Activity Overview**





Key Metrics	Historical Sparkbars	11-2015	11-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings	11-2013 11-2014 11-2015 11-2016	338	246	- 27.2%	6,105	6,102	- 0.0%
Pending Sales	11-2013 11-2014 11-2015 11-2016	414	471	+ 13.8%	4,930	4,710	- 4.5%
Sold Listings	11-2013 11-2014 11-2015 11-2016	395	457	+ 15.7%	4,704	4,554	- 3.2%
Median Sales Price	11-2013 11-2014 11-2015 11-2016	\$1,195,000	\$1,180,000	- 1.3%	\$1,150,000	\$1,199,000	+ 4.3%
Avg. Sales Price	11-2013 11-2014 11-2015 11-2016	\$1,469,350	\$1,426,996	- 2.9%	\$1,421,605	\$1,443,679	+ 1.6%
Days on Market	11-2013 11-2014 11-2015 11-2016	31	39	+ 25.8%	29	35	+ 20.7%
Active Listings	11-2013 11-2014 11-2015 11-2016	898	807	- 10.1%			
% of Properties Sold Over List Price	11-2013 11-2014 11-2015 11-2016	73.4%	67.8%	- 7.6%	76.5%	67.3%	- 12.0%
% of List Price Received	11-2013 11-2014 11-2015 11-2016	109.8%	106.7%	- 2.8%	112.0%	108.0%	- 3.6%
Affordability Ratio	11-2013 11-2014 11-2015 11-2016	39	42	+ 7.7%	40	41	+ 2.5%
Months Supply	11-2013 11-2014 11-2015 11-2016	2.0	1.9	- 5.0%			

### **Activity by District**

Key metrics by report month for the districts of San Fransisco.





- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- F District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- F District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- F District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	<b>Active Listings</b>			Sold Listings			<b>Median Sales Price</b>			Days on Market			<b>Months Supply</b>		
	11-2015	11-2016	+/-	11-2015	11-2016	+/-	11-2015	11-2016	+/-	11-2015	11-2016	+/-	11-2015	11-2016	+/-
Single Family															
1 SF District 1	23	28	+21.7%	8	14	+75.0%	\$1,580,000	\$1,785,000	+13.0%	31	34	+9.7%	1.4	1.9	+35.7%
2 SF District 2	59	37	-37.3%	25	34	+36.0%	\$1,180,000	\$1,182,500	+0.2%	24	30	+25.0%	1.7	1.1	-35.3%
3 SF District 3	31	22	-29.0%	17	19	+11.8%	\$780,000	\$1,356,000	+73.8%	25	38	+52.0%	2.4	1.3	-45.8%
4 SF District 4	35	30	-14.3%	37	32	-13.5%	\$1,400,000	\$1,238,500	-11.5%	24	27	+12.5%	1.2	1.2	0.0%
5 SF District 5	43	49	+14.0%	29	43	+48.3%	\$1,810,000	\$1,900,000	+5.0%	22	42	+90.9%	1.7	1.8	+5.9%
6 SF District 6	7	8	+14.3%	4	1	-75.0%	\$3,737,500	\$2,425,000	-35.1%	47	8	-83.0%	2.2	2.6	+18.2%
7 SF District 7	28	30	+7.1%	9	6	-33.3%	\$5,410,000	\$6,300,000	+16.5%	35	35	0.0%	3.7	3.5	-5.4%
8 SF District 8	7	10	+42.9%	2	3	+50.0%	\$3,990,000	\$7,000,000	+75.4%	12	141	+1075.0%	3.0	5.0	+66.7%
9 SF District 9	34	32	-5.9%	21	17	-19.0%	\$1,220,000	\$1,400,000	+14.8%	29	35	+20.7%	1.6	1.5	-6.3%
10 SF District 10	95	67	-29.5%	36	32	-11.1%	\$829,000	\$847,500	+2.2%	36	45	+25.0%	2.3	1.9	-17.4%
Condo/TIC/Coop															
1 SF District 1	31	16	-48.4%	14	18	+28.6%	\$1,047,500	\$1,083,500	+3.4%	25	41	+64.0%	2.5	1.3	-48.0%
2 SF District 2	13	5	-61.5%	3	7	+133.3%	\$787,500	\$900,000	+14.3%	45	46	+2.2%	3.3	1.1	-66.7%
3 SF District 3	7	6	-14.3%	4	3	-25.0%	\$1,029,897	\$700,000	-32.0%	23	30	+30.4%	1.3	1.5	+15.4%
4 SF District 4	7	9	+28.6%	2	2	0.0%	\$642,000	\$653,500	+1.8%	30	46	+53.3%	1.6	3.8	+137.5%
5 SF District 5	63	55	-12.7%	28	40	+42.9%	\$1,112,500	\$1,260,000	+13.3%	33	34	+3.0%	1.6	1.6	0.0%
6 SF District 6	49	41	-16.3%	18	40	+122.2%	\$1,212,500	\$1,125,000	-7.2%	23	40	+73.9%	1.9	1.5	-21.1%
7 SF District 7	52	60	+15.4%	20	30	+50.0%	\$1,612,500	\$1,390,000	-13.8%	27	26	-3.7%	2.3	2.6	+13.0%
8 SF District 8	84	90	+7.1%	28	44	+57.1%	\$1,175,000	\$912,500	-22.3%	41	40	-2.4%	2.1	2.3	+9.5%
9 SF District 9	203	192	-5.4%	86	70	-18.6%	\$1,115,000	\$911,500	-18.3%	38	47	+23.7%	2.3	2.4	+4.3%
10 SF District 10	27	20	-25.9%	4	2	-50.0%	\$627,500	\$692,000	+10.3%	30	23	-23.3%	5.0	3.1	-38.0%