

Monthly Indicators



September 2018

Some economy observers are pointing to 2018 as the final period in a long string of sentences touting several happy years of buyer demand and sales excitement for the housing industry. Although residential real estate should continue along a mostly positive line for the rest of the year, rising prices and interest rates coupled with salary stagnation and a generational trend toward home purchase delay or even disinterest could create an environment of declining sales.

New Listings were down 0.7 percent for single family homes and 8.0 percent for Condo/TIC/Coop properties. Pending Sales decreased 5.4 percent for single family homes and 13.9 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 14.2 percent to \$1,507,500 for single family homes and 6.4 percent to \$1,165,000 for Condo/TIC/Coop properties. Months Supply of Inventory increased 12.5 percent for single family units but was down 12.1 percent for Condo/TIC/Coop units.

Tracking reputable news sources for housing market predictions makes good sense, as does observing trends based on meaningful statistics. By the numbers, we continue to see pockets of unprecedented price heights combined with low days on market and an economic backdrop conducive to consistent demand. We were reminded by Hurricane Florence of how quickly a situation can change. Rather than dwelling on predictions of a somber future, it is worth the effort to manage the fundamentals that will lead to an ongoing display of healthy balance.

Monthly Snapshot

+ 14.2% **+ 6.4%** **+ 6.4%**

One-Year Change in Median Sales Price Single Family One-Year Change in Median Sales Price Condo/TIC/Coop One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	9-2017	9-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		301	299	- 0.7%	2,139	2,219	+ 3.7%
Pending Sales		204	193	- 5.4%	1,711	1,678	- 1.9%
Sold Listings		177	146	- 17.5%	1,640	1,599	- 2.5%
Median Sales Price		\$1,320,000	\$1,507,500	+ 14.2%	\$1,375,000	\$1,608,000	+ 16.9%
Avg. Sales Price		\$1,611,232	\$1,832,477	+ 13.7%	\$1,737,142	\$1,966,920	+ 13.2%
Days on Market		28	23	- 17.9%	28	21	- 25.0%
Active Listings		446	496	+ 11.2%	--	--	--
% of Properties Sold Over List Price		85.9%	82.2%	- 4.3%	78.4%	81.7%	+ 4.2%
% of List Price Received		116.3%	115.7%	- 0.5%	115.0%	117.4%	+ 2.1%
Affordability Ratio		39	31	- 20.5%	38	29	- 23.7%
Months Supply		2.4	2.7	+ 12.5%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

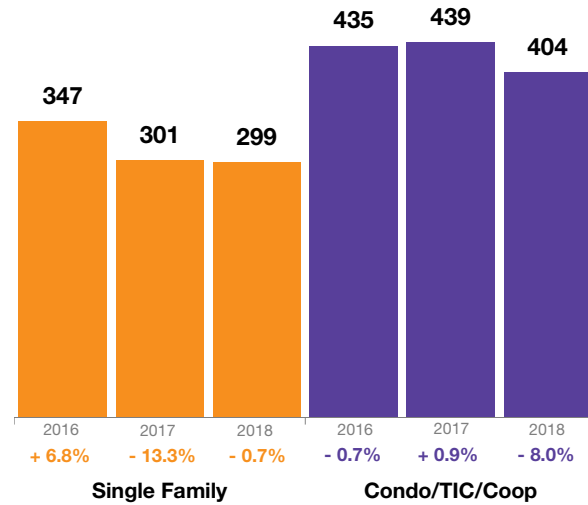
Key Metrics	Historical Sparkbars	9-2017	9-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		439	404	- 8.0%	2,975	3,121	+ 4.9%
Pending Sales		245	211	- 13.9%	2,144	2,312	+ 7.8%
Sold Listings		175	179	+ 2.3%	2,055	2,252	+ 9.6%
Median Sales Price		\$1,095,000	\$1,165,000	+ 6.4%	\$1,125,000	\$1,200,000	+ 6.7%
Avg. Sales Price		\$1,217,558	\$1,261,574	+ 3.6%	\$1,288,913	\$1,325,875	+ 2.9%
Days on Market		42	30	- 28.6%	37	31	- 16.2%
Active Listings		773	747	- 3.4%	--	--	--
% of Properties Sold Over List Price		53.1%	63.1%	+ 18.8%	58.5%	61.5%	+ 5.1%
% of List Price Received		104.8%	106.6%	+ 1.7%	105.0%	106.8%	+ 1.7%
Affordability Ratio		55	46	- 16.4%	54	45	- 16.7%
Months Supply		3.3	2.9	- 12.1%	--	--	--

New Listings

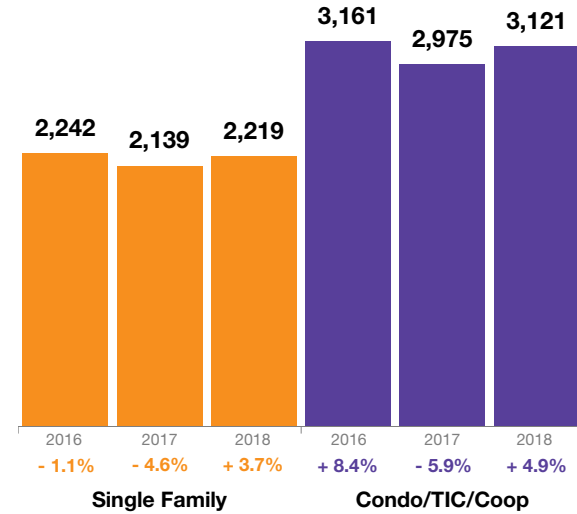
A count of the properties that have been newly listed on the market in a given month.



September

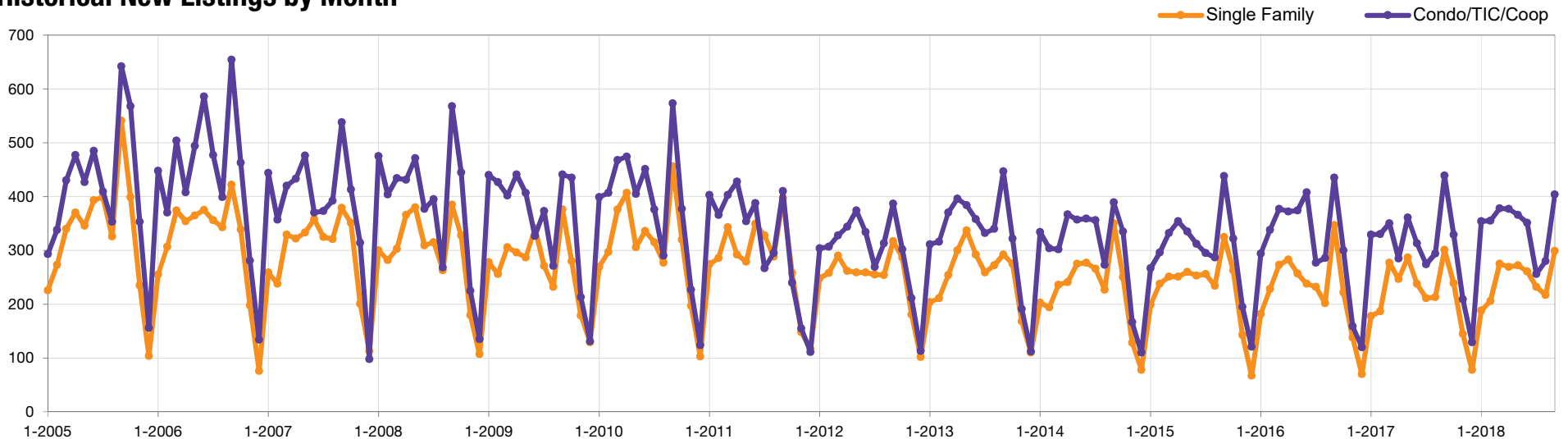


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	239	+7.7%	329	+9.7%
Nov-2017	145	+5.1%	209	+31.4%
Dec-2017	78	+11.4%	129	+7.5%
Jan-2018	188	+5.6%	354	+7.6%
Feb-2018	206	+10.2%	355	+7.6%
Mar-2018	275	-0.7%	378	+8.0%
Apr-2018	269	+8.9%	377	+32.3%
May-2018	272	-5.2%	366	+1.4%
Jun-2018	261	+9.7%	351	+12.1%
Jul-2018	232	+10.0%	256	-6.6%
Aug-2018	217	+1.9%	280	-4.8%
Sep-2018	299	-0.7%	404	-8.0%
12-Month Avg	223	+4.4%	316	+6.6%

Historical New Listings by Month



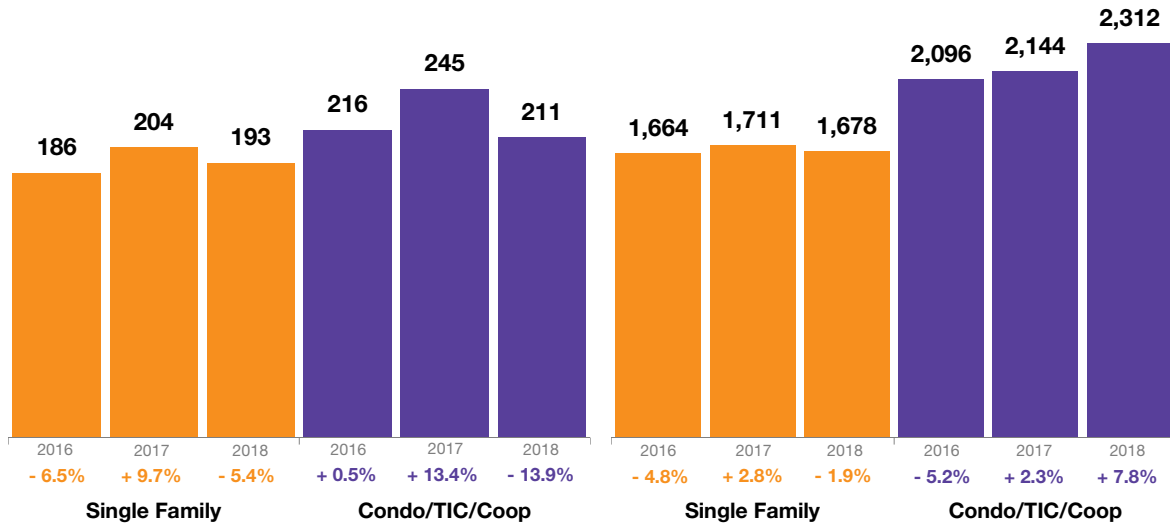
Pending Sales

A count of the properties on which offers have been accepted in a given month.



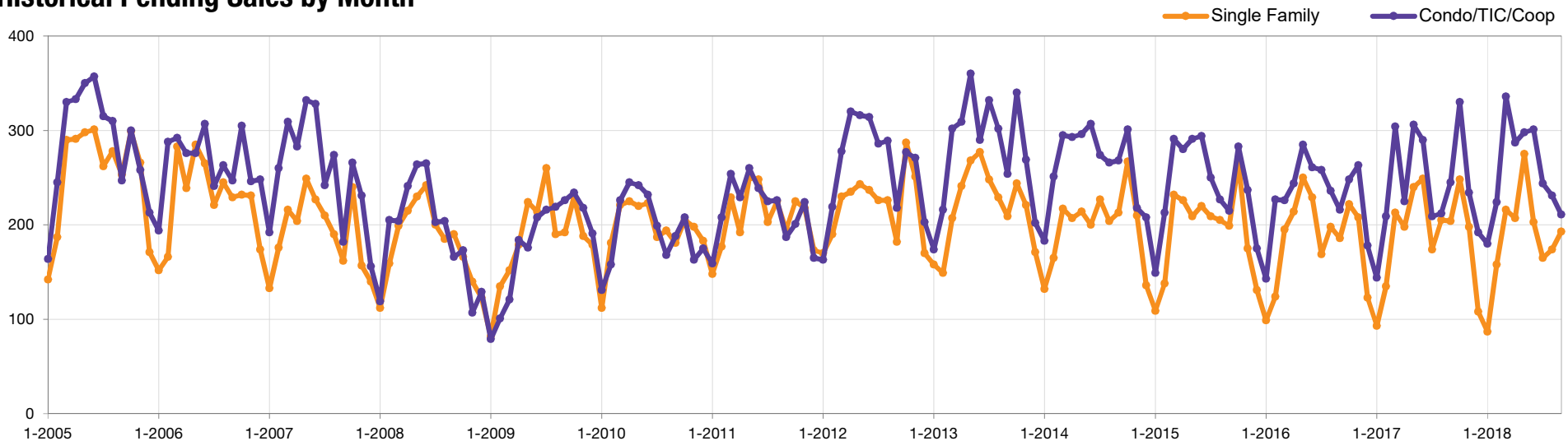
September

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	248	+11.7%	330	+33.1%
Nov-2017	198	-4.8%	234	-11.0%
Dec-2017	108	-12.2%	192	+7.9%
Jan-2018	87	-6.5%	180	+25.0%
Feb-2018	158	+17.0%	224	+7.2%
Mar-2018	216	+1.4%	336	+10.5%
Apr-2018	207	+4.5%	287	+27.6%
May-2018	275	+14.6%	298	-2.6%
Jun-2018	203	-18.5%	301	+3.8%
Jul-2018	165	-5.2%	244	+16.7%
Aug-2018	174	-15.1%	231	+9.0%
Sep-2018	193	-5.4%	211	-13.9%
12-Month Avg	186	-1.4%	256	+8.3%

Historical Pending Sales by Month

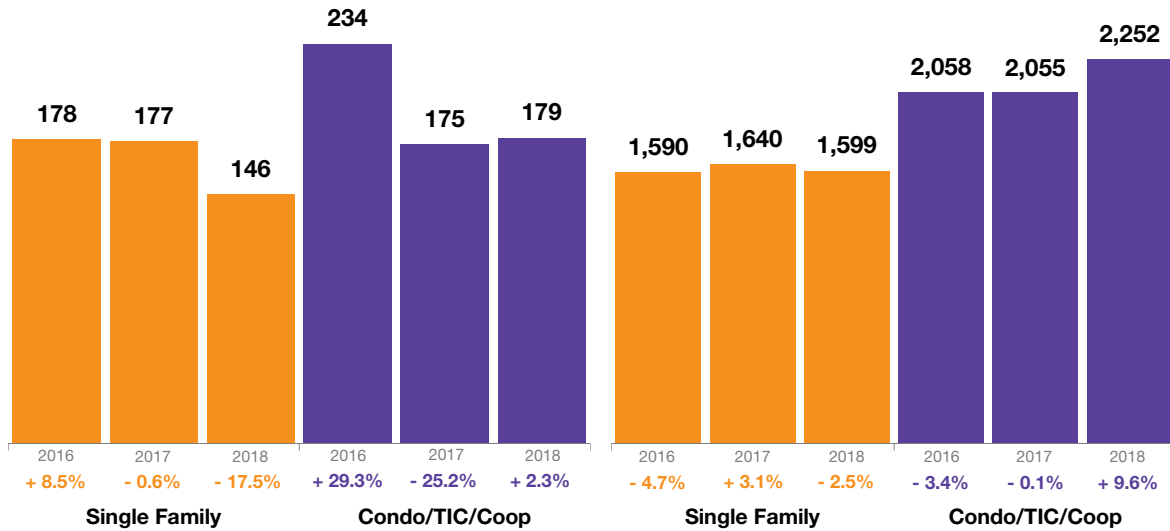


Sold Listings

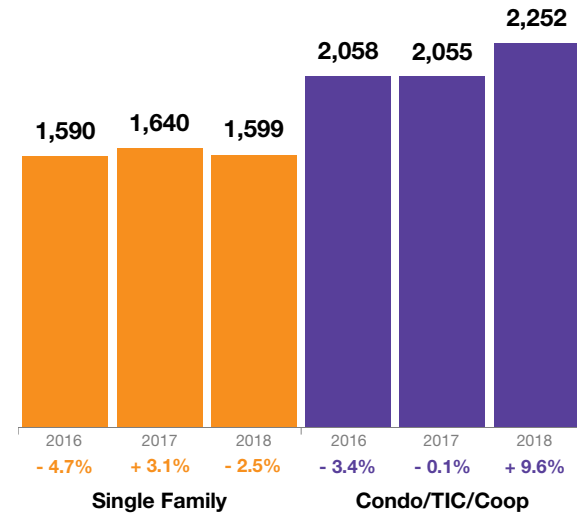
A count of the actual sales that closed in a given month.



September

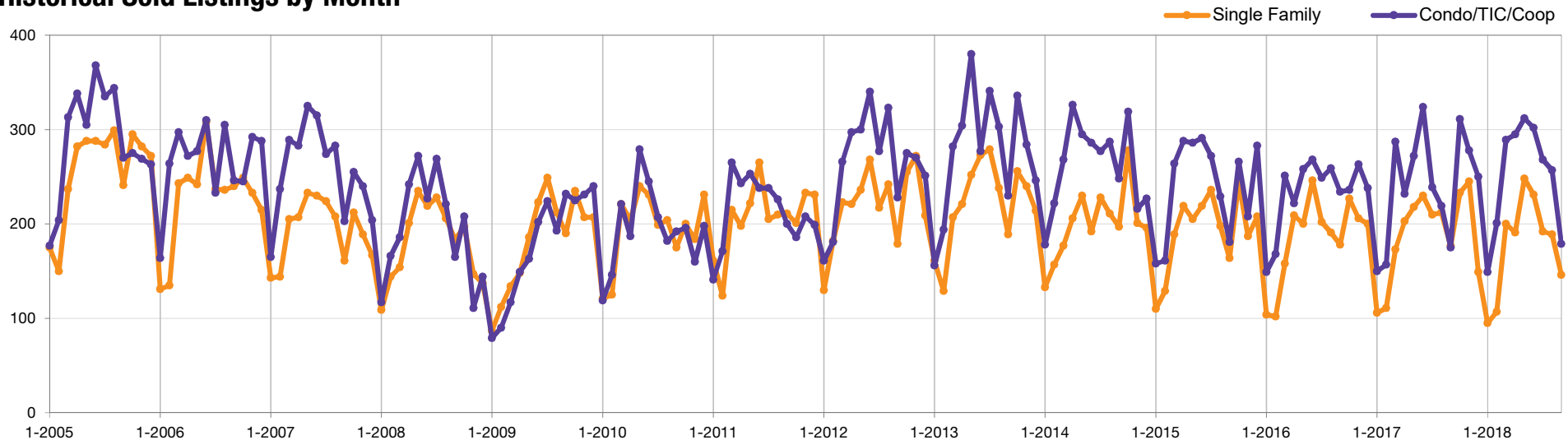


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	233	+2.6%	311	+31.8%
Nov-2017	245	+18.9%	278	+5.7%
Dec-2017	149	-25.5%	250	+5.0%
Jan-2018	95	-10.4%	149	-0.7%
Feb-2018	107	-3.6%	201	+28.0%
Mar-2018	200	+15.6%	289	+0.7%
Apr-2018	191	-5.9%	295	+27.2%
May-2018	248	+13.8%	312	+14.7%
Jun-2018	231	+0.4%	302	-6.8%
Jul-2018	192	-8.6%	268	+12.1%
Aug-2018	189	-10.8%	257	+17.4%
Sep-2018	146	-17.5%	179	+2.3%
12-Month Avg	186	-2.1%	258	+10.7%

Historical Sold Listings by Month

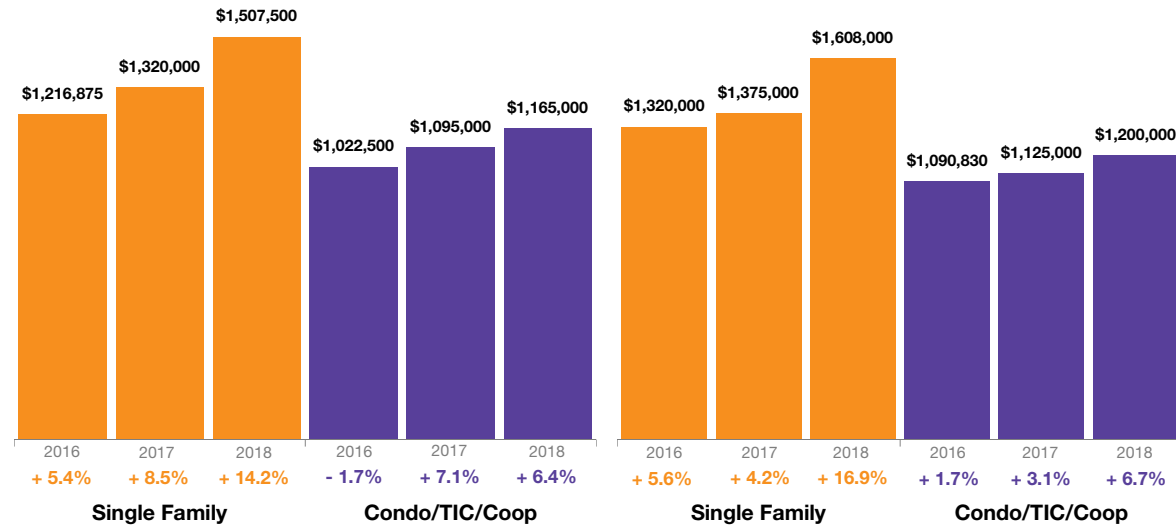


Median Sales Price

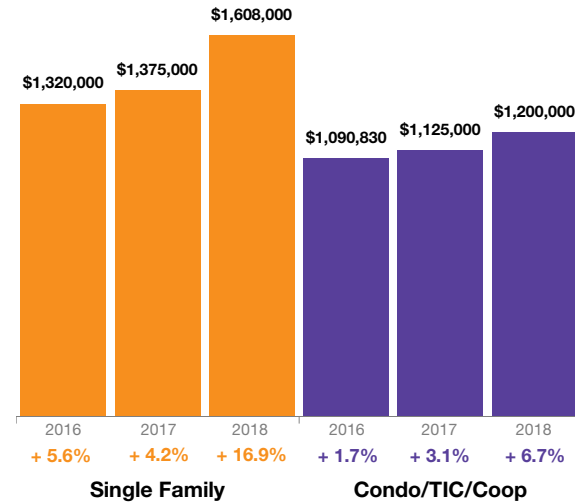
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



September



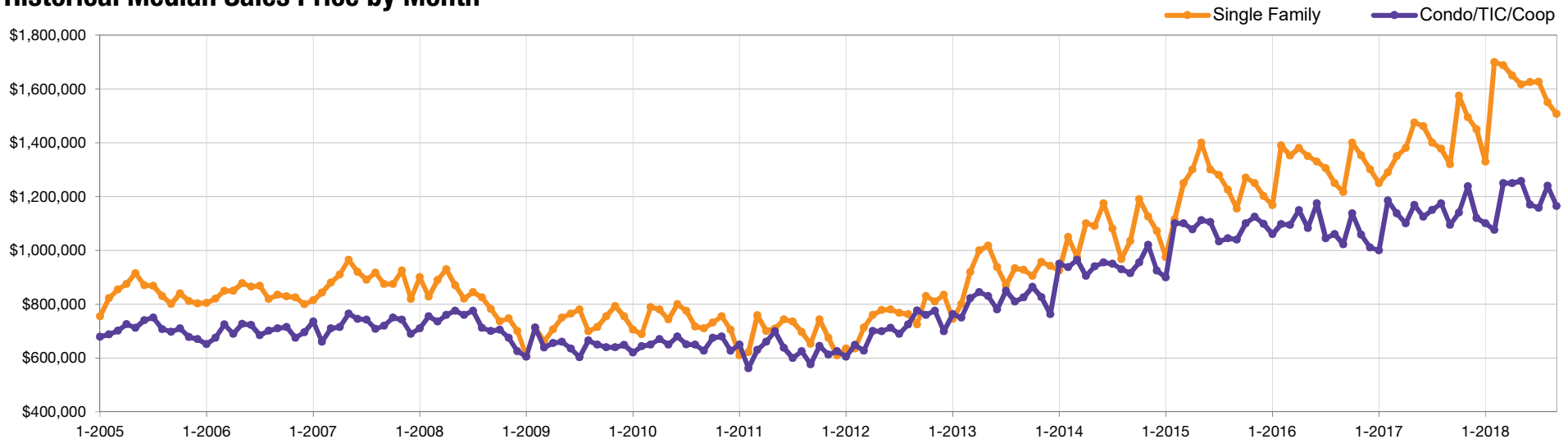
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	\$1,575,000	+12.5%	\$1,140,000	+0.2%
Nov-2017	\$1,495,000	+10.5%	\$1,237,500	+17.0%
Dec-2017	\$1,450,000	+11.4%	\$1,120,000	+10.8%
Jan-2018	\$1,330,000	+6.4%	\$1,100,000	+10.0%
Feb-2018	\$1,700,000	+31.8%	\$1,076,000	-9.2%
Mar-2018	\$1,687,500	+25.0%	\$1,250,000	+9.9%
Apr-2018	\$1,650,000	+19.6%	\$1,250,000	+13.6%
May-2018	\$1,616,944	+9.6%	\$1,257,500	+7.6%
Jun-2018	\$1,625,000	+11.2%	\$1,169,750	+4.0%
Jul-2018	\$1,626,250	+16.2%	\$1,158,333	+0.7%
Aug-2018	\$1,550,000	+12.5%	\$1,240,000	+5.5%
Sep-2018	\$1,507,500	+14.2%	\$1,165,000	+6.4%
12-Month Avg*	\$1,584,500	+15.9%	\$1,195,000	+8.1%

* Median Sales Price for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Median Sales Price by Month



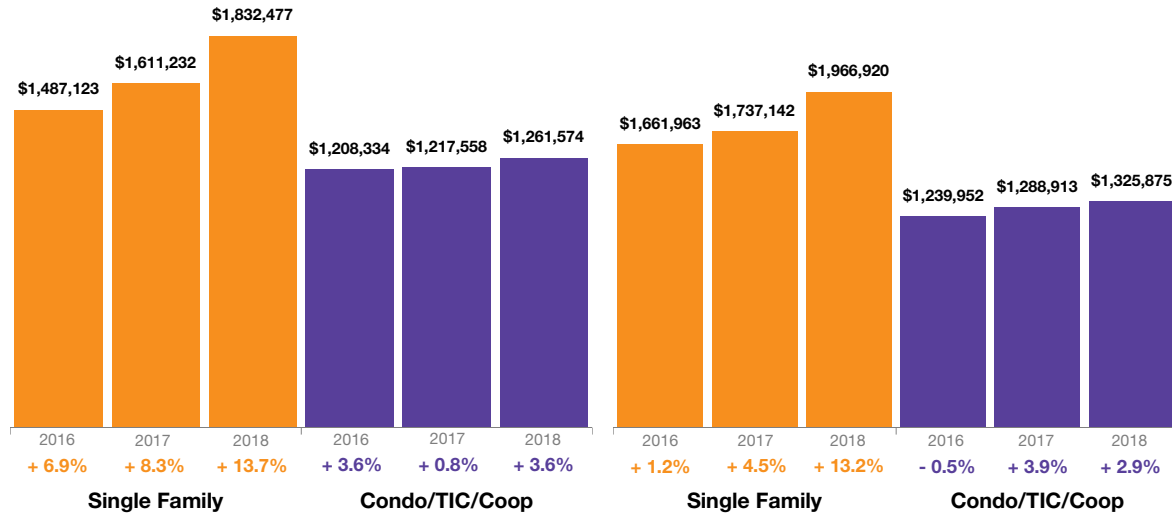
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



September

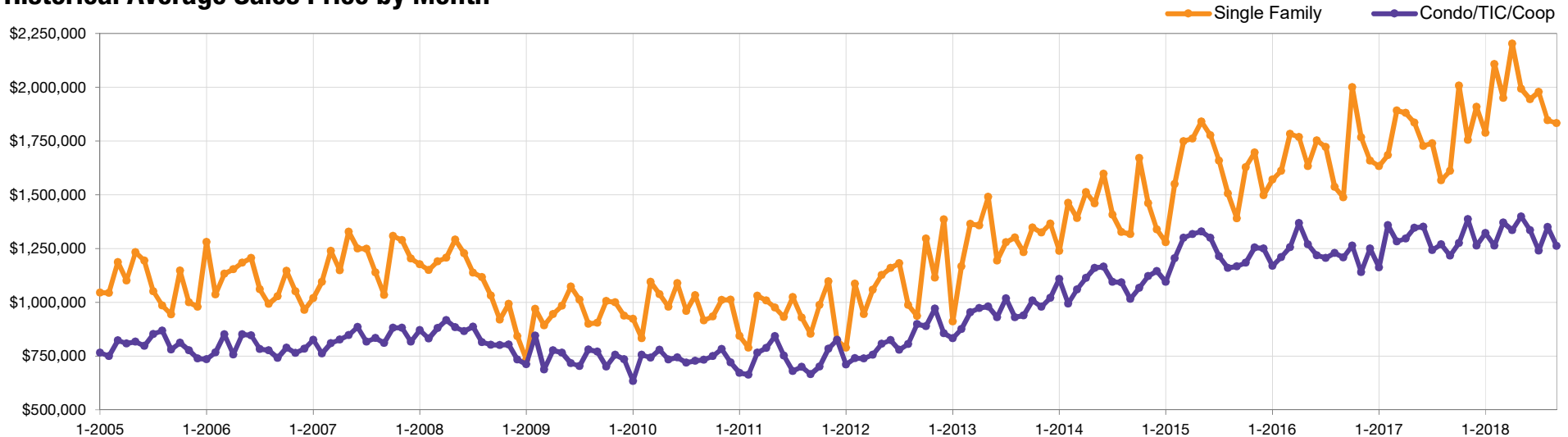
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	\$2,007,445	+0.4%	\$1,275,773	+0.9%
Nov-2017	\$1,755,315	-0.7%	\$1,386,511	+21.6%
Dec-2017	\$1,908,433	+15.1%	\$1,263,727	+1.1%
Jan-2018	\$1,787,311	+9.4%	\$1,321,377	+13.7%
Feb-2018	\$2,107,409	+25.1%	\$1,263,105	-7.0%
Mar-2018	\$1,949,493	+3.1%	\$1,371,131	+6.9%
Apr-2018	\$2,202,113	+17.1%	\$1,335,718	+3.0%
May-2018	\$1,992,346	+8.5%	\$1,399,046	+3.9%
Jun-2018	\$1,943,346	+12.5%	\$1,335,648	-1.2%
Jul-2018	\$1,977,816	+13.7%	\$1,239,628	-0.3%
Aug-2018	\$1,846,660	+17.8%	\$1,349,794	+6.3%
Sep-2018	\$1,832,477	+13.7%	\$1,261,574	+3.6%
12-Month Avg*	\$1,943,957	+10.5%	\$1,321,261	+4.1%

* Avg. Sales Price for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Average Sales Price by Month

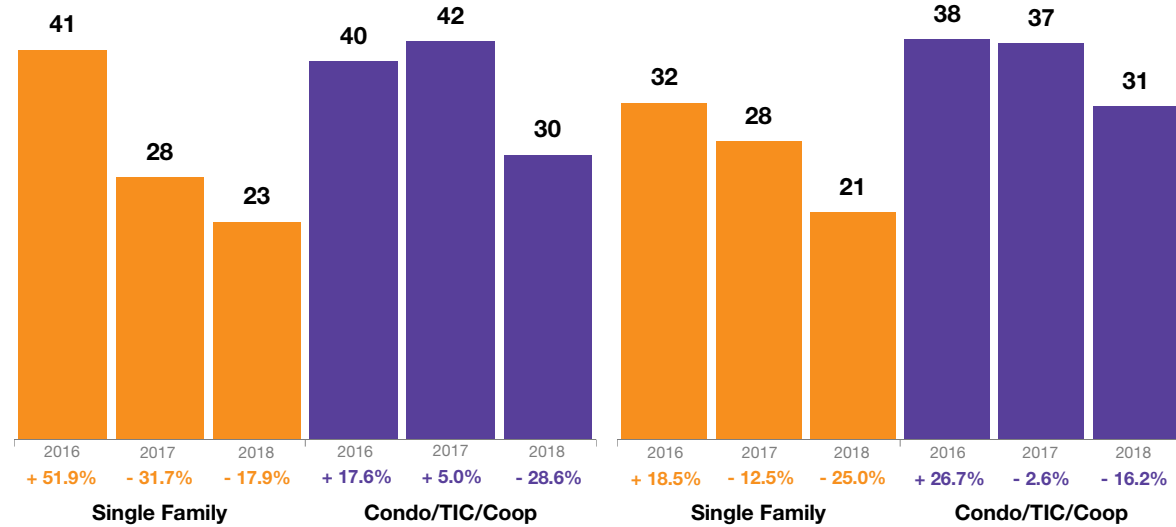


Days on Market Until Sale

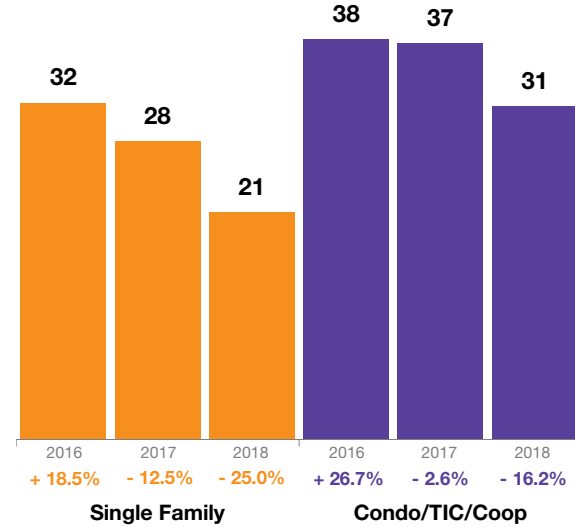
Average number of days between when a property is listed and when an offer is accepted in a given month.



September



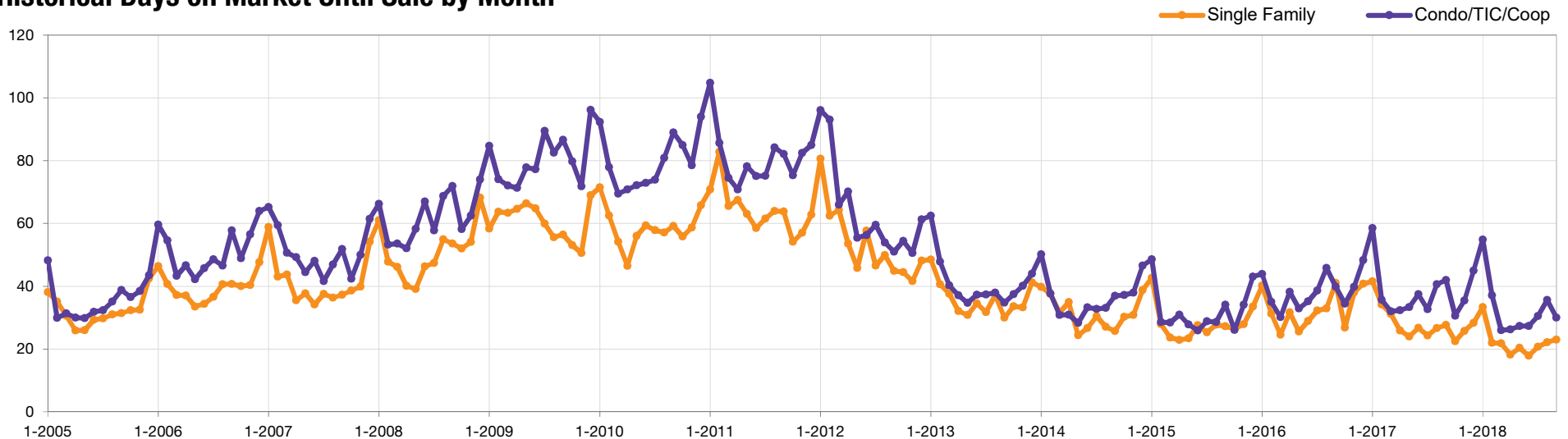
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	23	-14.8%	31	-8.8%
Nov-2017	26	-31.6%	35	-12.5%
Dec-2017	28	-31.7%	45	-6.3%
Jan-2018	33	-21.4%	55	-6.8%
Feb-2018	22	-35.3%	37	+2.8%
Mar-2018	22	-29.0%	26	-18.8%
Apr-2018	18	-30.8%	26	-18.8%
May-2018	20	-16.7%	27	-18.2%
Jun-2018	18	-33.3%	27	-27.0%
Jul-2018	21	-12.5%	31	-6.1%
Aug-2018	22	-18.5%	36	-12.2%
Sep-2018	23	-17.9%	30	-28.6%
12-Month Avg*	22	-25.1%	33	-14.3%

* Days on Market for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

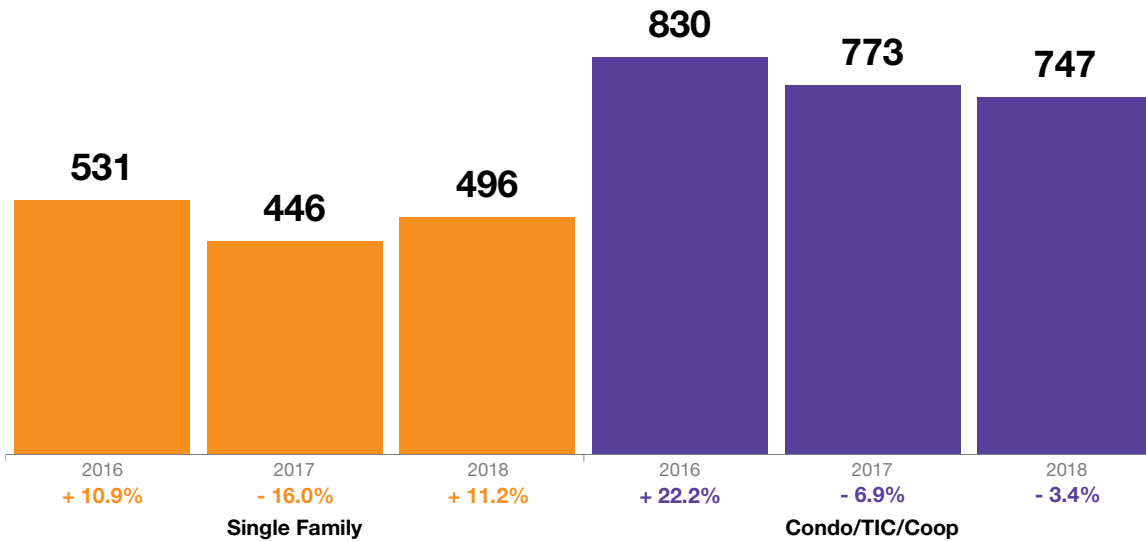


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



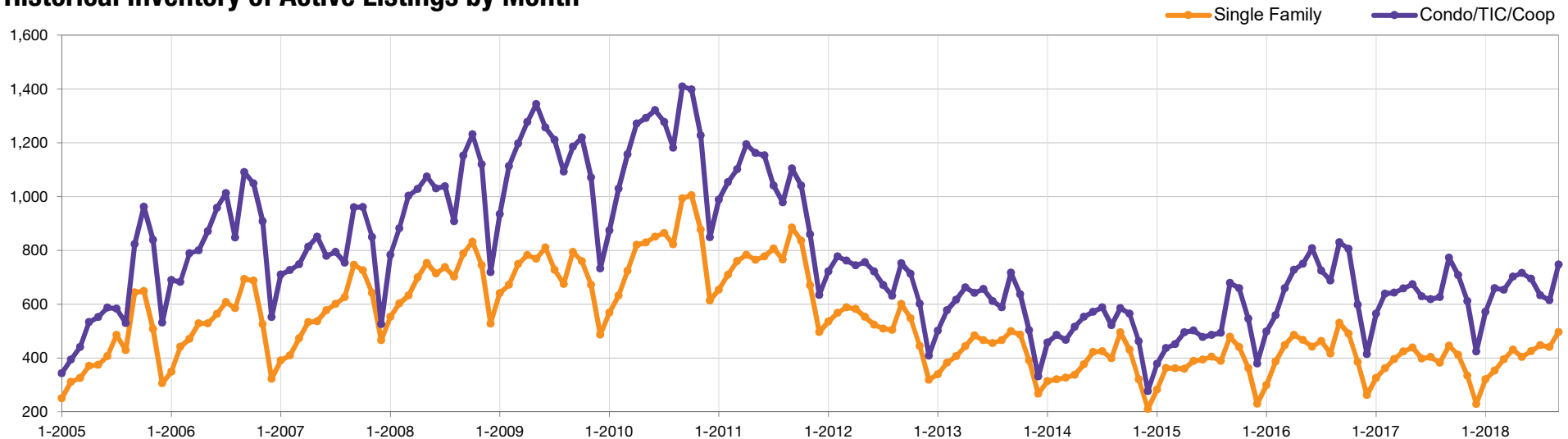
September



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	412	-16.1%	708	-12.2%
Nov-2017	334	-13.2%	612	+2.3%
Dec-2017	229	-12.6%	424	+2.4%
Jan-2018	321	-1.5%	572	+1.2%
Feb-2018	353	-2.5%	659	+3.1%
Mar-2018	395	-0.3%	654	+1.7%
Apr-2018	431	+1.7%	702	+6.7%
May-2018	404	-8.0%	716	+6.2%
Jun-2018	425	+6.8%	695	+10.5%
Jul-2018	448	+10.9%	633	+2.4%
Aug-2018	441	+15.4%	615	-1.8%
Sep-2018	496	+11.2%	747	-3.4%
12-Month Avg*	391	-0.6%	645	+1.2%

* Active Listings for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

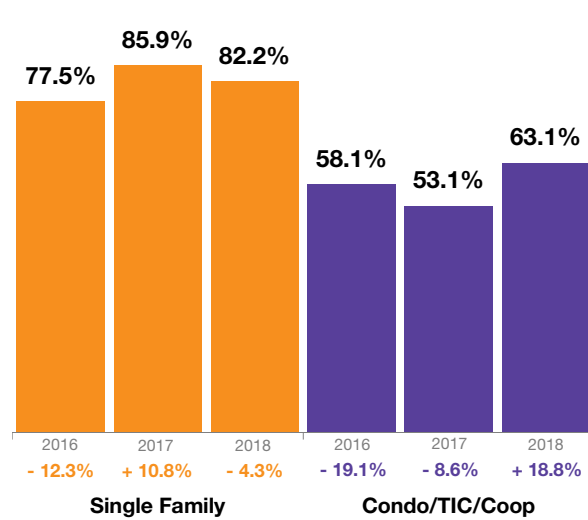


% of Properties Sold Over List Price

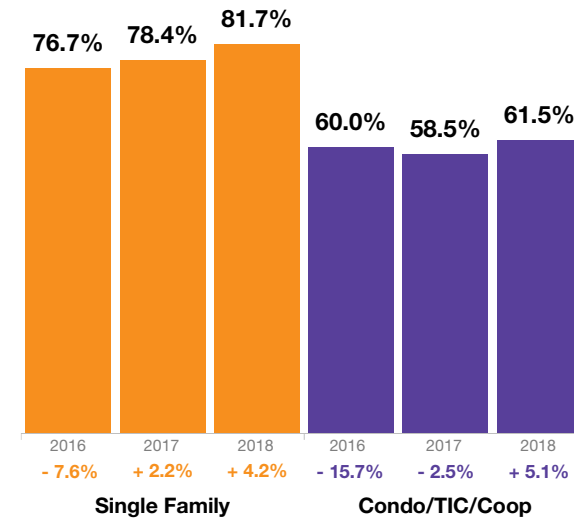


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

September



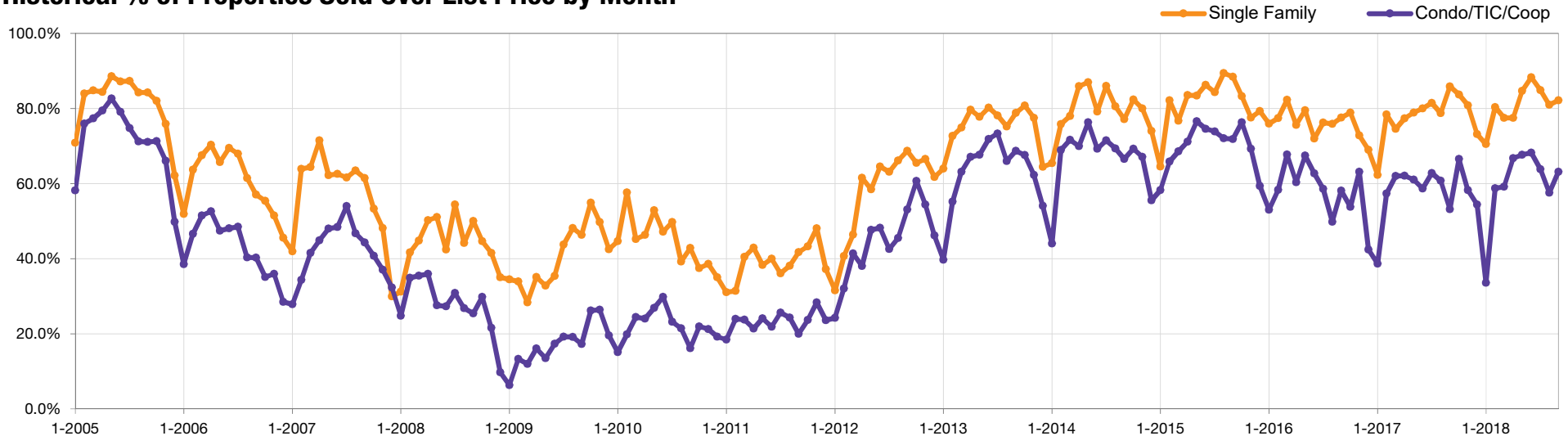
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	83.7%	+6.1%	66.6%	+23.8%
Nov-2017	80.8%	+11.0%	58.3%	-7.6%
Dec-2017	73.2%	+6.1%	54.4%	+28.3%
Jan-2018	70.5%	+13.2%	33.6%	-13.2%
Feb-2018	80.4%	+2.6%	58.7%	+2.4%
Mar-2018	77.5%	+3.9%	59.2%	-4.5%
Apr-2018	77.5%	+0.3%	66.8%	+7.6%
May-2018	84.7%	+7.4%	67.6%	+10.8%
Jun-2018	88.3%	+10.4%	68.2%	+16.4%
Jul-2018	84.9%	+4.3%	63.8%	+1.6%
Aug-2018	81.0%	+2.8%	57.6%	-5.1%
Sep-2018	82.2%	-4.3%	63.1%	+18.8%
12-Month Avg	81.2%	+5.4%	61.1%	+7.0%

* % of Properties Sold Over List Price for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

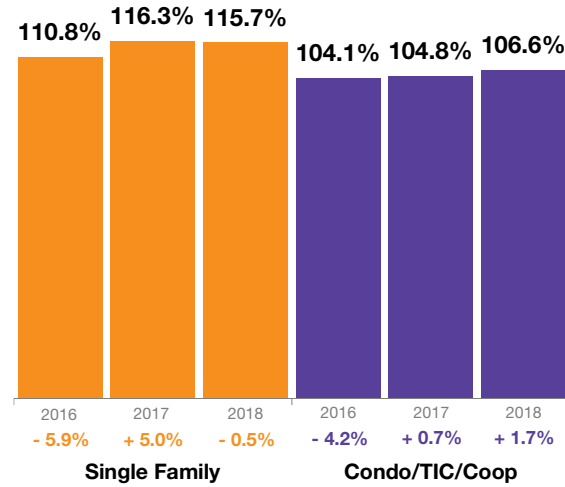


% of List Price Received

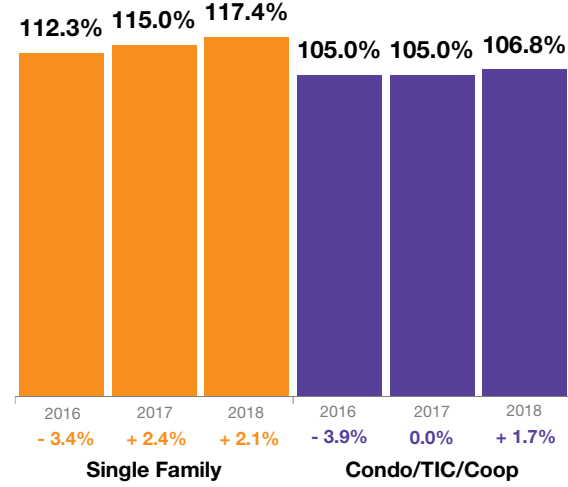


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

September



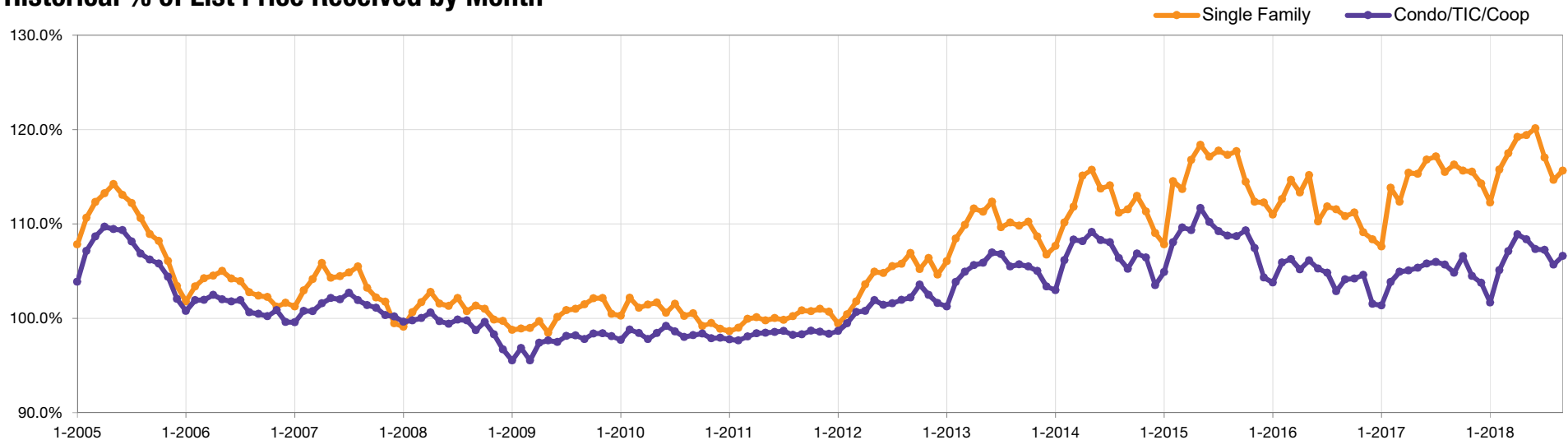
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	115.6%	+4.0%	106.6%	+2.3%
Nov-2017	115.5%	+5.9%	104.5%	-0.1%
Dec-2017	114.3%	+5.4%	103.8%	+2.3%
Jan-2018	112.3%	+4.4%	101.7%	+0.3%
Feb-2018	115.8%	+1.8%	105.1%	+1.2%
Mar-2018	117.5%	+4.5%	107.1%	+2.1%
Apr-2018	119.2%	+3.3%	108.9%	+3.6%
May-2018	119.4%	+3.6%	108.4%	+2.8%
Jun-2018	120.1%	+2.8%	107.3%	+1.4%
Jul-2018	117.0%	-0.1%	107.3%	+1.2%
Aug-2018	114.7%	-0.7%	105.7%	0.0%
Sep-2018	115.7%	-0.5%	106.6%	+1.7%
12-Month Avg*	116.8%	+2.9%	106.3%	+1.7%

* % of List Price Received for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical % of List Price Received by Month

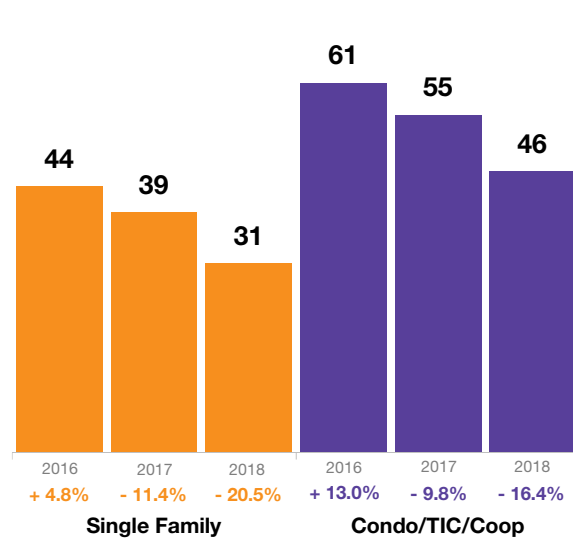


Housing Affordability Ratio

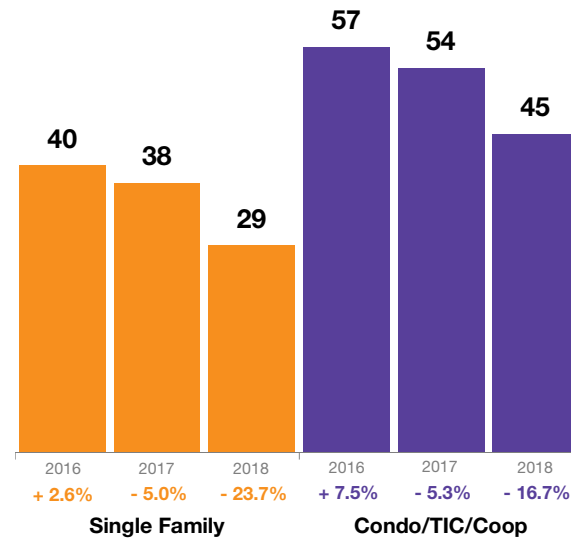


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

September



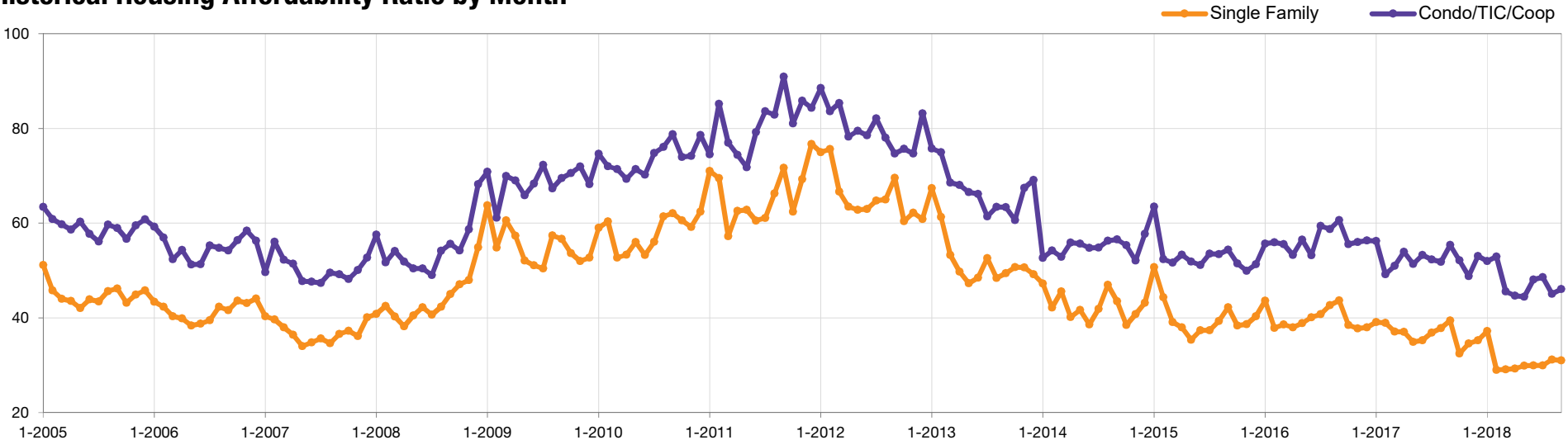
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	32	-17.9%	52	-7.1%
Nov-2017	35	-7.9%	49	-12.5%
Dec-2017	35	-7.9%	53	-5.4%
Jan-2018	37	-5.1%	52	-7.1%
Feb-2018	29	-25.6%	53	+8.2%
Mar-2018	29	-21.6%	46	-9.8%
Apr-2018	29	-21.6%	45	-16.7%
May-2018	30	-14.3%	44	-13.7%
Jun-2018	30	-14.3%	48	-9.4%
Jul-2018	30	-18.9%	49	-5.8%
Aug-2018	31	-18.4%	45	-13.5%
Sep-2018	31	-20.5%	46	-16.4%
12-Month Avg*	32	-17.5%	38	-14.1%

* Affordability Ratio for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

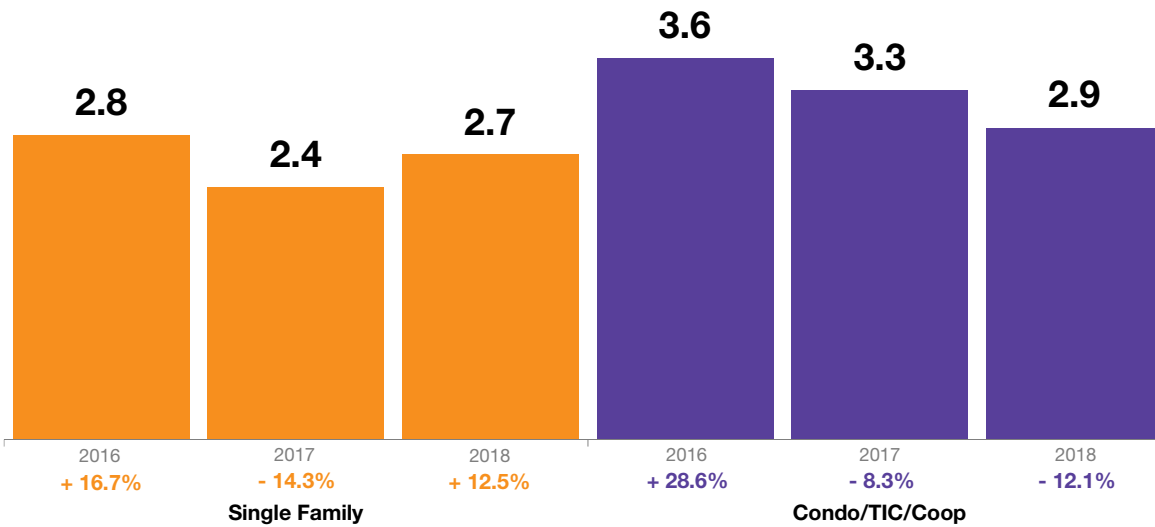


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

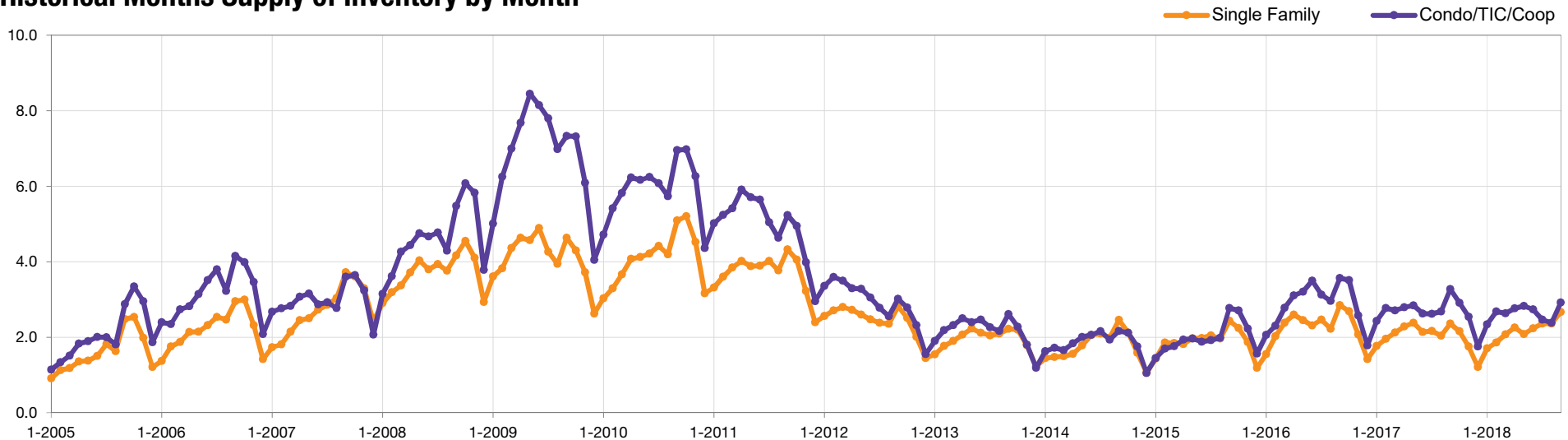
September



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2017	2.2	-18.5%	2.9	-17.1%
Nov-2017	1.8	-14.3%	2.5	-3.8%
Dec-2017	1.2	-14.3%	1.8	0.0%
Jan-2018	1.7	-5.6%	2.3	-4.2%
Feb-2018	1.9	-5.0%	2.7	-3.6%
Mar-2018	2.1	0.0%	2.6	-3.7%
Apr-2018	2.3	0.0%	2.8	0.0%
May-2018	2.1	-12.5%	2.8	0.0%
Jun-2018	2.2	+4.8%	2.7	+3.8%
Jul-2018	2.4	+9.1%	2.5	-3.8%
Aug-2018	2.4	+20.0%	2.4	-11.1%
Sep-2018	2.7	+12.5%	2.9	-12.1%
12-Month Avg*	2.1	-2.7%	2.6	-5.1%

* Months Supply for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

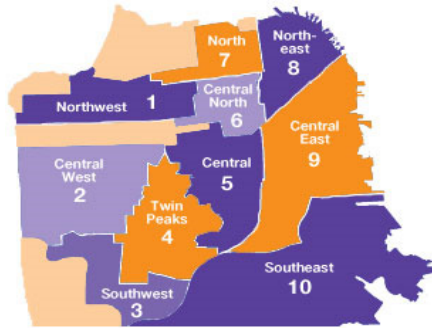


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	9-2017	9-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		740	703	- 5.0%	5,114	5,340	+ 4.4%
Pending Sales		449	404	- 10.0%	3,855	3,990	+ 3.5%
Sold Listings		352	325	- 7.7%	3,695	3,851	+ 4.2%
Median Sales Price		\$1,245,000	\$1,325,000	+ 6.4%	\$1,250,000	\$1,350,027	+ 8.0%
Avg. Sales Price		\$1,415,513	\$1,518,041	+ 7.2%	\$1,487,857	\$1,592,048	+ 7.0%
Days on Market		35	27	- 22.9%	33	27	- 18.2%
Active Listings		1,219	1,243	+ 2.0%	--	--	--
% of Properties Sold Over List Price		69.6%	71.7%	+ 3.0%	67.3%	69.9%	+ 3.9%
% of List Price Received		110.6%	110.7%	+ 0.1%	109.4%	111.2%	+ 1.6%
Affordability Ratio		43	36	- 16.3%	41	34	- 17.1%
Months Supply		2.9	2.8	- 3.4%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -
Single Family															
1 SF District 1	36	34	-5.6%	8	11	+37.5%	\$2,412,500	\$2,650,000	+9.8%	9	22	+144.4%	2.6	2.2	-15.4%
2 SF District 2	45	59	+31.1%	40	35	-12.5%	\$1,366,500	\$1,370,000	+0.3%	23	18	-21.7%	1.3	1.8	+38.5%
3 SF District 3	22	32	+45.5%	18	11	-38.9%	\$1,115,000	\$1,225,000	+9.9%	22	31	+40.9%	1.6	2.4	+50.0%
4 SF District 4	50	66	+32.0%	23	20	-13.0%	\$1,420,000	\$1,772,500	+24.8%	14	28	+100.0%	2.0	2.5	+25.0%
5 SF District 5	78	80	+2.6%	17	14	-17.6%	\$1,800,000	\$1,986,360	+10.4%	28	33	+17.9%	2.9	3.1	+6.9%
6 SF District 6	14	10	-28.6%	1	3	+200.0%	\$2,950,000	\$1,515,000	-48.6%	28	38	+35.7%	4.7	2.8	-40.4%
7 SF District 7	40	37	-7.5%	5	5	0.0%	\$3,500,000	\$6,200,000	+77.1%	85	59	-30.6%	5.0	4.3	-14.0%
8 SF District 8	12	17	+41.7%	4	2	-50.0%	\$2,642,500	\$4,123,500	+56.0%	40	10	-75.0%	4.7	6.7	+42.6%
9 SF District 9	56	66	+17.9%	16	12	-25.0%	\$1,475,000	\$1,550,000	+5.1%	36	16	-55.6%	2.6	3.2	+23.1%
10 SF District 10	93	95	+2.2%	45	33	-26.7%	\$875,000	\$1,000,000	+14.3%	34	15	-55.9%	2.4	2.5	+4.2%
Condo/TIC/Coop															
1 SF District 1	30	35	+16.7%	3	9	+200.0%	\$1,400,000	\$1,600,000	+14.3%	15	26	+73.3%	3.2	2.5	-21.9%
2 SF District 2	6	10	+66.7%	4	2	-50.0%	\$857,500	\$1,189,500	+38.7%	44	26	-40.9%	1.9	2.4	+26.3%
3 SF District 3	9	8	-11.1%	0	1	--	\$0	\$700,000	--	0	12	--	2.8	2.7	-3.6%
4 SF District 4	11	21	+90.9%	5	2	-60.0%	\$875,000	\$1,380,000	+57.7%	15	62	+313.3%	3.7	4.5	+21.6%
5 SF District 5	100	80	-20.0%	17	25	+47.1%	\$1,407,000	\$1,550,000	+10.2%	28	18	-35.7%	2.9	2.1	-27.6%
6 SF District 6	83	64	-22.9%	22	13	-40.9%	\$1,362,500	\$1,300,000	-4.6%	31	16	-48.4%	3.1	2.7	-12.9%
7 SF District 7	54	63	+16.7%	14	16	+14.3%	\$1,360,000	\$1,462,500	+7.5%	27	26	-3.7%	2.0	2.5	+25.0%
8 SF District 8	147	167	+13.6%	31	37	+19.4%	\$1,115,000	\$1,020,000	-8.5%	66	33	-50.0%	3.7	4.0	+8.1%
9 SF District 9	304	275	-9.5%	73	68	-6.8%	\$1,050,000	\$1,015,000	-3.3%	40	34	-15.0%	3.7	2.9	-21.6%
10 SF District 10	29	24	-17.2%	6	6	0.0%	\$782,500	\$795,000	+1.6%	95	66	-30.5%	4.2	3.2	-23.8%