

Monthly Indicators



September 2017

Every market is unique, yet the national sentiment has given rise to the notion that housing markets are stalling. Although desirous buyers are out on an increasing number of showings, there remains a limited number of desirable listings. And although mortgage rates have remained enticingly low, home prices have reached unaffordable levels for many new entrants into the housing pool at exactly the same time that established owners are proving to be less interested in moving.

New Listings were down 22.2 percent for single family homes and 12.0 percent for Condo/TIC/Coop properties. Pending Sales increased 8.6 percent for single family homes and 10.6 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 9.9 percent to \$1,337,500 for single family homes and 8.0 percent to \$1,104,500 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 31.0 percent for single family units and 20.0 percent for Condo/TIC/Coop units.

Last year at this time, the national storyline was about how high demand was propping up sales and prices despite low inventory and months of supply. That has actually continued to be a familiar refrain for many months in 2017 and now for the past couple of years. But with the likes of Hurricanes Harvey and Irma, different employment outlooks, disparate incomes, varying new construction expectations and potential housing policy shifts, regional differences are becoming more prevalent and pronounced.

Monthly Snapshot

+ 9.9%

+ 8.0%

+ 11.3%

One-Year Change in
Median Sales Price
Single Family

One-Year Change in
Median Sales Price
Condo/TIC/Coop

One-Year Change in
Median Sales Price
All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	9-2016	9-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		347	270	- 22.2%	2,242	2,082	- 7.1%
Pending Sales		186	202	+ 8.6%	1,663	1,709	+ 2.8%
Sold Listings		178	166	- 6.7%	1,589	1,629	+ 2.5%
Median Sales Price		\$1,216,875	\$1,337,500	+ 9.9%	\$1,320,000	\$1,375,000	+ 4.2%
Avg. Sales Price		\$1,487,123	\$1,633,856	+ 9.9%	\$1,661,901	\$1,740,570	+ 4.7%
Days on Market		41	28	- 31.7%	32	28	- 12.5%
Active Listings		532	378	- 28.9%	--	--	--
% of Properties Sold Over List Price		77.5%	86.1%	+ 11.1%	76.7%	78.3%	+ 2.1%
% of List Price Received		110.8%	116.5%	+ 5.1%	112.3%	115.0%	+ 2.4%
Affordability Ratio		44	39	- 11.4%	40	38	- 5.0%
Months Supply		2.9	2.0	- 31.0%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	9-2016	9-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		435	383	- 12.0%	3,160	2,880	- 8.9%
Pending Sales		216	239	+ 10.6%	2,097	2,133	+ 1.7%
Sold Listings		234	172	- 26.5%	2,058	2,044	- 0.7%
Median Sales Price		\$1,022,500	\$1,104,500	+ 8.0%	\$1,090,830	\$1,126,500	+ 3.3%
Avg. Sales Price		\$1,208,673	\$1,233,279	+ 2.0%	\$1,239,969	\$1,291,174	+ 4.1%
Days on Market		40	43	+ 7.5%	38	37	- 2.6%
Active Listings		825	666	- 19.3%	--	--	--
% of Properties Sold Over List Price		58.1%	54.1%	- 6.9%	59.8%	58.9%	- 1.5%
% of List Price Received		104.2%	104.9%	+ 0.7%	105.0%	105.0%	0.0%
Affordability Ratio		61	55	- 9.8%	57	54	- 5.3%
Months Supply		3.5	2.8	- 20.0%	--	--	--

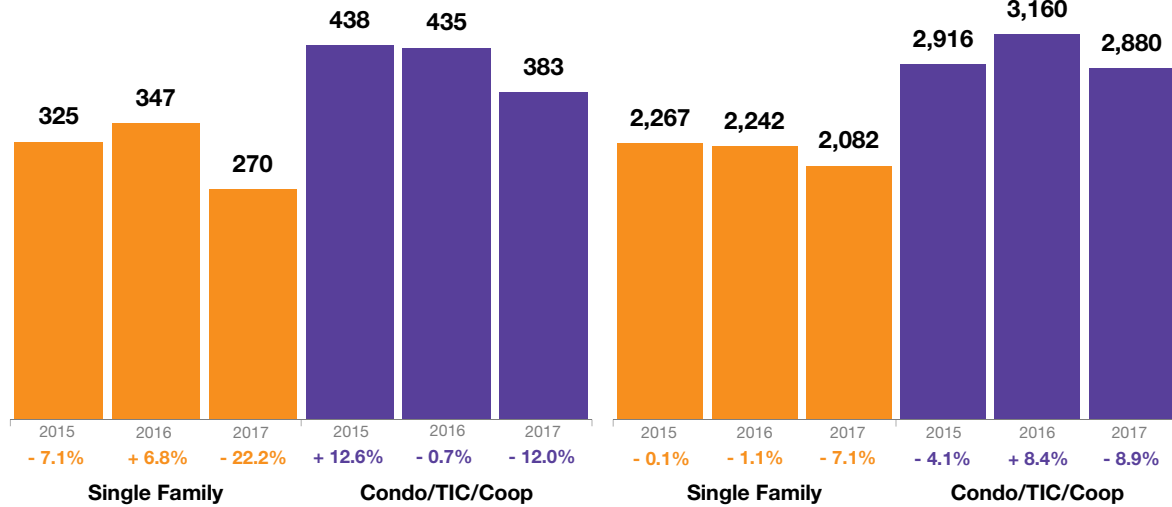
New Listings

A count of the properties that have been newly listed on the market in a given month.



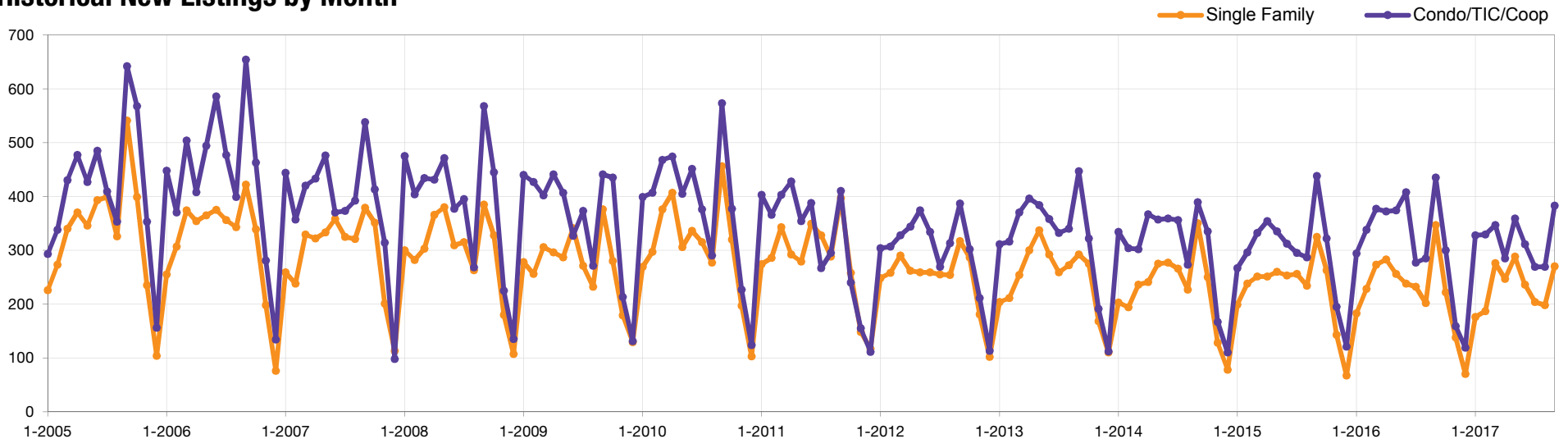
September

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	222	-15.6%	300	-6.8%
Nov-2016	138	-3.5%	159	-18.5%
Dec-2016	70	+4.5%	119	-1.7%
Jan-2017	176	-3.8%	328	+11.6%
Feb-2017	187	-18.0%	329	-2.7%
Mar-2017	276	+1.1%	347	-8.0%
Apr-2017	247	-12.7%	285	-23.4%
May-2017	288	+12.5%	359	-4.0%
Jun-2017	236	-0.8%	311	-23.8%
Jul-2017	204	-12.1%	269	-2.9%
Aug-2017	198	-2.0%	269	-5.6%
Sep-2017	270	-22.2%	383	-12.0%
12-Month Avg	209	-7.5%	288	-9.0%

Historical New Listings by Month



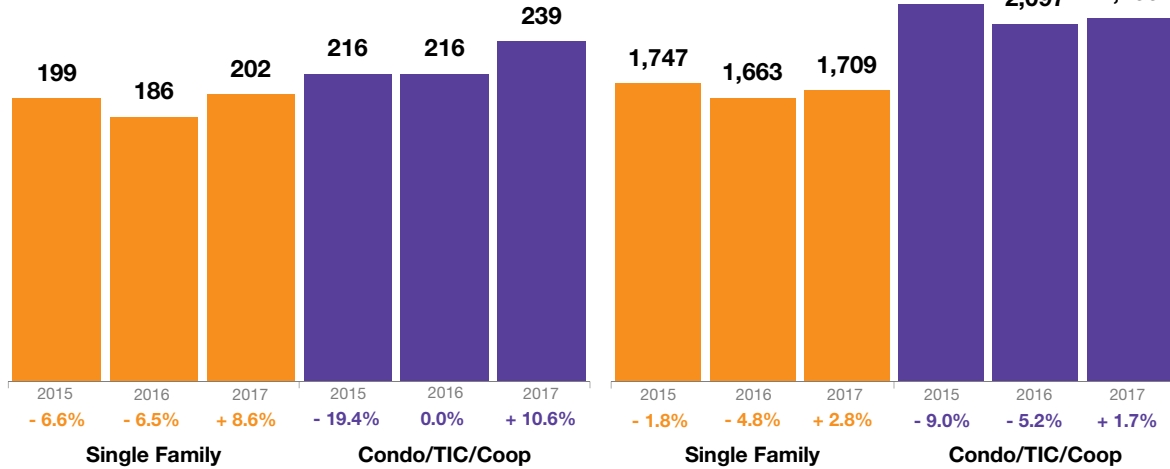
Pending Sales

A count of the properties on which offers have been accepted in a given month.



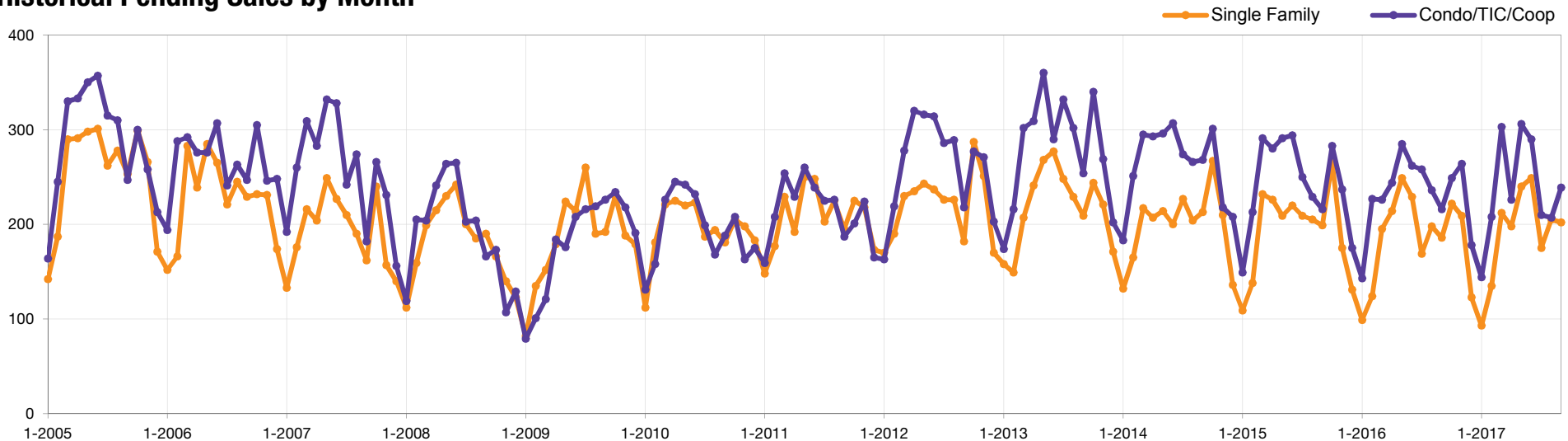
September

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	222	-16.5%	249	-12.0%
Nov-2016	209	+19.4%	264	+11.4%
Dec-2016	123	-6.1%	178	+1.7%
Jan-2017	93	-6.1%	144	+0.7%
Feb-2017	135	+8.9%	208	-8.4%
Mar-2017	212	+8.7%	303	+34.1%
Apr-2017	198	-7.5%	226	-7.4%
May-2017	240	-3.6%	306	+7.4%
Jun-2017	249	+8.7%	290	+10.7%
Jul-2017	175	+3.6%	210	-18.6%
Aug-2017	205	+3.5%	207	-12.3%
Sep-2017	202	+8.6%	239	+10.6%
12-Month Avg	189	+1.3%	235	+1.1%

Historical Pending Sales by Month

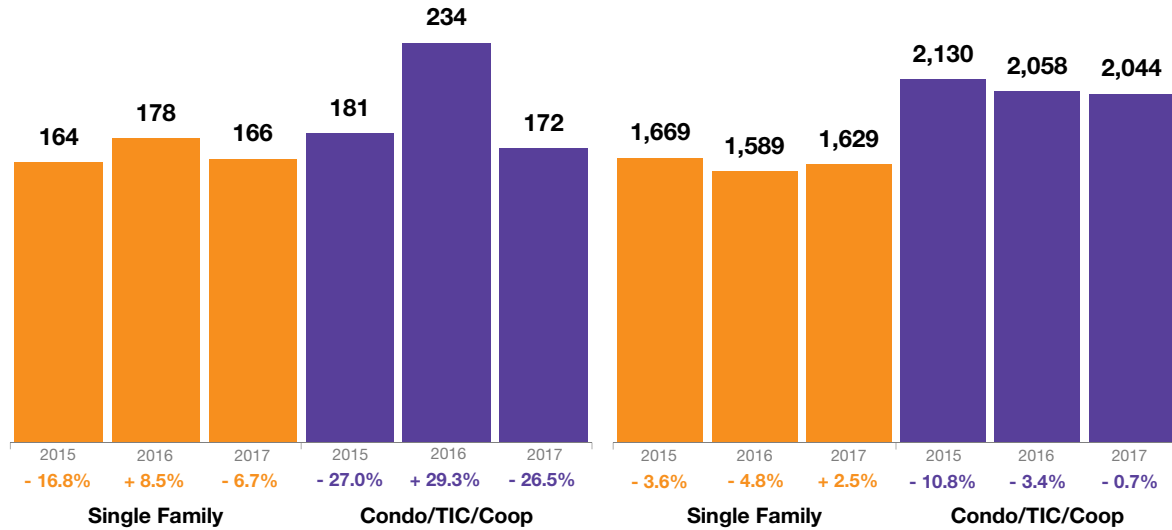


Sold Listings

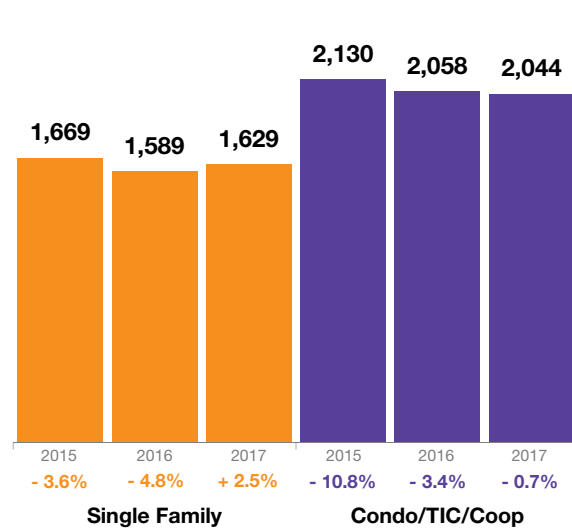
A count of the actual sales that closed in a given month.



September

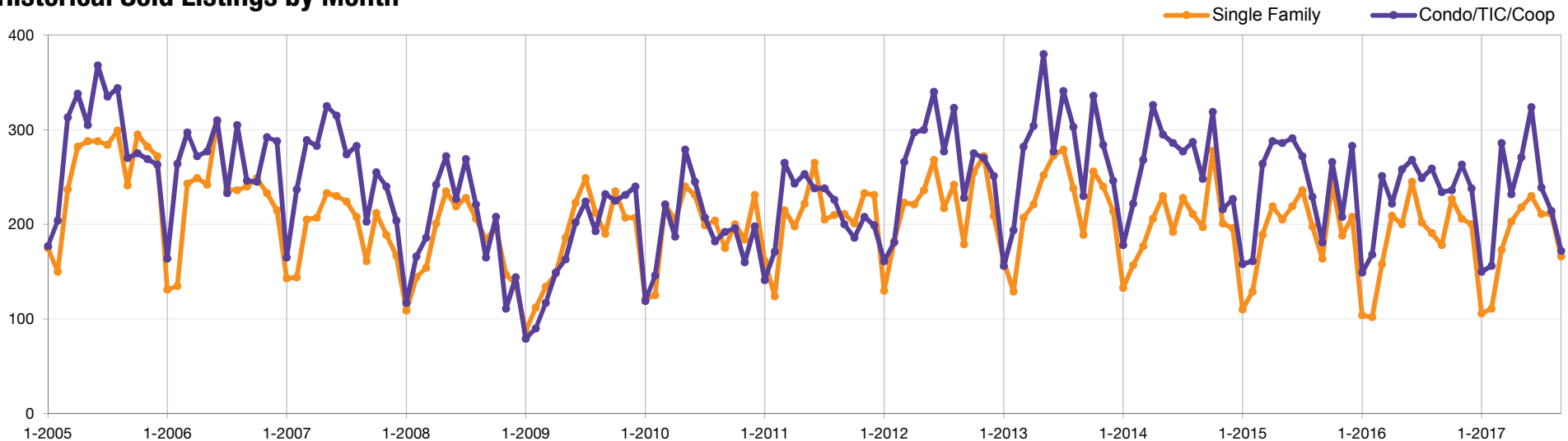


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	227	-7.0%	236	-11.3%
Nov-2016	206	+9.6%	263	+26.4%
Dec-2016	200	-3.8%	238	-15.9%
Jan-2017	106	+1.9%	150	+0.7%
Feb-2017	111	+8.8%	156	-7.1%
Mar-2017	173	+9.5%	286	+13.9%
Apr-2017	203	-2.9%	232	+4.5%
May-2017	218	+9.0%	271	+5.0%
Jun-2017	230	-6.1%	324	+20.9%
Jul-2017	211	+4.5%	239	-4.0%
Aug-2017	211	+10.5%	214	-17.4%
Sep-2017	166	-6.7%	172	-26.5%
12-Month Avg	189	+1.5%	232	-1.2%

Historical Sold Listings by Month

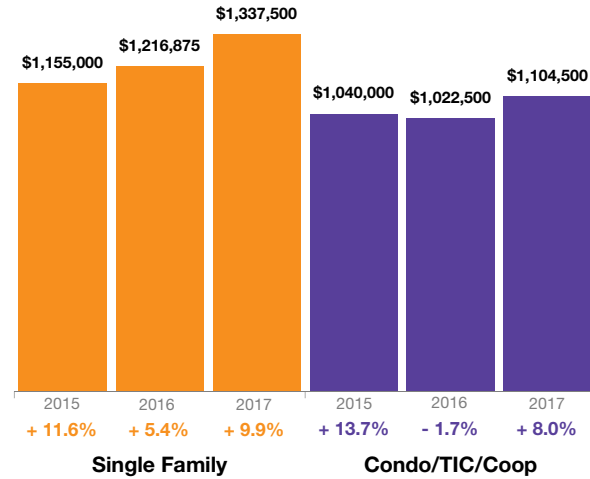


Median Sales Price

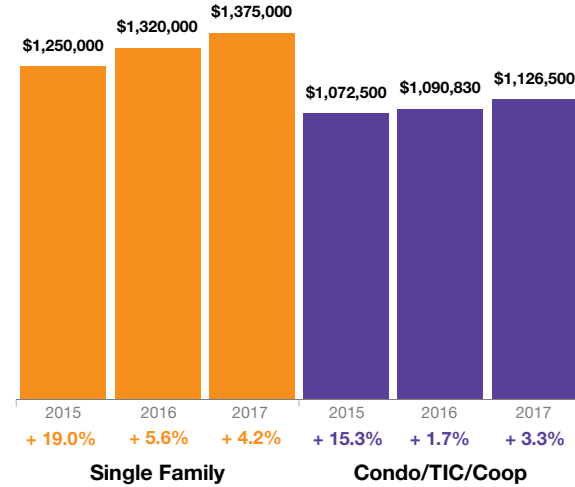
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



September



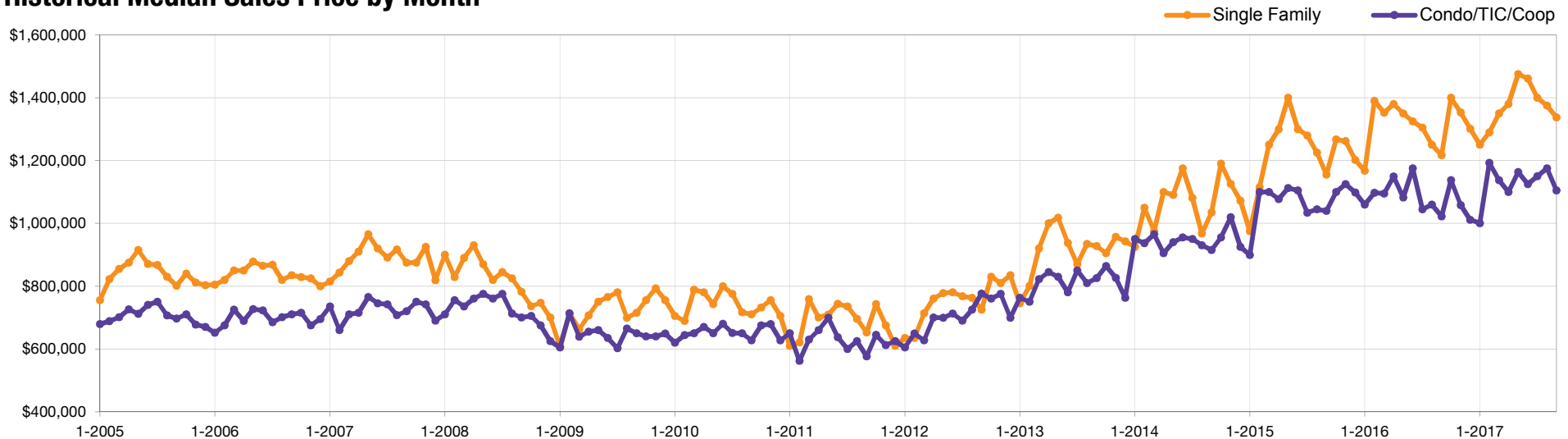
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	\$1,400,000	+10.5%	\$1,137,500	+3.4%
Nov-2016	\$1,353,000	+7.2%	\$1,058,000	-6.0%
Dec-2016	\$1,301,511	+8.3%	\$1,011,000	-7.9%
Jan-2017	\$1,250,000	+7.1%	\$1,000,000	-5.7%
Feb-2017	\$1,290,000	-7.2%	\$1,192,500	+8.7%
Mar-2017	\$1,350,000	-0.2%	\$1,137,500	+3.9%
Apr-2017	\$1,380,000	0.0%	\$1,100,000	-4.3%
May-2017	\$1,475,000	+9.3%	\$1,163,088	+7.4%
Jun-2017	\$1,461,000	+10.3%	\$1,125,000	-4.3%
Jul-2017	\$1,400,000	+7.3%	\$1,150,000	+10.0%
Aug-2017	\$1,375,000	+10.0%	\$1,175,000	+10.8%
Sep-2017	\$1,337,500	+9.9%	\$1,104,500	+8.0%
12-Month Avg*	\$1,370,000	+5.4%	\$1,108,000	+0.7%

* Median Sales Price for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Median Sales Price by Month

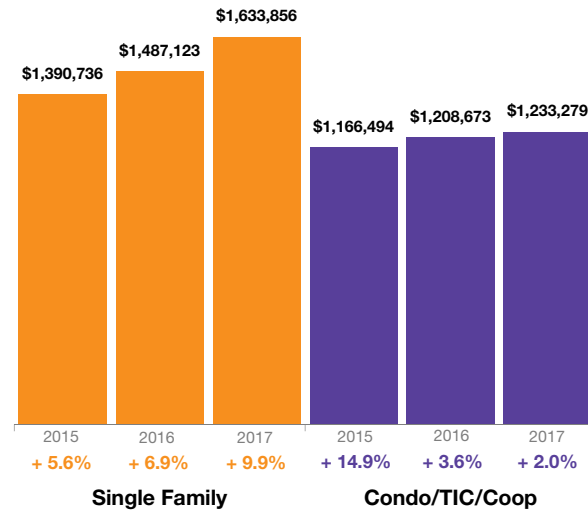


Average Sales Price

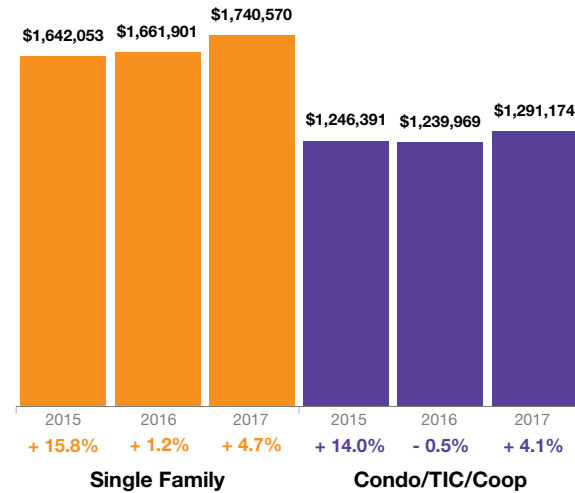
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



September



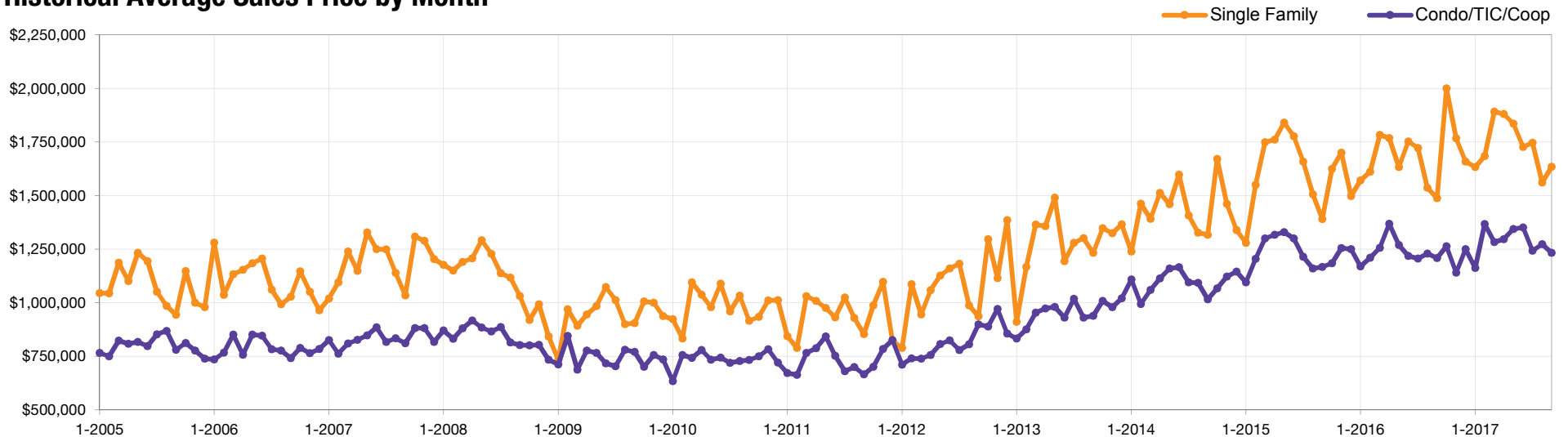
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	\$2,000,319	+23.1%	\$1,263,882	+6.7%
Nov-2016	\$1,767,029	+3.9%	\$1,140,559	-9.1%
Dec-2016	\$1,658,512	+10.8%	\$1,249,670	-0.0%
Jan-2017	\$1,633,150	+4.0%	\$1,161,831	-0.6%
Feb-2017	\$1,684,181	+4.5%	\$1,367,391	+13.1%
Mar-2017	\$1,891,127	+6.0%	\$1,283,105	+2.2%
Apr-2017	\$1,880,160	+6.3%	\$1,296,502	-5.2%
May-2017	\$1,835,738	+12.4%	\$1,344,317	+5.9%
Jun-2017	\$1,727,201	-1.4%	\$1,351,503	+10.9%
Jul-2017	\$1,746,884	+1.5%	\$1,242,918	+3.1%
Aug-2017	\$1,560,350	+1.5%	\$1,273,066	+3.6%
Sep-2017	\$1,633,856	+9.9%	\$1,233,279	+2.0%
12-Month Avg*	\$1,761,791	+7.1%	\$1,271,062	+2.8%

* Avg. Sales Price for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Average Sales Price by Month



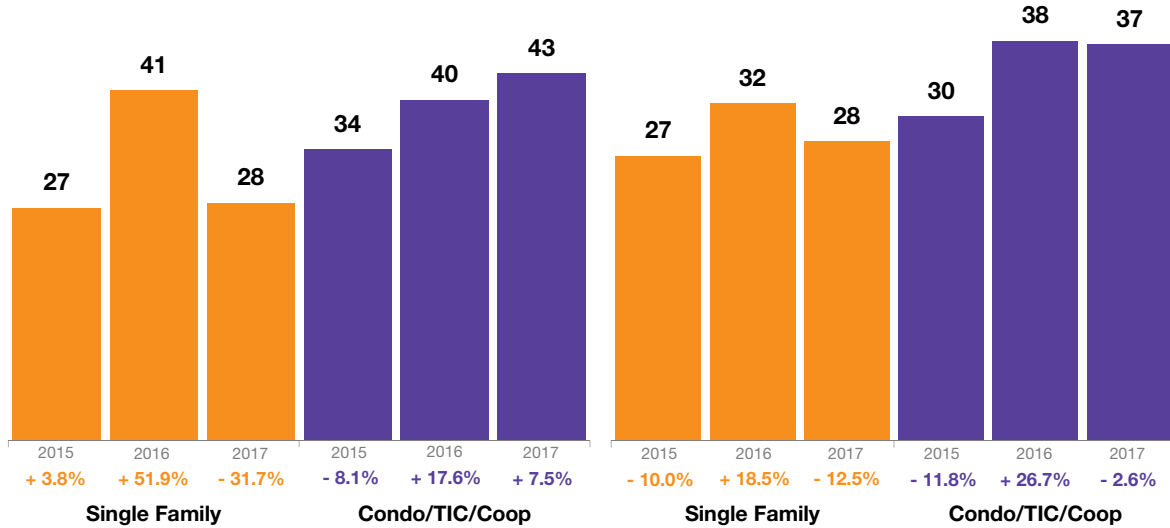
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



September

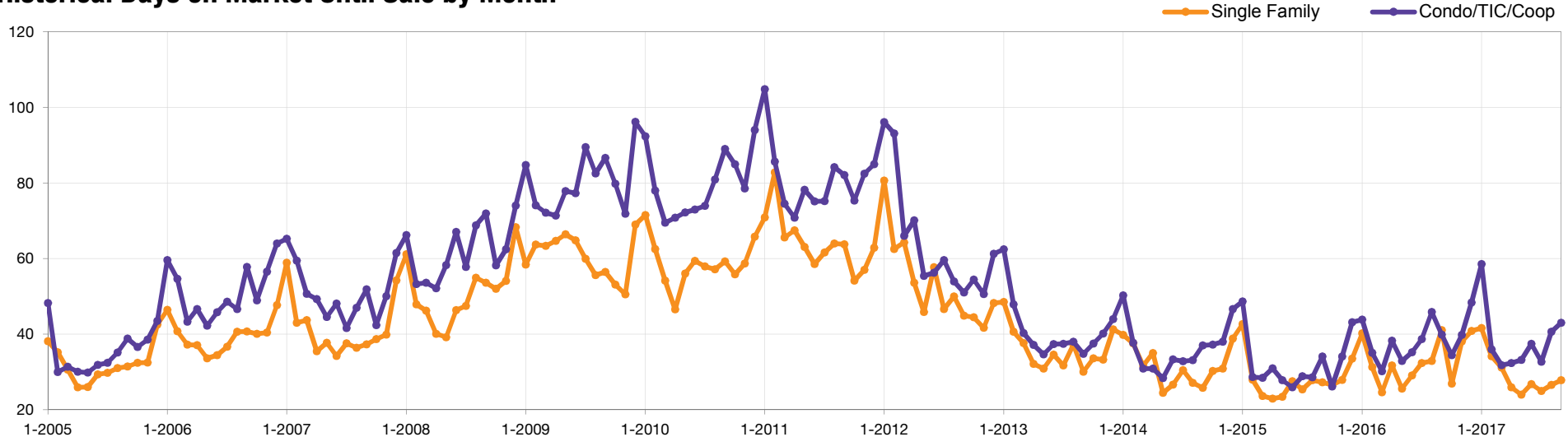
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	27	0.0%	34	+30.8%
Nov-2016	38	+35.7%	40	+17.6%
Dec-2016	41	+24.2%	48	+11.6%
Jan-2017	42	+5.0%	59	+34.1%
Feb-2017	34	+9.7%	36	+2.9%
Mar-2017	31	+24.0%	32	+6.7%
Apr-2017	26	-18.8%	32	-15.8%
May-2017	24	-7.7%	33	0.0%
Jun-2017	27	-6.9%	37	+5.7%
Jul-2017	25	-21.9%	33	-15.4%
Aug-2017	27	-18.2%	41	-10.9%
Sep-2017	28	-31.7%	43	+7.5%
12-Month Avg*	30	-3.0%	38	+3.8%

* Days on Market for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

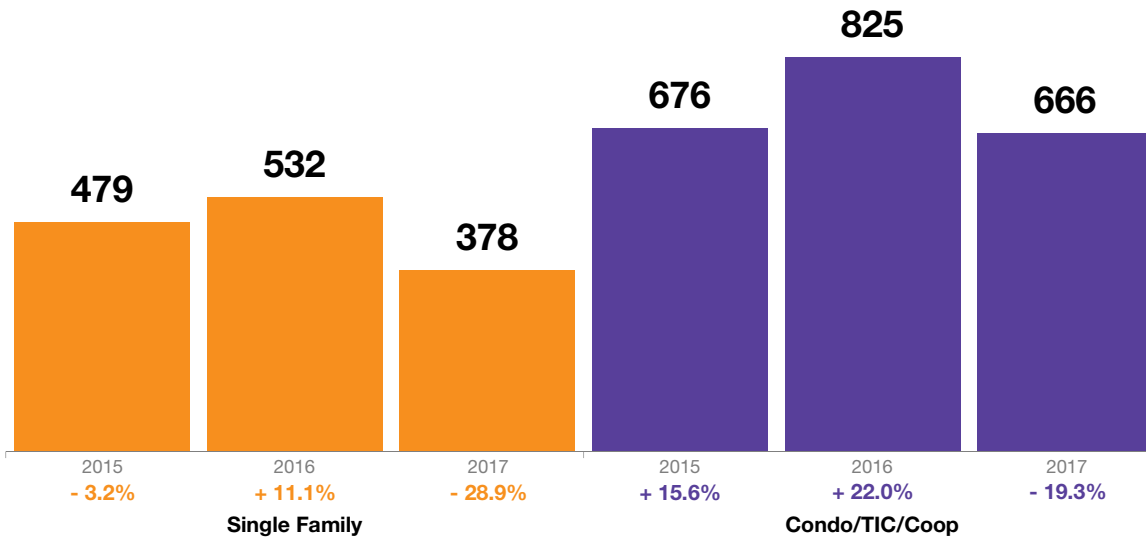


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



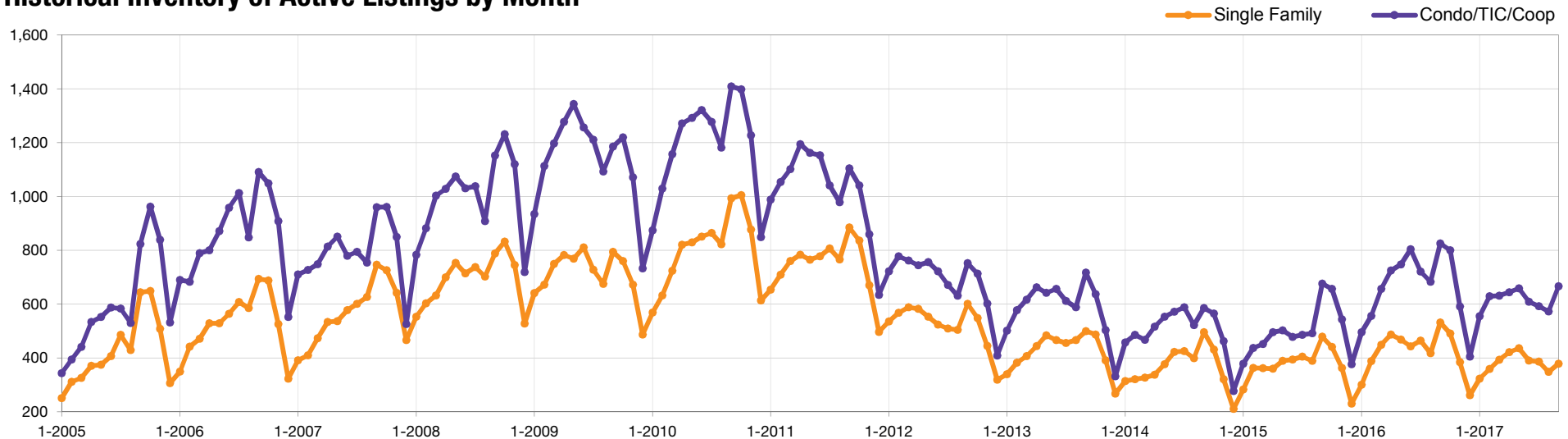
September



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	491	+11.3%	800	+22.0%
Nov-2016	384	+5.8%	591	+8.8%
Dec-2016	261	+13.5%	405	+7.7%
Jan-2017	323	+7.7%	555	+12.1%
Feb-2017	359	-7.5%	629	+13.1%
Mar-2017	393	-12.5%	631	-3.8%
Apr-2017	421	-13.6%	644	-11.2%
May-2017	436	-6.8%	658	-11.9%
Jun-2017	390	-12.0%	609	-24.3%
Jul-2017	386	-16.8%	592	-17.9%
Aug-2017	348	-16.5%	573	-16.1%
Sep-2017	378	-28.9%	666	-19.3%
12-Month Avg*	381	-8.3%	613	-5.6%

* Active Listings for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

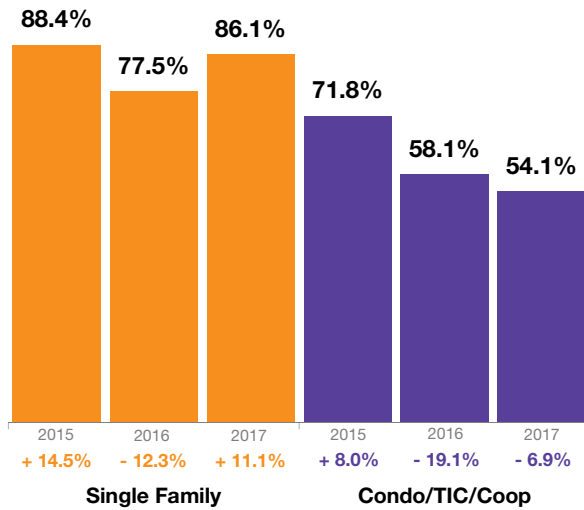


% of Properties Sold Over List Price

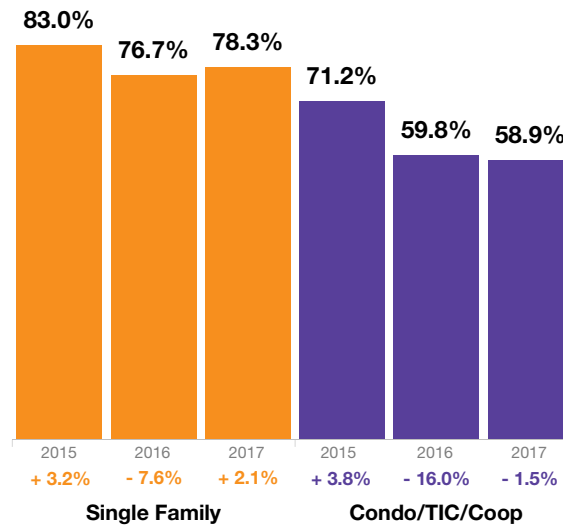


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

September



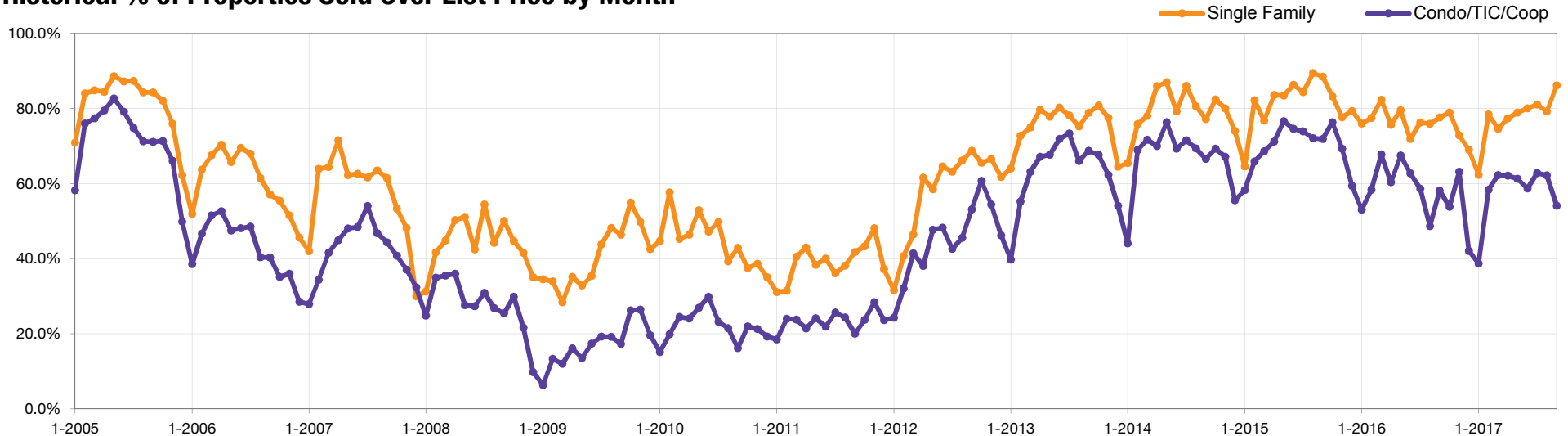
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	78.9%	-5.2%	53.8%	-29.5%
Nov-2016	72.8%	-6.3%	63.1%	-8.8%
Dec-2016	69.0%	-13.0%	42.0%	-29.3%
Jan-2017	62.3%	-18.0%	38.7%	-27.0%
Feb-2017	78.4%	+1.2%	58.3%	0.0%
Mar-2017	74.6%	-9.4%	62.2%	-8.1%
Apr-2017	77.3%	+2.2%	62.1%	+2.8%
May-2017	78.9%	-0.8%	61.3%	-9.1%
Jun-2017	80.0%	+11.4%	58.6%	-6.5%
Jul-2017	81.0%	+6.3%	62.8%	+7.2%
Aug-2017	79.1%	+4.2%	62.1%	+27.8%
Sep-2017	86.1%	+11.1%	54.1%	-6.9%
12-Month Avg	77.1%	-0.8%	57.4%	-7.5%

* % of Properties Sold Over List Price for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

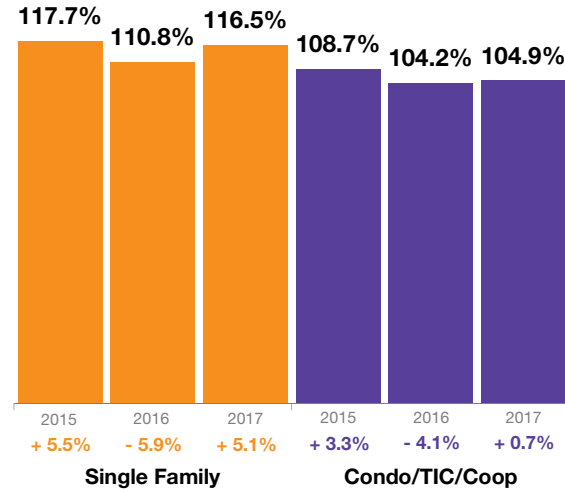


% of List Price Received

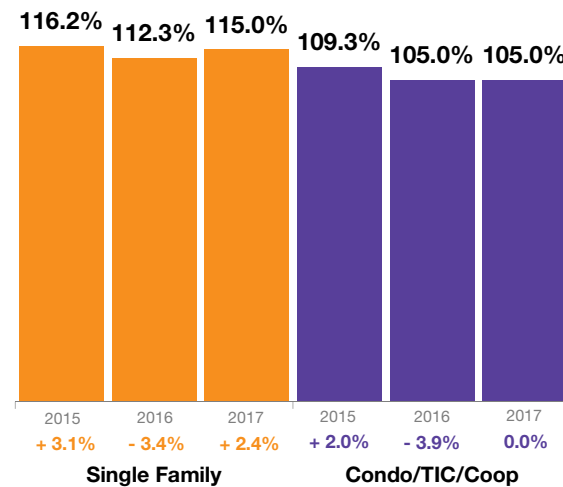


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

September



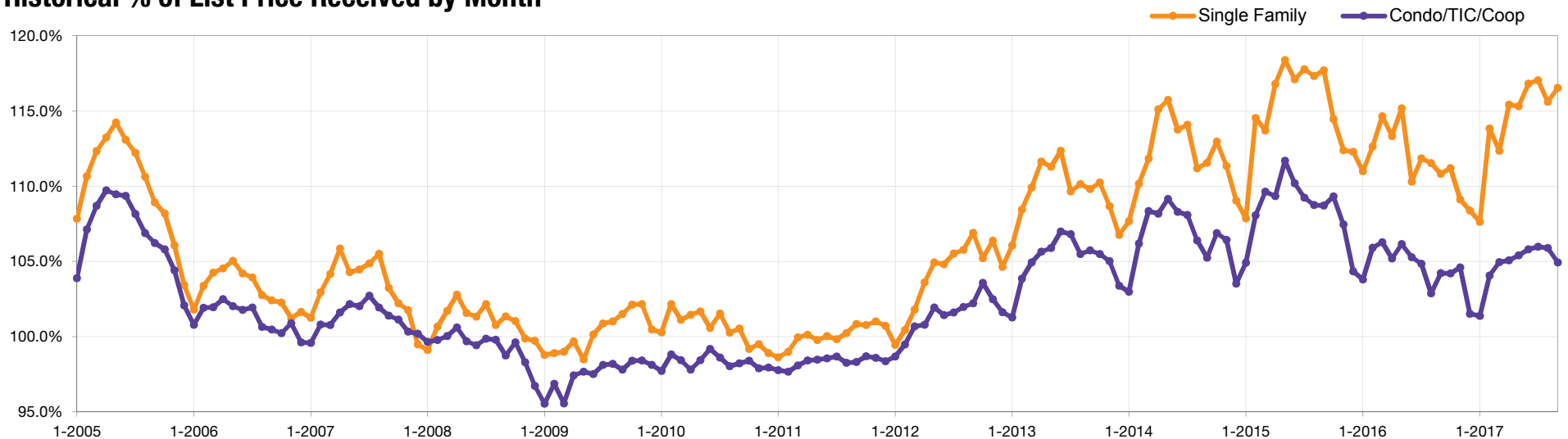
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	111.2%	-2.9%	104.2%	-4.7%
Nov-2016	109.1%	-2.9%	104.6%	-2.7%
Dec-2016	108.4%	-3.5%	101.5%	-2.7%
Jan-2017	107.6%	-3.1%	101.4%	-2.3%
Feb-2017	113.8%	+1.1%	104.1%	-1.7%
Mar-2017	112.4%	-2.0%	105.0%	-1.2%
Apr-2017	115.4%	+1.9%	105.1%	-0.1%
May-2017	115.3%	+0.1%	105.4%	-0.7%
Jun-2017	116.8%	+5.9%	105.8%	+0.5%
Jul-2017	117.0%	+4.7%	106.0%	+1.1%
Aug-2017	115.6%	+3.7%	105.9%	+2.9%
Sep-2017	116.5%	+5.1%	104.9%	+0.7%
12-Month Avg*	113.5%	+0.8%	104.6%	-0.8%

* % of List Price Received for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical % of List Price Received by Month

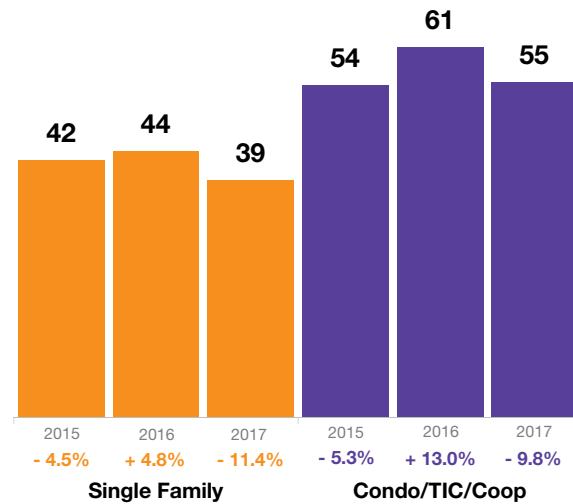


Housing Affordability Ratio

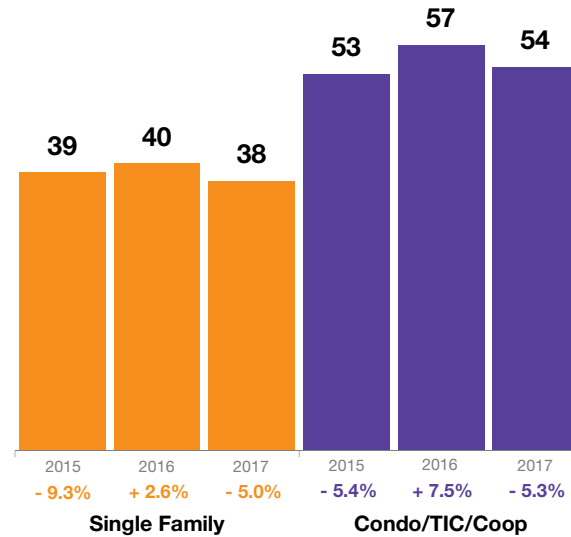


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

September



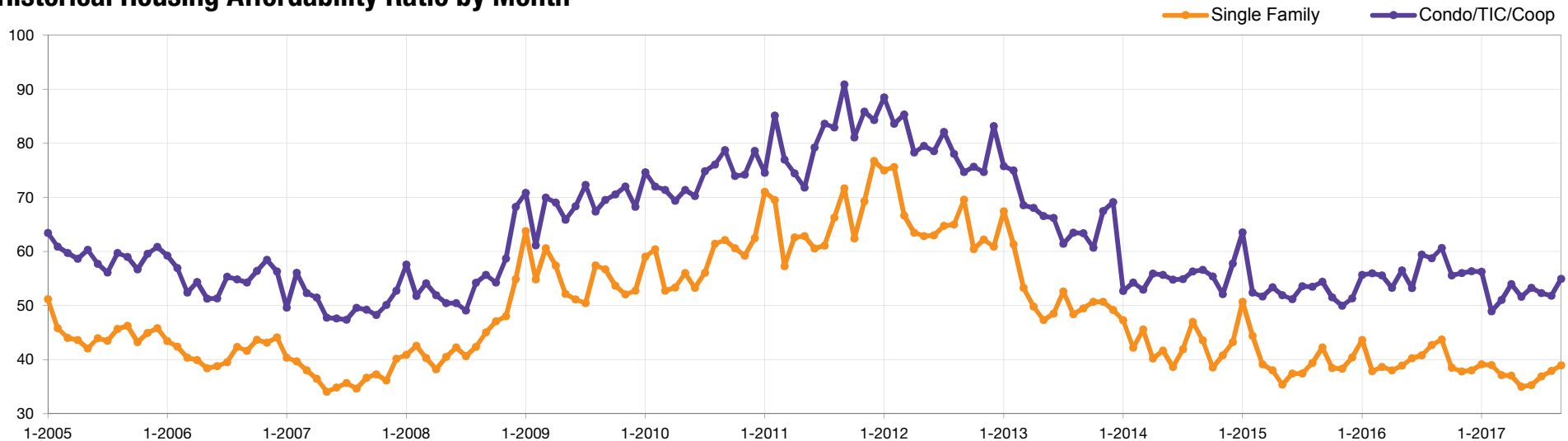
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	39	+2.6%	56	+9.8%
Nov-2016	38	0.0%	56	+12.0%
Dec-2016	38	-5.0%	56	+9.8%
Jan-2017	39	-11.4%	56	0.0%
Feb-2017	39	+2.6%	49	-12.5%
Mar-2017	37	-5.1%	51	-8.9%
Apr-2017	37	-2.6%	54	+1.9%
May-2017	35	-10.3%	52	-7.1%
Jun-2017	35	-12.5%	53	0.0%
Jul-2017	37	-9.8%	52	-11.9%
Aug-2017	38	-11.6%	52	-11.9%
Sep-2017	39	-11.4%	55	-9.8%
12-Month Avg*	38	-2.8%	40	-0.3%

* Affordability Ratio for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

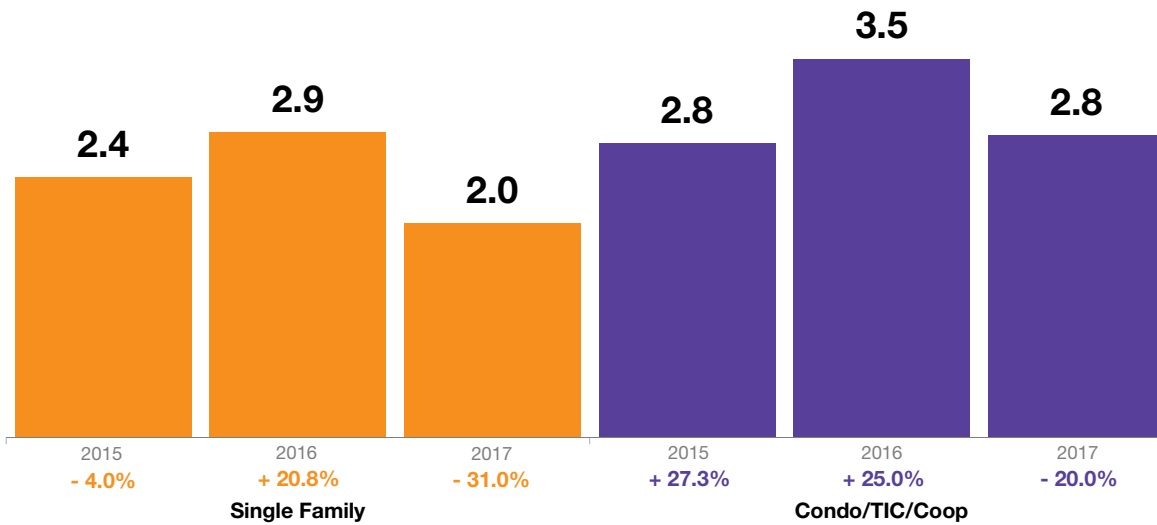


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



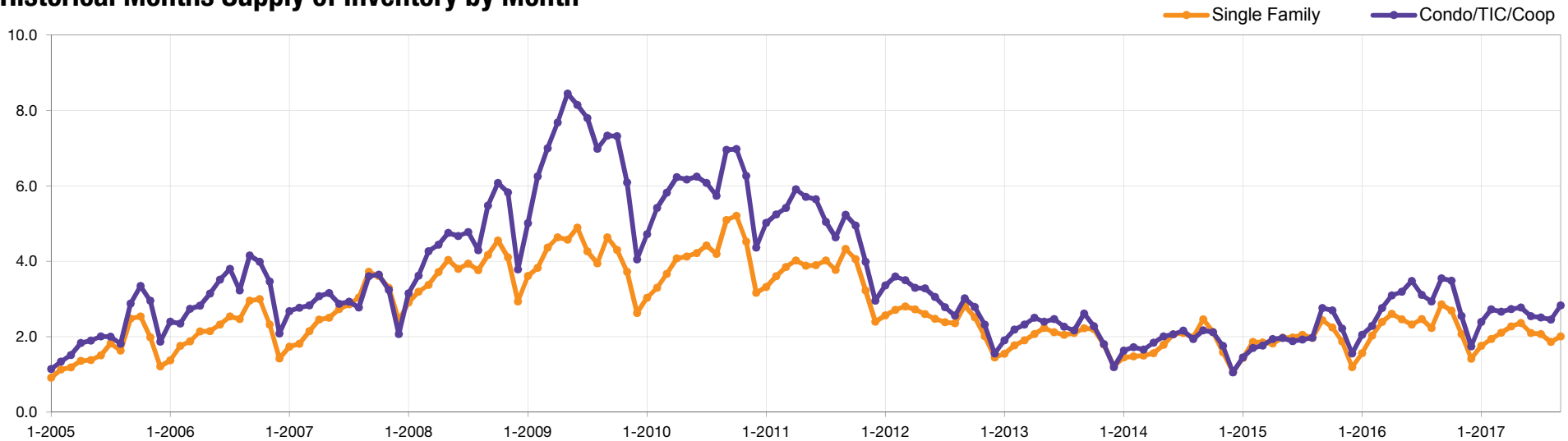
September



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2016	2.7	+22.7%	3.5	+29.6%
Nov-2016	2.1	+10.5%	2.5	+13.6%
Dec-2016	1.4	+16.7%	1.7	+6.3%
Jan-2017	1.8	+12.5%	2.4	+20.0%
Feb-2017	1.9	-5.0%	2.7	+17.4%
Mar-2017	2.1	-12.5%	2.7	-3.6%
Apr-2017	2.3	-11.5%	2.7	-12.9%
May-2017	2.4	-4.0%	2.8	-12.5%
Jun-2017	2.1	-8.7%	2.5	-28.6%
Jul-2017	2.1	-16.0%	2.5	-19.4%
Aug-2017	1.9	-13.6%	2.5	-13.8%
Sep-2017	2.0	-31.0%	2.8	-20.0%
12-Month Avg*	2.1	-6.0%	2.6	-4.6%

* Months Supply for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	9-2016	9-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		782	653	- 16.5%	5,402	4,962	- 8.1%
Pending Sales		402	441	+ 9.7%	3,760	3,842	+ 2.2%
Sold Listings		412	338	- 18.0%	3,647	3,673	+ 0.7%
Median Sales Price		\$1,123,000	\$1,250,000	+ 11.3%	\$1,185,000	\$1,250,000	+ 5.5%
Avg. Sales Price		\$1,328,974	\$1,430,012	+ 7.6%	\$1,423,805	\$1,490,484	+ 4.7%
Days on Market		40	36	- 10.0%	35	33	- 5.7%
Active Listings		1,357	1,044	- 23.1%	--	--	--
% of Properties Sold Over List Price		66.5%	69.8%	+ 5.0%	67.2%	67.5%	+ 0.4%
% of List Price Received		107.1%	110.6%	+ 3.3%	108.2%	109.5%	+ 1.2%
Affordability Ratio		47	43	- 8.5%	44	41	- 6.8%
Months Supply		3.2	2.5	- 21.9%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -
Single Family															
1 SF District 1	42	29	-31.0%	13	8	-38.5%	\$1,820,000	\$2,412,500	+32.6%	46	9	-80.4%	3.0	2.1	-30.0%
2 SF District 2	72	39	-45.8%	31	38	+22.6%	\$1,220,000	\$1,396,500	+14.5%	31	23	-25.8%	2.2	1.1	-50.0%
3 SF District 3	42	20	-52.4%	13	16	+23.1%	\$820,000	\$1,115,000	+36.0%	30	19	-36.7%	2.5	1.4	-44.0%
4 SF District 4	61	40	-34.4%	29	21	-27.6%	\$1,489,000	\$1,400,000	-6.0%	51	12	-76.5%	2.2	1.6	-27.3%
5 SF District 5	86	66	-23.3%	20	16	-20.0%	\$2,010,035	\$1,802,500	-10.3%	26	28	+7.7%	3.4	2.5	-26.5%
6 SF District 6	13	12	-7.7%	2	1	-50.0%	\$2,585,000	\$2,950,000	+14.1%	28	28	0.0%	4.2	4.0	-4.8%
7 SF District 7	40	36	-10.0%	5	5	0.0%	\$4,600,000	\$3,500,000	-23.9%	17	85	+400.0%	4.7	4.5	-4.3%
8 SF District 8	15	13	-13.3%	0	3	--	\$0	\$3,535,000	--	0	50	--	7.0	5.1	-27.1%
9 SF District 9	57	46	-19.3%	23	16	-30.4%	\$1,350,000	\$1,475,000	+9.3%	63	36	-42.9%	2.7	2.1	-22.2%
10 SF District 10	104	77	-26.0%	42	42	0.0%	\$826,500	\$870,500	+5.3%	41	35	-14.6%	2.9	1.9	-34.5%
Condo/TIC/Coop															
1 SF District 1	31	29	-6.5%	10	3	-70.0%	\$1,279,000	\$1,400,000	+9.5%	46	15	-67.4%	2.4	3.2	+33.3%
2 SF District 2	15	6	-60.0%	7	4	-42.9%	\$1,055,000	\$857,500	-18.7%	60	44	-26.7%	3.3	1.9	-42.4%
3 SF District 3	10	6	-40.0%	5	0	-100.0%	\$1,093,003	\$0	-100.0%	32	0	-100.0%	2.6	1.9	-26.9%
4 SF District 4	9	9	0.0%	2	5	+150.0%	\$777,500	\$875,000	+12.5%	73	15	-79.5%	3.5	3.0	-14.3%
5 SF District 5	101	80	-20.8%	30	17	-43.3%	\$1,287,500	\$1,435,000	+11.5%	32	35	+9.4%	3.0	2.3	-23.3%
6 SF District 6	105	70	-33.3%	29	22	-24.1%	\$940,000	\$1,362,500	+44.9%	28	31	+10.7%	4.0	2.7	-32.5%
7 SF District 7	73	44	-39.7%	23	14	-39.1%	\$1,250,000	\$1,360,000	+8.8%	39	27	-30.8%	3.2	1.6	-50.0%
8 SF District 8	139	129	-7.2%	40	30	-25.0%	\$1,012,500	\$1,122,500	+10.9%	34	68	+100.0%	3.6	3.3	-8.3%
9 SF District 9	315	266	-15.6%	78	71	-9.0%	\$944,500	\$1,065,000	+12.8%	46	40	-13.0%	3.8	3.2	-15.8%
10 SF District 10	27	27	0.0%	10	6	-40.0%	\$590,000	\$782,500	+32.6%	51	95	+86.3%	4.3	3.9	-9.3%